



P.O. Box 24119 Windhoek, Namibia

Tel: +264 61 253 992/7

Fax: +264 61 225 326

E-mail: tours@profilenamibia.com

Quotation for Customer: Group/Charter Tour

African Profile Safaris

28-Sep-12

PO Box 24119
Windhoek

ATTN: African Profile Safaris
FAX: +264 61 225326
E-MAIL: tours@profilenamibia.com

SUBJECT: QUOTE NO: **1972** PASSENGER NAME: Activity Adventure Selfdrive
TRAVEL DATE: 01-Jul-13

CLIENT REF:

This is a sample program for a Selfdrive tour, based on luxurious Guestfarms and Lodges.

A variety of activities are included, ranging from Guided Walks in the Erongo Mountains, to marine cruises where you have the opportunity to hand feed wild seals. The Highlight of the tour is the 2 Day Trans Kalahari walk where you transverse the Kalahari Desert, sleep a night in a tented camp and return via a different route to the base camp the following day.

African Profile Safaris

Marianne Breukink-Friede


Quotation for Customer: Group/Charter Tour

Tour : Activity Adventure Selfdrive

01-Jul-2013 - 12-Jul-2013

QUOTE NO: 1972

RES NO:

Date	Hotel	Basis
01-Jul-13 - 02-Jul-13	Windhoek / Hilton Windhoek	BB
	<p>On arrival at the Windhoek International Airport you will be met by an African Profile Representative and transferred to your hotel in Windhoek. In the afternoon you will be met for an information session where you will receive all your travel documents, relevant information and routing discussion. You have the afternoon at leisure to explore Windhoek on foot.</p> <p>Set in the heart of Namibia's capital city, Windhoek, the contemporary Hilton Windhoek hotel is conveniently close to a variety of business corporations and historical and tourist attractions.</p> <p>All of the modern guest rooms and suites at this Windhoek hotel are decorated in a warm, contemporary African style and feature spacious work areas and high-speed internet access. Upgrade to an executive room or suite for additional space, a larger variety of amenities and access to the executive lounge. Hold a conference in one of 5 flexible meeting rooms which offer the very latest in audio/visual technology and ensure your event is a success with our 24-hour Business Center.</p> <p>Enjoy international favorites in our all-day dining venue, Ekipa, savor fine wines and specialty cheeses in the elegant mezzanine restaurant, D'vine and sip cocktails and enjoy delicious tapas while you gaze out over the city below in our stunning rooftop Skybar. Work out in our 24-hour Fitness Center, take a dip in our heated 18m lap pool and rejuvenate body and mind in our luxury Spa, Breeze.</p>	

Quotation for Customer: Group/Charter Tour

02-Jul-13 - 04-Jul-13

Erongo / Erongo Wilderness Lodge

DBB

After breakfast your rental vehicle will be delivered to your hotel. Drive via Okahandja to your lodge only a few kilometers outside Omaruru.

The next 2 days you have at leisure to participate in a variety of guided walks and enjoy the magnificent scenery of the area.

www.bigsky-namibia.com

Close to the small town of Omaruru in central Namibia, is the Erongo Wilderness Lodge. It is nestled amongst, and surrounded by huge boulders and granite formations, all on the outskirts of an ancient volcano. These are the Erongo Mountains, flanked by the Namib Desert to the west and a mixed, woodland savannah to the east. The rare confluence of ecosystems are home to a vast array of plant, reptile, mammal and bird species, some endemic to Namibia.

Raised wooden walkways and natural stone steps, connect the tented chalets to the main area. The restaurant and pub at Erongo Wilderness Lodge are situated on a separate, rocky outcrop from which the floodlit waterhole can be viewed. A winding path, past colonies of dassies (some of which inhabit overhanging trees & have the startling habit of dropping down as you walk past) leads from the reception area up the hill to this entertainment area. There is a large, central fireplace, comfortable lounge with a big leather sofa with matching chairs, a small selection of books, and the 'Mokoro' bar, all set in stunning surrounds. There are also two decked areas where meals & drinks can be enjoyed in warmer weather.

This is not just the place to relax and unwind in, but also to enjoy the lodge's fine wining and dining. Tea/coffee and rusks are served before the early morning walk, and on their return, guests can tuck into a huge brunch, consisting of cereals, yogurts, fruit, homemade breads, cheese, cold meats, plus a choice of omelette's/pancakes, or a full English breakfast if so wished!

Homemade cake is served around 3pm, before setting out on the afternoon activities.

Dinner is a delicious affair, and dishes such as baked camembert with red current sauce, beefsteak in brandy and cream sauce, pork in red wine, and an appetizing apple strudel and custard, appear on the menu.

The elevated pool deck, is the perfect spot for a sundowner or night cap, whilst admiring the spectacular views, day or night.

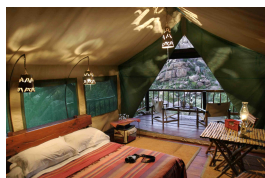
There are 10 tented chalets, built on stilts, and erected under steep, thatched roofs for shade. As each one has been set apart amongst the rocks, a high degree of privacy and exclusivity has been achieved. The en-suite bathrooms have been built around existing rocks and tree. The tents have recently been upgraded, with the major improvement being an increased size & the introduction of proper doors (no more annoying zips to get in and out of your tent). Apart from the main entrance the tents also boast large french doors, each of which serve the dual purpose of framing an amazing view and the more traditional purpose of allowing access to the private deck. A bush-style mini-bar, reading lights & fine linen complete the Erongo chalet comfort level.

Although wildlife in the area include leopard, kudu, oryx, eland, mountain zebra, springbok and steenbok the primary reason for visiting Erongo Wilderness Lodge should not be as a wildlife viewing destination, it is better suited for those wanting to relax, walk & enjoy the tranquil environment. Birders will be thrilled by the variety of species on offer. It is recommended to join one of the lodge's guided walks and drives, not only to view the game, but to marvel at the magnificent environment.

Guided walks depart early in the morning to a granite view point, with various flora and fauna being pointed out on the way, including their various traditional and medicinal uses. An evening walks to a nearby koppie, can also be arranged, which gives their guests an opportunity to quench their thirst as they watch the sun set. There are also a number of unguided tracks that can be explored.

The lodge are proud of being a founder member of The Erongo Mountain Nature Conservancy, a collective effort with 30 other private landowners, committed to conserve, protect and preserve over 200,000ha of land, rich in cultural heritage. This includes the historic and irreplaceable rock paintings and engravings found throughout the area, such as the Paula's Cave rock art site at Erongo Wilderness Lodge.

Erongo Wilderness Lodge. Highly recommended!



Quotation for Customer: Group/Charter Tour

04-Jul-13 - 06-Jul-13

Swakopmund / Hansa Hotel

BB

After a leisurely breakfast you drive via Karibib and Usakos to Swakopmund.

You have a choice of 2 activities for the next morning:

Option A - Seal & Dolphin cruise from Walvis Bay.

You drive to Walvis Bay (approx 30 minutes drive) and to the Tanker Jetty. Board a twin hulled catamaran skiboat and go on a guided tour of the Walvis Bay harbor and surroundings. Expect to see a variety of marine birds while you cruise through the bay. At the Seal colony at Pelican Point you will have the opportunity to hand-feed wild seals. If you are lucky you will see dolphins playing in the water alongside the boat.

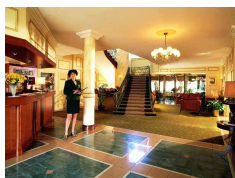
Enjoy a light lunch of fresh oysters and sparkling wine before you return to the harbor and your vehicle. (Activity duration 8h30 to 12h30)

Option B - Living Desert tour

The tour starts from Swakopmund where you will be collected from your accommodation around 08.00. You travel across the Swakop River towards the local dune belt between Walvis Bay & Swakopmund, which is about 30kms long and 5 kms wide and supports an impressive wealth of fauna and flora.

Your guide will stop continuously to look for tracks (known locally as reading the bushman paper), to determine which animals were active the night before and wherever possible will try to catch some of them to show you. Great care is taken in sharing knowledge with you on each desert animal, including emphasis on special adaptations and perfect design used for survival in the desert. Time and care is taken to ensure each animal is returned safely to its home. We cross the dune belt from East to West in a 4x4 vehicle, lending opportunity for incredible views of the desert landscape and an adrenalin packed journey where experienced knowledge of sand driving is essential. Enjoy a stop on top of the dunes overlooking spectacular scenery.

(Activity duration 8h00 - 12h00)



What you would never expect in the world's oldest desert, Namibia's finest and oldest hotel. The Hansa Hotel – nestling in the very center of the charming little town of Swakopmund, wrapped in the shape of timelessly classical building dating from 1905, an integral part of Swakopmund's architectural heritage, offers you a feeling of being enveloped in a luxurious and sophisticated hospitality with a satisfying blend of both classical atmosphere and truly elegant interior, matched with friendly and personalized service.

At the Hansa Hotel, we pride ourselves on providing only the finest, most luxurious accommodation. The Hotel boasts 5 Family Units, 2 Suites, 2 Executive Suites and 49 Twin/Double Rooms. Each room is individually decorated and fitted under tile and/or under carpet heating, 15 channel television station, radio, direct dialing telephone, hair-dryer, safe, coffee/tea facilities and en-suite bath/shower.

For those who can't live on aesthetics alone, the hotel offers two world class restaurants. the terrace makes for the perfect venue to replenish body and mind as you enjoy leisurely lunch overlooking our inner gardens. Breakfast and dinner is served in our main dining room where seafood and game specialties are on offer from our world renowned kitchen. If it's not food you're after, the private bar offers a warm fireplace on winter nights and cozy atmosphere as the fog rolls in. The private lounge offers another escapes for guests looking to recline with their favourite book or host a private party.

Quotation for Customer: Group/Charter Tour

06-Jul-13 - 08-Jul-13

Sesriem / Sossusvlei Lodge

DBB

Today you will continue south towards the Namib Desert. Drive via Walvis Bay to Solitaire. In Solitaire you can make a fuel stop and stretch your legs. There will be enough time to have coffee and a slice of apple pie at the General Dealer before you continue to your lodge at the Sesriem Gates.

The following morning you embark on a self-guided drive to Sossusvlei. The gates to the Park open at sunrise, and you drive all along the dry river bank of the Tsauchab river into the Dune landscape at Sossusvlei. The last 5 km is sand, which you can only drive with a 4x4 vehicle. You can also walk this stretch or use the 4WD shuttle service that is provided at the 2x4 parking area.



www.sossusvleilodge.com

Sossusvlei Lodge is situated right at the entrance gate to the famous Sossusvlei and Sesriem Canyon, lets you enter a classic lifestyle of comfort, filled with the thoughtful touch of attentive staff. The decor speaks of the art, culture and traditions of African furnishings with soft finishes of inviting comfort. Sossusvlei Lodge uniquely crouches almost unnoticed in a vast ocean of unparalleled desert beauty.

Exploring the magical world of the oldest desert, the Namib desert is our forte. The Sossusvlei area is famous for some of the highest dunes on earth, rich in contrast of colour and shape. Guided 4-wheel drive excursions take you deep into the wonders of this ancient region.

Shaded by camel thorn trees, Sossusvlei Lodge is testament to the ingenuity of an eco-friendly design.

Accommodation at the Lodge comprises 45 en-suite bedrooms under canvas with adobe-style plaster walls all spread out on either side of the main recreational complex. The décor speaks of African art, culture and tradition while furnishings with soft finishes invite comfort and warmth. When one enters Sossusvlei Lodge, one enters a classic lifestyle of comfort, filled with the thoughtful touch of attentive staff. Solar energy supplies the lights in all rooms.

Excellent cuisine under the guidance of the Lodge's executive chef is the order of the day in the restaurant and on the al fresco terrace, where one can savour a gourmet meal with great food and wine while taking in the splendid views and watching the passing parade of Oryx, Springbok jackal, ground squirrel and hyena at the nearby floodlit waterhole. Indeed a visual and culinary contrast, if one bears in mind the relative remoteness of this exceptional location.

Quotation for Customer: Group/Charter Tour

08-Jul-13 - 11-Jul-13

Kalahari / Trans Kalahari Walk

FB & Act

After a leisurely breakfast you drive via Maltahohe and Mariental to your lodge in the middle of the Kalahari Desert. Kalahari Red Dune lodge is the starting point of an exciting overnight walk which takes you through beautiful Kalahari Landscape with an overnight in a luxury tented camp before you return to stay another night at the lodge.



Day 1 - Kalahari Red Dunes Lodge

Drive to Kalahari Red Dune Lodge.

After check in you have the afternoon at leisure. Observe animals at a watering hole, relax by the swimming pool or take part in an (optional) scenic drive to get some first impressions of the Kalahari region. Enjoy an a la carte dinner in the evening.

Day 2 - All-day hike through the Kalahari, accommodation in a luxury tented camp

An early rise will kickoff the day to enjoy the fascinating Kalahari sunrise from a dune sofa while appreciating freshly-brewed coffee in the cool morning temperatures.

The hike will go on over infinite chains of red dunes that keep crossing a vast tree savanna, giraffe and oryx herds can often be spotted along the way. At lunchtime you will enjoy a rest in a lovely valley, relaxing on a small hilltop in the shadows of young Camelthorn trees and watch the grazing animal herds that are likely to be seen. After a hearty meal and two hours of rest to evade the midday heat, you will continue the hike through valleys and dunes and behind each new dune, you might spot another animal.

Late afternoon you reach the luxurious tented camp on a high dune with terrific views. Dinner will be prepared on a large open campfire and you can spend the night either in the tent or on the large wooden terrace in front of your tent whilst enjoying the African starry sky at close range, listening to the sounds of the wilderness.

(Hiking distance for the day is 14 km easy walking with some Kalahari dunes that have to be "conquered")

Day 3 - Karoo hike, accommodation at Red Dunes Lodge

Today you will hike to the Devil's Claw plantation after breakfast. This is where the endangered desert plant is cultivated for scientific projects and you will experience the specie protection first hand.

After visiting the plantation, the hike will continue to the Great Karoo, a region of shrub and grass savannas, impalas and blue wildebeest roam there. You will discover the interesting and diverse scenery and vegetation at close range with the Kalahari dunes always in the background.

After a hike of approximately three hours, you will reach the Kalahari Red Dunes Lodge. Take your time to enjoy lunch, a rest, animal viewing at the watering hole, a dip in the pool. An la carte dinner is preperated for the evening.

(Hiking distance for the day is 6 km easy walking)

11-Jul-13 - 12-Jul-13

Windhoek / Hilton Windhoek

BB

Return to Windhoek via Rehoboth. You have the afternoon to relax and possibly spoil yourself with an optional treatment at the Spa.



Set in the heart of Namibia's capital city, Windhoek, the contemporary Hilton Windhoek hotel is conveniently close to a variety of business corporations and historical and tourist attractions.

All of the modern guest rooms and suites at this Windhoek hotel are decorated in a warm, contemporary African style and feature spacious work areas and high-speed internet access. Upgrade to an executive room or suite for additional space, a larger variety of amenities and access to the executive lounge. Hold a conference in one of 5 flexible meeting rooms which offer the very latest in audio/visual technology and ensure your event is a success with our 24-hour Business Center.

Enjoy international favorites in our all-day dining venue, Ekipa, savor fine wines and specialty cheeses in the elegant mezzanine restaurant, D'vine and sip cocktails and enjoy delicious tapas while you gaze out over the city below in our stunning rooftop Skybar. Work out in our 24-hour Fitness Center, take a dip in our heated 18m lap pool and rejuvenate body and mind in our luxury Spa, Breeze.

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12-Jul-13 - 12-Jul-13

Windhoek / African Profile Safaris

Drive to the Windhoek International Airport where you return your rental vehicle and check in in time for your outbound flight.

www.profilenamibia.com



Namibian based tour operator offering tailor made self-drive tours and specialized guided fly-in safaris. Our consultants' extensive experience and in depth knowledge of Namibia and its neighbors, enables us to offer safaris that fit your needs. Attention to detail and personal service makes us unique, meeting all our clients on arrival in Windhoek, all relevant maps & info for your safari is provided and explained. Come and join us on the journey... the ultimate safari!

PRICE DETAILS Adjustment Date , September 26, 2012 Quote No: **1972**

CURRENCY: NAD

Number of Travellers

For Namibian Part of the Itinerary

2 + 0	Price Per Person in Double Room:	24,020.00	(nett)
4 + 0	Price Per Person in Double Room:	20,280.00	(nett)
0	Single Supplement:	4,610.00	(nett)

INCLUDED:

Transfer from Windhoek Intl Airport to Hotel in Windhoek.

Accommodation as per itinerary above

Meals as per itinerary above (BB = bed & breakfast / DBB = dinner & Bed & Breakfast / FB = Breakfast & Lunch & Dinner)

Activities as stated per itinerary

Meet & Greet at Windhoek Accommodation.

11 Days Car rental, Pickup Windhoek Accommodation, Dropoff Windhoek Intl Airport.

Car rental type L - 4x4 Double cab with Super cover insurance.

Tourism Levies

Information Pack upon arrival

24hr back up service

EXCLUDED:

All flights domestic and international and airport taxes

Meals and drinks that are not specified on above itinerary

Activities that are not specified on above itinerary

Visa Fees

Visa Arrangements

Personal expenses

Travel insurance

Gratuities

CONDITIONS OF QUOTE:

Quotation and reservation as per tour operator's booking conditions.