

California Real Estate Certificate of Achievement - Active

Department: Business

Approval: December 2018

Effective Semester: Fall 2019

The California Real Estate Certificate is currently awarded by 70 community colleges in California. City College of San Francisco participates in this Statewide program and awards the California Real Estate Certificate to any day or evening student who completes this prescribed program.

A student may complete only those courses required for the California Real Estate Certificate, since this is awarded independently of the Associate in Science degree. However, students who complete the full course of study leading to that degree will have completed the requirements for, and may be awarded, the California Real Estate Certificate.

The Certificate of achievement is designed so that those seeking entry employment may prepare themselves to take the State licensing examination for real estate salespersons, and so that those already employed in various branches of real estate work may gain further knowledge and develop additional competence.

Learning Outcomes

Upon completion of this program, students will be able to:

- Define an overview of the basic concepts of California Real Estate.
- Apply tools learned to the California Real Estate market place.
- Apply knowledge of agency and fiduciary responsibility.
- Explain real estate opportunities and risk.
- Identify and understand key real estate terms.
- Qualify to take the California Department of Real Estate State Exam.

The minimum time for completion of this certificate is 2 semesters. Completion time will vary based on student preparation and number of classes completed per semester.

Courses Required for the Certificate of Achievement in California Real Estate

Course	Units
Required courses:	
R E 181 - Principles of Real Estate*	3.00
R E 185 - Legal Aspects of Real Estate	3.00
R E 186 - Principles of Real Estate Finance	3.00
R E 191 - Principles of Real Estate Appraisal	3.00
R E 184 - Real Estate Practice	3.00
R E 189 - Real Estate Economics	3.00
* If the candidate for the California Real Estate Certificate holds a valid California real estate salesperson's or broker's license, a three-unit course in real estate or another area of business may be substituted in lieu of RE 181.	

Total:	18.00
Choose 6 units from course electives:	
R E 182 - Escrow Fundamentals	3.00
R E 183 - Real Estate Property Management	3.00
R E 187 - Real Estate Taxation	3.00
R E 192 - Advanced Real Estate Appraisal	3.00
Total:	6.00
Total:	24.00

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