



Client Discovery Document

About the Turner Group of Companies:

The Turner Group of Companies has been providing the highest quality training and safety services to industries and communities for more than 20 years.

Our group of businesses include: Safety & Security Services of BC, Turner Industrial Safety Services, Canadian Safety & Medic Training and Safety Force Industrial Services.

Together, these companies share resources to train and provide skilled safety, medical and security team members to work on construction, mining, forestry, oil and gas, events and band land - on an ongoing basis.

Please visit our website for a complete look at our services:

www.turnergroup.ca

Client Discovery Questions:

Use this form to paint us a clear picture about your project. This way, when we meet/talk, we can have a productive discussion about how we can serve your needs efficiently and provide an accurate cost effective solution for you. These questions will not take long to answer depending on how much has already been thought through. You may even find question you haven't even thought of yet!

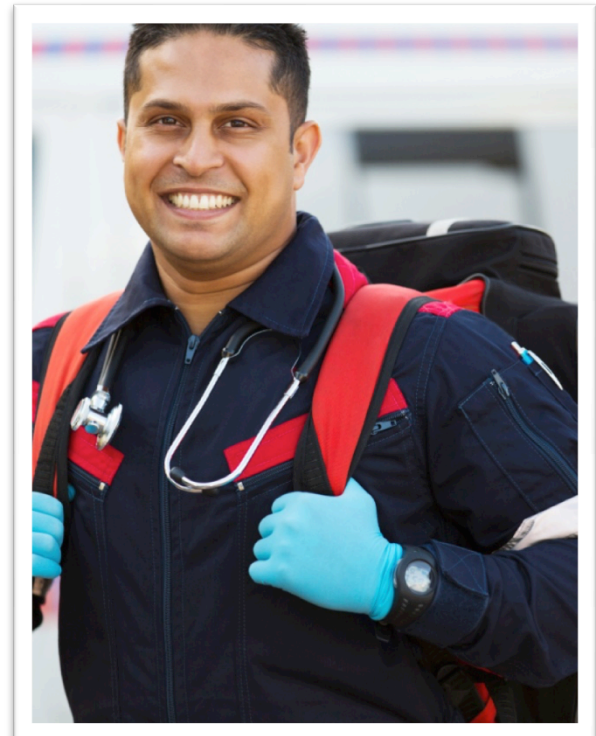
We look forward to working with you!

Contact Name: _____

Business: _____

Email: _____

Phone Number: _____





Client Discovery Document

What is your business and project?

i.e., a construction company working approximately 40 kilometres outside of town.

Will you be servicing the public or a workplace? And if so, approximately how many people?

Why have you contacted us?

i.e., you had specific issues in the past that have led you to search out our service's.

Such as; WorkSafe requirements, insurance requirements, etc.,

What do you hope to achieve with us?

i.e., fulfill requirements, reduce injuries, prevent product loss, etc.,

What is the location(s) you require us at? And what are the typical conditions we can expect to see?

i.e., in-town, company address, rough terrain, forest, construction site, paved parking lot, etc.,



Client Discovery Document

What services are you requiring? Check all that apply - or add one if it's not there.

Security

- ☐ Mobile Patrol
- ☐ Stationary Guard
- ☐ with First Aid minimum level... ☐ 2 ☐ 3
- ☐ Private Investigator

First Aid

- ☐ for Workplace
- ☐ for Public
- ☐ with Treatment Centre
- Minimum level required ☐ 1 ☐ 2 ☐ 3 ☐ EMR ☐ PCP/ACP
- ☐ with a safety ticket (i.e., Traffic Control) _____

Training

- ☐ First Aid ☐ Security ☐ Fall Protection ☐ Confined Space ☐ H2S Alive
- ☐ Ground Dist. ☐ Boom Lift ☐ Scissor Lift ☐ Forklift ☐ Telehandler
- ☐ Hazard Assess. ☐ Traffic Control ☐ S100 Fire Supp. ☐ WHMIS ☐ TDG
- ... and more

Consultation

- ☐ WorkSafe requirements
- ☐ Security planning

How long do you expect to need our services?

**We are great at working within a budget - sometimes it's easier to start there and work our way back.
What is your project budget?**

**Do you have time to meet and discuss your project, or do you need someone there NOW? A
discussion session can be a great way to take your desired project to the next level.**

Did we miss anything? Let us know what's on your mind and we'll help however we can!