

Commitment Letter:

To:

Natural Harvest Food Co-op

505 N 3rd St

Virginia, MN 55792

218 741-4663

With this letter, I am committing \$_____ * to the Owner Loan Campaign at a rate of _____% for 5, 6, 7, 8, 9 years** (please circle).

Minimum Loan amount is \$500.*

To best distribute the Co-op's debt repayment schedule, the Co-op will accept \$100,000 within each term length. Your chosen length might not be available anymore when we contact you.**

Signature

Date

Please drop off or send this letter to the Co-op. We will contact you to either mail the Investment Prospectus to you, or set up an appointment to sign the Promissory Note.

Name: _____

Owner Number: _____

Address: _____

Phone number: _____



February 11, 2016

RE: Support the expansion and relocation of our store

Dear Natural Harvest Food Co-op Member (“Owner”),

We are writing to seek your support to expand and relocate our store!

Our current store on 3rd Street North is busting at the seams. You’ve all seen it: not enough parking, not enough check-out lanes, not enough seating in our Deli and what you don’t see: not enough storage, back room and office space to run the store efficiently! We have been growing in ownership and sales every year and it has become clear to the Board of Directors that an expansion is in order.

A market study was commissioned in 2015 and identified that we can double our sales to \$5 million if we expanded our store to 9000 square feet which is doubling our current size. This means we can better meet your needs, but it also means we will have a much bigger impact in our community by providing more job opportunities and more support to our local producers/growers.

We are working with the City of Virginia on a Development Agreement for the site on 4th St (on Silver Lake) with a plan to build and open a bigger store (9000 square feet) on that site by June 2017. Now we invite you to participate as an investor in our Co-op’s Owner Loan Program to finance this growth opportunity.

Investing in our Co-op

In order to attract financing from outside lenders, it is crucial that Natural Harvest Owners such as you show support through direct investments. With your help, we’ve done it before! We moved to our current location from a tiny rented space on Chestnut Street! **This time our goal is to raise \$500,000 in capital from our Owners.**

We could borrow more through outside financing, but when Natural Harvest Food Co-op accepts Owner financing, we know those Owners will have even more reasons to support our Co-op and their return (interest) will stay in our community. **Please see the attached Owner Loan Program brochure for loan rates and terms.**

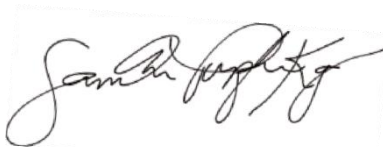
Please consider an investment in our Co-op and return the enclosed Commitment Letter to us or give us a call or email for more information. We will schedule two Owner information meetings where you can get more detailed information on the project, risks involved, use of funds and the Co-op's financial condition. If you cannot attend these meetings we will be happy to send you more information.

Creating a Healthy Community

We believe this expansion will benefit all of our Owners and our Community as a whole. Our Co-op was started by just a few families in 1979 and we have grown to more than 1800 active Owners and \$2.5 million in sales in 2015. Purchases from Owners represent more than 50% of sales and we are signing up new owners every day! A store expansion will enable us to provide healthier products to more people; get more people excited about personal and environmental health; and support more local producers for a more sustainable, local food economy.

Thank you for your commitment to our Co-op. We look forward to working with you as Natural Harvest Food Co-op embarks on this journey.

Sincerely yours,



Samantha Papenfuss-Krage
Board Co-Chair



Troy Caddy
Board Co-Chair



Anja Parenteau
General Manager

For more information, contact one of the Co-op Representatives below:

Anja Parenteau: anja@naturalharvest.coop 218.741.4663

Patty Torrel: patty@naturalharvest.coop 218.741.4663