Job description

Outbound Sales Role with a difference! £16k basic plus open ended commission
Sales superstars required, the rewards are fantastic.

Do you have the following attributes?
1. A proven and demonstrable ability to sell B2C
2. A need to make £25,000 to £40,000+ a year which includes a generous £16k basic
3. An ability to think on your feet while at the same time be able to follow a proven script
4. A desire to beat everyone around you when it comes to targets
5. A 'can do' attitude with the perseverance that only the best salespeople own
6. A leader not a follower.

If you do then look no further, you have found the right job!

MNT Limited are an outsourced call centre based 100 meters from the Basford tram stop which is 10 minutes from the city centre.
Due to taking on additional clients we have opportunities for proven outbound B2C salespeople, please note this is not a customer service or inbound role - this is an outbound sales role with a difference.
The difference is

- No cold calling – you are calling existing customers with a view to offering them more of what they have purchased or cross sell to other products.
- Business to consumer – we do not do business to business, the majority of our customers are over 50.
- Account management – every person you sell to becomes your account to nurture for repeat sales – many of our staff have in excess of 1000 accounts which enables them to earn over £70 a day in commission.

The job itself.
Monday to Friday 9am-5.30pm Office based 23 days holiday plus bank holidays
If any of the Below apply to you then please DO NOT APPLY!
1. If you have not got the personality which makes you a sales superstar
2. If you find it difficult to think on your feet
3. If you cannot handle challenges

Job Type: Full-time

Salary: £16,000.00 /year