



EXECUTIVE SUMMARY

Partner Affiliation:

- Cisco® Developer Network Program, Preferred Solution Partner
- Industry Solutions Partner Network

Associated Cisco Solution:

- Cisco Unified Communications
- Cisco Unified Wireless Network

Customer Benefits:

- Real-time connections between warehouse managers and their mobile workforce
- Increased asset visibility across warehouse operations
- Access to information at the point of work, allowing rapid deployment of the right resources to the right locations
- Increased productivity from mobile workers with fast, easy-to-use, purpose-built devices
- Ergonomic design that prevents fatigue and errors, reducing operational costs and improving perfect-order metrics
- Reduced inventory and transportation costs
- Certified performance (Cisco Compatible Extensions (CCX) program, version 4)

Targeted Industries:

- Manufacturing
- Industrial goods
- Warehousing
- Retail (direct store delivery)
- Healthcare
- Field service
- Government (public sector)

Geographical Regions Served:

- Global

Cisco and Intermec Mobile Warehouse Management

Partner Overview

Intermec, Inc. develops and integrates products, services, and technologies that identify, track, and manage supply chain assets and information. Core technologies include rugged mobile computing and hand-held bar code readers, bar code printers, label media, productivity and management software tools, and radio frequency identification (RFID). Customers in multiple industries around the world apply Intermec products and services to improve the productivity, quality, and responsiveness of business operations while protecting asset investments.

Partner Solution Description

For fast and accurate supply chain management in highly competitive industries, warehouse and distribution center operations require a wide range of cost-effective data collection systems, purpose-built devices and wireless networks that can withstand harsh environments and extreme temperatures. Cisco and Intermec have partnered to offer a fully compatible, mobile solution that improves performance while cutting costs. The solution delivers secure, real-time information and reliable connection to inventory, warehouse management software (WMS), and enterprise resource planning (ERP) systems.

The Cisco and Intermec Mobile Warehouse Management Solution builds on the foundation of the Cisco® Unified Wireless Network, a robust infrastructure for scalable, manageable, and secure wireless local area networks. The joint solution also connects 802.11n wireless networks to headquarters and corporate ERP systems as well as existing warehouse management systems, enabling a simplified business expansion while making the most of current investments.

Using the Cisco and Intermec Mobile Warehouse Management solution, warehouse managers can stay connected with their mobile workforce to improve efficiencies and increase asset visibility across the operation. The solution offers access to information at the point of work, supporting dynamic deployment of the right resources to the right location and allowing mobile employees to get the information they need to work effectively. With intelligence at their fingertips and fast ergonomic devices, mobile workers can increase responsiveness while reducing inventory and transportation costs in the warehouse.

Core Components of the Partner Solution

A leaner, more flexible warehouse operation results from combining Cisco's wired and wireless infrastructures with Intermec's best-in-class technologies, including:

- Ruggedized mobile computers: With a touch-screen display, each hand-held or forklift-mounted system intuitively connects workers to the Cisco and Intermec Mobile Warehouse Management solution. The compact, flexible computers provide information sharing and updates in real time. An integrated 2.0-megapixel color camera simplifies data validation and documentation of proof of service or orders.
- Label printers: Improve labor efficiency and reduce errors by printing labels exactly when and where they're needed with mobile cart-mounted and wireless printers.
- Hand-held bar code and RFID solutions: Mobile warehouse workers can read a bar code location up to 50-feet away
- Support solutions: Broad range of offerings helps improve business continuity and asset protection. Flexible solutions provide the right support to meet specific customer needs.
- Device management and health monitoring applications: With automated updates, these solutions maximize productivity and minimize service calls.
- Embedded device features and functionality: Combined with Intermec Services, products are designed to speed deployment and integration.
- Client software: Simple, responsive, and trouble-free industry-standard interfaces streamline integration with all popular warehouse management and ERP systems.

Related Cisco Products

- Cisco routing and switching products
- Cisco Unified Wireless Network, connecting handheld devices
- Cisco Unified Communications products, including Cisco IP phones, Cisco Unified Communications Manager

For More Information

Intermec

www.intermec.com

Dan Albaum
Senior Director, Marketing

425 348-2619

dan.albaum@intermec.com

Cisco

www.cisco.com

Peter Granger
Manufacturing Industry
Solution Manager

408 525-5147

pgranger@cisco.com



Americas Headquarters
Cisco Systems, Inc.
San Jose, CA

Asia Pacific Headquarters
Cisco Systems (USA) Pte. Ltd.
Singapore

Europe Headquarters
Cisco Systems International BV Amsterdam,
The Netherlands

Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

Cisco and the Cisco Logo are trademarks of Cisco Systems, Inc. and/or its affiliates in the U.S. and other countries. A listing of Cisco's trademarks can be found at www.cisco.com/go/trademarks. Third party trademarks mentioned are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company. (1005R)