

Client Name:  
Agent Name:



# Retirement Needs Analysis

Identify your monthly retirement expenses.

Expense Category	Expense Details	Monthly Expenses
Shelter	Primary home mortgage/rent	
	Property taxes & homeowners insurance	
	Utilities (heat, electric, phone, cable, etc.)	
	Other	
	<b>Total</b>	
Food	Groceries	
	Dining out	
	<b>Total</b>	
Health Care	Medicare and Medigap	
	Health insurance premiums	
	Co-payments/prescriptions/out-of-pocket	
	<b>Total</b>	
Transportation	Auto insurance	
	Vehicle payments/maintenance	
	Fuel	
	<b>Total</b>	
Personal Insurance	Life insurance premiums	
	Long-term care payments	
	Other	
	<b>Total</b>	
Personal Care	Clothing	
	Services (hair, spa, gym membership, etc.)	
	Other	
	<b>Total</b>	
Other	Entertainment	
	Hobbies, sports, arts	
	Other	
	<b>Total</b>	
Taxes	Income	
	Other	
	<b>Total</b>	
<b>Total Expenses</b>		

# Retirement Needs Analysis

Identify your sources of retirement income.

Lifetime Income Sources (enter monthly totals)	Total
Social Security	
Pension (from employer)	
Annuities (as income stream today)	
Other	
<b>Total Lifetime Income Sources</b>	

Assets	Total
IRAs	
401(k), 403(b), 457(b) plans	
Annuities	
Savings	
Life insurance cash value	
Other	
<b>Total Assets</b>	

Recurring/Temporary Income	Total
Working income	
Rental Income	
Other	
<b>Total Recurring/Temporary Income</b>	

