



## **Retail Manager**

### **(12 Month Contract)**

An outstanding opportunity has become available for an innovative and experienced Retail Manager to join the Gold Coast SUNS.

As Retail Manager you will be responsible for the profitable management and development of our retail and merchandising strategy.

Reporting to the General Manager – Consumer and Community, this role is also responsible for the supervision and development of our Retail Coordinator and Casual Retail Staff.

**The Retail Manager will be responsible for:**

- Developing the SUNS retail strategy and budget with a keen eye on meeting set KPIs;
- Managing inventory with an eye towards high risk stock, ensuring the Club's risks are kept to a minimum at all times;
- Collaborating with internal and external stakeholders to develop initiatives to increase brand awareness and drive sales;
- Managing retail outlets and coordinating all operational and stock requirements;
- Liaising and negotiating with suppliers regarding products and promotions;
- Assist Football in the annual fulfilment of on-field apparel; and
- Managing all match day Retail activities focussing on customer service and sales opportunities.

**The ideal candidate will have:**

- A strong personal brand which personifies the GCFC values of bold, fresh, relentless, dependable and community;
- Retail Management experience with a demonstrated ability to develop, lead and motivate a team;
- Proven experience in purchasing and managing retail stock;
- Experience in Retail budgeting and planning, with proven ability to meet and exceed sales targets;
- A desire to mentor staff and share your expertise with others; and
- Relevant tertiary qualification (desirable).

If you think you've got what it takes to join our team, please send a detailed cover letter addressing the criteria for this role and your resume to [recruitment@goldcoastfc.com.au](mailto:recruitment@goldcoastfc.com.au). Aboriginal and Torres Strait Islander people are encouraged to apply.

Applications that do not address the selection criteria will not be considered.

**Position closes 5pm Friday 18<sup>th</sup> November 2016.**