

### Cost Proposal Offer Form

\_\_\_\_\_ submits the following price(s) in response to RFP 18-02-286 Fare Collection.  
 Company Name \_\_\_\_\_

**Table 1**

	2018/ 2019	2020	2021	2022	2023	Warranty Term
<b>Capital Purchases</b>						
Ticket Vending Machines* (per unit)						
Station Validators* (per unit)						
Mobile Ticketing Application						
Account-Based System Infrastructure						
Front-End Fare Processing Devices (per unit) for fixed route and paratransit*						
Front-end Fare Processing Devices: <i>All Door Boarding Option</i>						
Fare Media*						
Proof of Payment Validators* (per unit)						
Citation Issuance Devices* (per unit)						
Retail Desk Hardware & Accessories						
<b>Administrative/Operating Fees</b>						
<i>Where applicable, adapt these fees to the provided table of expected revenue and transactions to provide a total annual cost</i>						
Licensing fees <sup>1</sup>						
Administrative fees <sup>2</sup>						
Maintenance fees <sup>3</sup>						
<b>System Installation, Training, Start Up, and Testing<sup>4</sup></b>						
Ticket Vending/Station Validator Installation						
Training of IPTC staff on installation of devices						
System Start Up and Testing						
<b>System Transition Costs<sup>5</sup></b>						
System Transition Costs						

*\*Assume IPTC selects future options as outlined in the table of quantities on p. 21 of the proposal*

1. Please specify the item(s) and annual costs to which licensing fees apply
2. Administrative fees: If administrative fees are variable based on transactions or revenue, please describe the manner in which these fees are constructed to arrive at the total outlined above.
3. Maintenance Fees: Identify whether maintenance fees are a flat annual (or overall) fee. If maintenance fees are variable, please explain the costs on a per unit, per engagement, per hour, or other nominal unit and explain the manner in which the overall cost above was calculated, detailing any assumptions on the quantity of unit by which the cost is established were estimated.
4. System Installation, Training, Start Up, and Testing: Provide a detailed explanation of System Start Up and Testing Costs by Year. It is expected these costs will be realized in 2018 and 2019; however, the vendor should assume start up and testing costs associated with ticket vending machines and station validators in the years in which they are stated in the table of quantities on page 21 of the RFP.
5. System Transition Costs: Any and all costs associated with transitioning the hosted back office system to IPTC or a third party, should IPTC opt to retain the system following the term of the agreement.

**Table 2. Required Options:**

	2018/ 2019	2020	2021	2022	2023
Training IPTC staff and/or designees for installing, commissioning, and testing station validators and TVMs in lieu of vendor providing that work*	\$	\$	\$	\$	\$
Training IPTC staff and/or designees for provision of routine maintenance, on-call services, and general upkeep station validators and TVMs in lieu of vendor providing that work*	\$	\$	\$	\$	\$

*\*In the event that these options represent a total cost reduction, please indicate the reduction using negative numbers in the cost form.*

**Total Cost:**

***Include only the costs from Table 1 in calculating total costs.***

**2019:** \_\_\_\_\_

**2020:** \_\_\_\_\_

**2021:** \_\_\_\_\_

**2020:** \_\_\_\_\_

**2023:** \_\_\_\_\_

**Total Cost for all 5 years:** \_\_\_\_\_

\_\_\_\_\_  
**(Signature of Company Officer or Agent)**

\_\_\_\_\_  
**(Date)**

\_\_\_\_\_  
**(Printed Name)**