

Real Estate Finance and Investment Analysis Program

This program will provide students an overview of how to analyze and finance a real estate investment. Learn essential Excel skill sets to prepare property cash flows and create dynamic and sophisticated commercial real estate valuation models to analyze transactions on both an unlevered and levered basis.

At the end of this program, students will:

- Develop an advanced knowledge of real estate valuation concepts and apply them in Excel
- Build dynamic and easily auditable complex real estate financial models using the latest best practices in the real estate industry
- Prepare advanced sensitivity and scenario analyses to evaluate commercial real estate investments
- Utilize and learn sources for real estate market and economic data
- Forecast and model property cash flows and underwrite commercial real estate transaction
- Understand critical due diligence materials

Topics to include:

- Underwriting different product types (office, retail, industrial)
- Modeling different investment structures (outright purchase, development, joint venture, refinancing, etc.)
- Evaluating alternative financing methods (senior debt, mezzanine debt, bridge financing, joint venture equity, etc.)
- Preparing market analysis (market/submarket, demographic and economic profiles)
- Understanding the various types of investors (return profiles, reposition and exit strategies, current active market participants)
- Reviewing transaction documentation (offering memorandum, third party reports, typical due diligence materials).



Program details:

Dates: Six (6) Thursdays,
May 3 – June 7, 2018
Time: 6:00 – 8:30 p.m.
Location: UCI Merage School
Registration: \$1,495*

**Registration includes program sessions, course materials and parking permits. Students will need to bring/supply their own laptop for each class.*

Scholarships and preferred pricing are being offered to current Merage School students (undergraduate and master's level), UCI Alumni, and current Center for Real Estate advisory board members.

Register at: merage.uci.edu/go/RealEstateFin
For more information, contact the Office of Executive Education at ExecEd@merage.uci.edu or 949.824.6610.



THE PAUL MERAGE SCHOOL OF BUSINESS at UC Irvine combines the academic strengths and best traditions of the University of California with the cutting-edge, entrepreneurial spirit of Orange County in the heart of America's Tech Coast. Four dynamic MBA programs, a Master of Finance, Master of Professional Accountancy, MS in Business Analytics, MS in Biotechnology Management, MS in Engineering Management, and PhD and undergraduate business degrees deliver the School's thematic approach to business education: sustainable growth through strategic innovation. The Merage School consistently ranks among the top 10% of accredited business schools in the U.S., and boasts a world-class faculty, strong alumni network and close individual and corporate relationships.

THE CENTER FOR REAL ESTATE at the Merage School is an integral and indispensable component of the program in Real Estate and Urban Development at the University of California, Irvine. Founded in 2003, the Center provides a comprehensive professional and academic program in real estate that encompasses student education, academic research and professional outreach.

THE OFFICE OF EXECUTIVE EDUCATION leverages the best the Merage School has to offer, and provides numerous and varied opportunities for the business community to enhance their education and update their professional expertise and skills through programs for Individuals, Organizations, and International Groups. Programs are led by the Merage School's renowned faculty and provide the latest theories and research coupled with relevant and practical tools that promote positive change and improved performance. All program aspects can be customized and tailored for groups, departments, or organizations and delivered at any location, and a dedicated program manager works in conjunction with a full service team to coordinate and execute details.