

CITY OF LINCOLN ROTH IRA PAYROLL DEDUCTION PLAN

The Roth IRA was created as the result of provisions signed into law under the Taxpayer Relief Act of 1997. This new IRA holds opportunities for many individuals looking to improve their retirement and investment strategies. The City of Lincoln Employees' Roth IRA Payroll Deduction Plan is a convenient and cost saving way for city employees to invest after-tax dollars in a highly regarded family of mutual funds. Through payroll deduction, employees are able to invest personal after-tax dollars in a Roth IRA with The American Funds Group without paying customary sales charges, which are eliminated for City of Lincoln Employees. It is, however, each employee's responsibility to determine the extent of his or her eligibility to contribute to a Roth IRA.

Highlights of the City of Lincoln Employee's Roth IRA Payroll Deduction Plan:

Convenient Enrollment Process.

- ❖ Return the completed enrollment forms to the Personnel Office. Enrollment forms are available on-line or in the Personnel Office.

No Front-End Sales Charges

- ❖ Cost-saving feature available through your payroll deduction plans.

The American Funds Group

- ❖ A History of superior, long-term investment results.
- ❖ *Growth and Growth and Income* funds have beaten the S&P 500 more than 72% of the time over 10 year periods in the past 30 years. Of course, past performance is not a predictor of future results.
- ❖ Expense ratios are among the lowest in the mutual fund industry.

What Makes The American Funds Different?

- ❖ Long-term, value oriented approach.
- ❖ Unparalleled global research.
- ❖ Experienced Investment Professionals.
 - ◆ 92% of portfolio counselors were in the investment business before the October 1987 market decline – and 49% before the 1973-74 bear market.
 - ◆ Intent is to smooth peaks and valleys, providing continuity.
- ❖ 24-hour access to account information via touch-tone phone or internet.

Local Investment Professionals Answer Your Questions

- ❖ **SMITH HAYES** Financial Services is a locally owned brokerage firm through which the payroll deduction plans are offered.
- ❖ **SMITH HAYES'** mission statement...We strive to earn and retain our client's trust through a high level of professionalism and personal service that is not available elsewhere.
- ❖ Call **SMITH HAYES** investment professionals at 476-3000 with any questions.