#### **Choosing a Right Name for Your Construction Company**

Business magnates <u>starting a construction business</u> decide on various matters. From determining the building site location for the headquarters to the advertisement materials' color schemes, the owners have the final say—they either approve or decline the <u>business proposals</u>. But besides these essential points, a company without a prestigious and memorable name will be forgettable to the public. Like any person's name, choosing the right name for the construction company signifies power, individuality, and recognition.

In remembering the tale of Rumpelstiltskin from Grimm's Fairy Tales, some can attest that names do hold significance over several things. When the queen got the name right, she freed herself from the claws of the tiny, greedy man. Mere identification of the person, place, or thing saves up chances for people. Now, going back to reality, construction companies have higher chances of getting the recognition they deserve with the right combination of words to form the perfect name. This article talks about the importance of names and excellent methods in creating a catchy title for your construction company.

### Get Creative and Stand Out in Market

Unlike social media giants like Facebook, Instagram, and Twitter, construction companies have a concise set of target audiences. While these websites cater to many people, regardless of age, location, and gender, the construction industry focuses on business folks who are open to investing their resources to projects and programs. However, it doesn't mean that these construction companies can't utilize these social media platforms to reach their audiences. Through the expanded reach of these communication methods, construction companies can make creative outputs that stand out among competitors and share them on the platform.

The construction business can hire <u>social media marketing</u> analysts and managers to come up with a marketing plan that fits the need of the company. The planners can create slogans, flyers, and videos to spread on the internet to help audiences remember the company, especially if it's a startup construction company. The goal of the company is to stand out from the rest. To do that, the business has to utilize different options to become acknowledged in the industry.

### **Brainstorm Ideas**

But before starting the social media marketing plan, the owners and the designers should brainstorm ideas about the business name. As always, most businesses follow a process to have a clear-cut result. Instead of jumping from one part to another, construction companies should know the steps to avoid delays and unnecessary pauses. With that, here are some key points to remember when formulating ideas for the business name.

## **Set Guidelines**

To narrow down the choices for the business title, there should be guidelines. Written on the guide are restrictions on the name choices and limitations to the possible names that would be viable for the business. The guideline should also consider the perception of the target market and make sure that none will find the words (name) offensive.

### Create a List

When the guideline is complete, creators can start crafting names. Even when the produced name sounds a little off, it should be on the list. This list is a compilation of possible names. Instead of throwing ideas, planners have to place them together in one file to see plausible matches.

# **Determine Goals**

If the names are in order, the planners can recheck the goals highlighted by the construction company. The business name is as relevant as the business plan because it's what audiences remember. From that, the people involved should see which name fits well with the overall view of the business.

# A Strong Construction Name Should be Simple

If people notice, most successful businesses have a short yet effective business name. For instance, Starbucks and H&M are two of the most prominent firms in the globe. Almost every country has either two of these shops in the rural and urban areas. And their business names? Two syllables with a catchy tone and emphasis. Besides their high-quality products, there's no denying that the attractive name first caught the attention of people. For construction businesses, choosing a name is not that easy. There are many things to consider, especially that the target market involves businessmen, engineers, architects, and investors. So, construction companies have to decide carefully and select a name that's simple and unforgettable to the readers but also informative to the target audience. Simplicity, in this case, is the key to being noteworthy to the public.

## **Explore Construction Business Name Generators**

During times when construction companies are a little lost on concepts for the business name, they can consult online business name generators. There are numerous websites available for the construction company can try out. However, the business name generator is only an algorithm that matches the keywords provided by the viewer. Knowing that information, the results are usually not innovative enough. Although the software has no creative touch, planners can use the generated names to boost their imaginative juices. Moreover, this type of technology is a great way to find inspiration for other parts of the business. Owners and designers can come up with sample ideas for the logo design, brochure layouts, and even the official website of the construction company.

### **Check for Domain availability**

Most companies in these modern times make use of websites to generate traffic for their goods and services. Other than that, sites have information to supplement the needs of the readers and clients. If people think that only fashion enterprises and electronic gadget stores need websites, they're wrong. Any business can open a website for the promotion of their services and products. The same thing goes for construction companies. In creating the official <u>website for the business</u>, the domain name should be the same or related to the business name. If somebody already owns the domain name, the planners can use variations in the form of shorter letters or numbers. As much as possible, the domain name and business title should have a connection. With this, the clients will not find the website confusing or doubtful.

### Make Sure Your Construction Business Name is Legal

To avoid any legal problems in the future, the business owner should consult a lawyer to determine the legitimacy of the business name. Since there are other businesses and people in the industry, instances of claimants who'll sue companies for business names and slogans are inevitable. So, construction company owners have to make sure that the company has all the legal licenses and permits to have the business name and the

creation of the company itself. Furthermore, there should be a contract that talks about the validity of the business and the authority of the name to evade larger dilemmas. If the lawyers or consultants have a different take on the chosen name, some revisions can happen to amend the situation. As a whole, the construction company has to clear out legal challenges as early as possible.

## Don't Pick a Name that is Long or Confusing

As mentioned in the previous section, well-known companies have short and easy-to-remember business names. Emerging and newly formed construction companies can use this information when making their business title. A name with too many articles or descriptive words will look presumptuous to the readers. On the other hand, if the name is too short and plain, it's unattractive to look at. It's always better to choose names that are in between.

Most companies prefer having two or three words in their business names. And that technique proves to help in making the company popular among folks. In addition, startup companies should refrain from using uncommon words. Although it makes the name stand out, it misses out other audiences who will find it confusing. So, it's better to pick a name that's easy to the eye.

### **Reach a Broader Audience**

Going back to the mention of social media websites, construction companies can use this platform to gather more viewers. The company can choose to have two or three social media sites, and from these accounts, they can build a following. To capture the attention of social media users, the construction business accounts should have regular posts and updates about the improvements and development in projects or the construction industry.

The target audience, people engaged in the industry or have an interest in the business, will read these posts and create traffic for the website. When the site has many viewers and followers, it becomes visible to other users. Moreover, online magazines and brochures about the project development is an eye-catcher to the audience. Sometimes, sharing stories about the people in the business becomes an excellent engagement to the viewers of the social media page.

### Use your Own Name

First impressions are as important as the last. In the construction industry, however, a positive first impression lands more projects, investments, and clients. With that in mind, construction companies have to make sure that clients are happy with the results of the project. And when they recommend the construction business to their fellow colleagues, the company can experience more projects in the future.

Still, it's good to note that construction companies should have something different up their sleeve. Besides the skills and excellent services they offer, they have to be unique from other <u>Construction brands</u>. The style of work and the level of professionalism set a construction company separate from competitors. But it still goes back to the business name. People get intrigued by names that sound familiar yet distinct at the same. And for a construction company to encourage people to see what they can offer, the business has to take steps. Sometimes, even business owners use their own name as the business title to show that they are well-known and trustworthy.

## Get Feedback

The target audience of a construction company is mostly engineers, architects, and investors. Though from time to time, there will be businessmen looking for contractors or subcontractors to do a specific job for their project. At other times, residential owners will seek construction companies to erect their dream houses and villas.

Ultimately, construction companies face different people in their field of work. So, the company has to be certain that their chosen business name is relevant and reliable to prospective clients. The planners can consult other people for feedback and negative connotations about the preferred name. From an outside perspective, the construction company can have a broader view of the impact of the name. Is the name too loud? Is it catchy? When the feedback is complete, the people involved can reconstruct the business name.

# Conclusion

To become an influential icon in the construction industry, startup businesses have to make the right decisions. Although painstaking at first, there are various <u>success</u> <u>strategies</u> available for the convenience of these emerging companies. <u>Business plans</u>, marketing schemes, and varying promotional tools are not enough. Construction companies have to hire the right people that fit perfectly for the job. These things are the backbone of a business, and the forefront is the business name. Despite being only words that people read when browsing the newspaper or social media feed, a business

name has an impact on viewers' discretion. Indeed, the placement of words—the words itself, per se—will matter. So, entrepreneurs have to be wise and careful when choosing the name for the construction company. After all, if the name clicks, the business surely booms.