

REAL ESTATE MAJORS

RESUME BOOK

2017-2018

November, 2017

Current and Future Employers
of SCSU Real Estate Majors & Minors

Dear Employers:

Enclosed you will find the Real Estate Majors Resume Book for 2017-2018. You will notice that some of the resumes are for students graduating in December and May this academic year seeking career opportunities and some are for students interested in internship positions for the summer of 2018.

We have also included a partial list of those companies and government entities that have hired SCSU real estate grads in the past, a brief vita of the real estate faculty, and the course requirements for real estate majors at SCSU. In addition to our real estate majors, this year you will find resumes of some of our real estate minors as well as members of the SCSU student Real Estate Association. We feel they are all well prepared to enter the real estate industry.

We hope you find this a useful tool in meeting your future staffing needs. If you have any specific questions about our program or about an individual in the real estate program, please feel free to contact me.

Additionally, if you have needs for people with experience you can go to the SCSU Real Estate Alumni website www.scsurea.org and post your position there.

Sincerely,

Steve Mooney, Ph.D.
Professor of Real Estate & Finance
Holder of the MN Chair in Real Estate
Herberger College of Business
St. Cloud State University
720 4th Av S
St. Cloud, MN 56301

320.308.3074
moon@stcloudstate.edu

jrc

Real Estate Faculty

Steven P. Mooney, Ph.D.

Dr. Mooney is Professor of Real Estate and Finance at SCSU, Chairperson of the FIRE Department, and holder of the MN Chair in Real Estate. He obtained his B.S. degree from the University of Wisconsin-River Falls, his M.S. in Real Estate and Regional Science from Southern Methodist University and his Ph.D. in Finance/Real Estate from Texas A&M University. His duties as the MN Chair include teaching and advising students in the BS and MBA degree programs in real estate, advising the student Real Estate Association, working with the Real Estate Alumni Association, assisting in the placement of grads, and interacting with professional organizations in the real estate industry. He also teaches Real Estate Principles, Real Estate Finance and Investments, and Real Estate Appraisal.

Steve has published in a variety of real estate journals in the U.S., Australia and the United Kingdom. His book, Real Estate Math Demystified, published by McGraw-Hill, has sold over 10,000 copies. He has presented seminars in both the U.S. and Australia on topics ranging from appraisal techniques to the S&L crisis and its impact on the appraisal industry. Dr. Mooney has held Visiting Fellow and Visiting Research positions at the University of Western Sydney in Australia and the University of Ulster in Belfast, Northern Ireland.

Kelly Jameson

Kelly Jameson received her undergraduate degree in Real Estate from St. Cloud State University in 1998. Her emphasis was property management and she had a minor in economics. She completed her Masters in Business Administration at the Carlson School of Management in 2004 with an emphasis in Finance. Kelly worked as a commercial property manager for Welsh Companies and for United Properties and in development for the St. Paul Port Authority. She has taught for SCSU in the past on a fixed term basis and is back with the faculty in a tenure track position. During the fall of 2014 Kelly spent a month teaching in England at Alnwick Castle. Kelly also supervises the NAIOP project with selected students each year.

A Partial List of Employers of SCSU Alumni

21st Century Bank
A to Z Properties, Inc.
Access American Transport
Affinity Plus Federal Credit Union
Agilaire, LLC
AIG Global Real Estate Investment Corp
Air Force
Aitkin County Assessor's Office
Alatus LLC
Allen Lee Homes
Allstate Insurance Company
Amergy Bank
American Bank of the North
American Eagle Airlines
American Family Insurance
Ameriprise Financial
Ampere
Anchor Bank
Anoka County Assessors Office
Arrow Companies
Artexsys, Inc.
Arthro Care Sports Mdeicine
Assured Financial, LLC
Athelon Enterprises
Bank Forward
Bank of America
Bankers Mortgage
Bayer Built Woodworks
Bear Development
Bear Island Land Co., Inc.
Bell Mortgage Division of State Bank and Trust
Beltmann Relocation Group
Big Lots
BMS Intermediaries
Bobalouies Grill & Sports Garden
Borgelt, Powell, Peterson & Frauen, S.C.
Boston Scientific
BRKW Appraisals
Brookfield Office Properties
bSharp Creative Marketing
Buell Consulting
Buffalo Wild Wings
Burnet Relocation Group
C & O Services – Superior Exteriors MN
Cambridge Properties
Capstone Homes
Cardinal Homebuilders, Inc
Cargill, Inc
Carleton Property Services
Cash in a Flash ATM Services
Cassidy Turley
CB Richard Ellis
CBRE
CBRE Capital Markets
CBRE Brokerage Services
CBRE Global Corporate Services
CBRE.com
CBRE Valuation and Advisory Services
Central Minnesota Credit Union
Central MN Development Company
Central MN Surgical Center
ChadWick Real Esate Appraisals
Chau Appraisals
Christopher and Banks
CHS, Inc
City of Bloomington
City of Brooklyn Center
City of Brooklyn Park
City of Eden Prairie
City of Edina
City of Maple Grove
City of Minneapolis
City of Minneapolis - CPED
City of Minnetonka
City of St. Cloud
Coldwell Banker A. Adler & Associates
Coldwell Banker Burnet Relocation
Coldwell Banker North Shore
Colliers International
Colorado Virtual Academy
Core Power Yoga
Cosmos Appraisals
Credit America Savings COmpany
Cresa Minneapolis
Crossroads Trailer
Crown Appraisals, Inc.
Cushman & Wakefield / NorthMarq
CVS Pharmacy
Dakota County Assessor's Office
DDK Construction
Demuth Agency, Inc.
Denny's Inc.
Depuy Synthesis Mitek Sports Medicine
Direct Financial
District 740 Melrose
Diversified Real Estate Services, Inc.
Dixon Property and Appraisal. LLC
DNR
Dominium Development and Acquisition
Doran Comapnies
Dotzler Appraisal Service
Dougherty & Company, LLC
Duff & Phelps
Duluth Courthouse Field Office
DW Jones Management
Eagle's View Landscaping

Edina Realty
Edina Realty Maple Grove
EdwardJones
Ehlers and Associates
EKJ Appraisals
Electrolux
Elite Real Estate Services
EMCOR Facilities Services, Inc.
EnviroBate Metro
Epicore Software
Ever-Green Energy
Farm Bureau Financial Services
Fast Refund Tax Service
First Movers Advantage, LLC
First National Bank Wadena
First National Bank Cold Spring
Fleet Service
Forsythe Appraisals, Inc.
FXP, LLC
G & C Seeds
Gaia Real Estate Investments
Gamades Properties
General Mills, Property Taxes
Geo-Comm, Inc
GMAC RFC
Goetsch Enterprises
Gold Eagle Realty
Goldmark Schlossman Commercial Real Estate
Gonyea Commercial Properties, Inc.
Granite City Real Estate
Grant County
Graybar Electric
Great Clips, Inc.
Great Floors
Greater Insurance Service of Baudette
Greco Properties
Greystone Servicing Co., Inc.
GTRE Commercial-Valuation Services
Gustafson Appraisal / Coldwell Banker
Hempel
Hennepin County Assessor's Office
Heying Development Corporation
Hines
HJ Sims
Home Federal Savings Bank
Homeowners Mortgage Corporation
Hormel Foods
Horstmann Enterprises
Hosch Appraisal & Consulting, LLC
Hospitality Services
Housing Community Works
HR Green
Hudson Baking Company
ING Direct
INH Property Management
Integra Realty Resources
Internal Revenue Service
IRET Properties
IW Research & The Diedrich Walsh Marketing Group
JH Callahan & Associates
Johnson Builders & Realty
Jones Lang LaSalle
Joseph Mako Appraisals
JP Morgan Asset Management
JP Morgan Chase
JSH Properties, Inc
Just For Kix
Kalahar Appraisal
Karvel Rodning & Associates
Keller Williams Premier Realty
Kelly Computer Supply Company
Kenneth D. Kirby, Inc
Kensington Bank
Klein Bank
Knudson Farmers Insurance Agency
Kuepers Inc. Architects and Builders
Kurth Adjusting and Insurance Services
KW Commercial
Lancet Data Sciences
LaNel Financial Group
Lang Nelson Associates
Lanz Appraisal, LLC
Lend Smart Mortgage
LeSueur County Assessor's Office
Liberty Savings Bank
Lifetime Fitness
Lloyd Companies
Lunda Construction
Lynskey & Clark Company
MacCel Management, Inc.
Macieji Consulting
Mainstreet Appraisals
Mangelsen Appraisals
Marcus & Millichap
Mark A. Oehrlein Appraisals, Inc.
Marketplace Home Mortgage
Mayo Clinic
Megastar Financial Corporation
Meridian Real Estate Group, LLC
Meritex Enterprises, Inc.
Metro Group Real Estate
MFC Properties Corporation
Michael Bownik Appraisals
Mid-America Real Estate
MidCountry Bank
Midwest Maintenance & Mechanical
Miller Auto Plaza
Minneapolis Appraisal Source, Inc.
Minnesota Adult & Teen Challenge
Minnesota Army National Guard
Minnesota Business Finance Corporation
Minnesota Commercial Property Tax Advisors
Minnesota Department of Transportation
MN Valley Realty
Murdock's Ace Hardware
Musky Tackle Online

Nagell Appraisal & Consulting
Natixis Investment Banking
Network Access Products
New London Real Estate
Nicollet Partners
NMC Consulting LLC
Northeast Iowa Appraisal & Real Estate
Northeastern University
Northern Tool & Equipment
NorthMarq Capital
Novation Group Consulting, Ltd.
Nuveen Assets Management
Oak Grove Capital
O'Driscoll Development
Oehrlein Appraisals
Office Depot Real Estate
Olmsted County
Olympus Properties
Opus Holding, LLC
Oracle, Inc.
Oregon Trail Insurance Company
Orion Appraisals, Inc
Orix Real Estate Capital Markets, LLC
Partners National Real Estate Group
Paster Enterprises
Patchin Messner Dodd & Brumm
Patriot Business Group
Pavek Appraisals
Pepsi-Co
Piedmont Office Realty Trust
Pine County Assessor's Office
PJH Remodeling, LLC
Platinum Properties Group, Inc.
Premier Real Estate Services
Prime Mortgage
Pro Drywall
Property Claim Solutions
Property Tax Resources, Inc
Proto Labs
Prudential Life Insurance & Majestic Real Estate
Rabo AgriFinance
Ramsey County Assessor's Office
RE/MAX Advantage Plus
Real Estate Advisors, Inc
Real Living Messina & Associates
Red Stag Energy
Redwing Aeroplane Company
Rehabital Homes
Reineke Realty
Reit Management & Research
Remax Results
Renters Warehouse
Richie Bros. Auctioneers
RichMac Funding & Prairie Sky Financial
RiverSource Life Insurance Company
RJR Insurance Agency
RMR
Robert Lindahl Realty, Inc & Dungarvin, Inc
Roberts Management Group
Ruhland Commercial Consultants
Ryan Companies
Sajan, Inc
Sanderson & Stewart
Sasaki Medical LLC
Schank Appraisal Services
Schreiner Appraisal
Scott County
Scotland Homes, LLC
SCP Control, Inc.
Scriptural Spiritual Direction
Select Group Realty
Shaw Realty
Shelter Corporation
Shenhon Company
Shorenstein Realty Services
Showcase Properties
Sibley County Assessor's Office
SML Appraisals, Inc.
Southwestern Minnesota Synod, ELCA
Spectrum Financial Group, Inc.
SPS Commerce
SRF Consulting Group
St. Cloud Appraisals, Inc.
St. Cloud City Assessor's Office
St. Cloud Post Office
St. Louis County Assessor's Office
St. Paul Linoleum and Carpet
St. Paul Port Authority
State Bank of Cold Spring
State Bank of Fairmont
State Farm Brando Walter Agency
State of Minnesota DOT Land Management
Stearns Bank NA
Stearns County Assessor's Office
Stewart Title Commercial Division
Strategic Equipment
Stuart Company, Riverview at Upper Landing
Supreme Outdoor Services
SVK Development
Tacet Resources
Taher, Inc.
Target Corporation
Target Headquarters
TCF Bank
TCF National Bank
Tech Data
Ted Glasrud Associates, Inc.
TekNecks, Inc.

The Appraisal Group@Green Commercial Realty
The Bensman Group
The Darin Heller Team
The Excelsior Group
The Exceptional Home Team
The Realty House, Inc
The Valuation Group, Inc
TheMLSonline.com
Thoresen Diaby Helle Condon & Dodge, Inc
Thorson Homes, Inc
Thrivent Financial
Timberland Partners
T-Mobile
Triad Guaranty Insurance
Tri-County Abstract
TST Media
U of M Real Estate Office
US Air Force
US Army
US Bank
US BankCor
US Department of Housing and Urban Development
Umax Mortgage
UMC, Inc
United Properties
UnitedHealth Group
University of Michigan Athletic Department

Upfront-Broker.com
Upland Real Estate Group
UPM, Blandin Paper Mill
Urban Homeworks
USDA, APHIS, MRPBA, ASD, Realty
VA Hospital
Value-IT
Vanquish AP
Vermillion State Bank
Vernon Graphics and Promotions
Waialae-Larson Properties, LLC
Wakota Commercial Advisors
Warnert Development
Waters Street Retail, Inc
Weichert Realtors/Tower Properties
Weinzetl Appraisal Services
Wells Fargo Bank
Wells Fargo Home Mortgage
Wells Fargo RETECH
Welsh Property Trust
Willis of MN
Wipfli, LLP
WNC Lawn Services
Wolters Kluwer
Wright County Assessor's Office
Xerox
Zeller Realty Group

REAL ESTATE MAJOR COURSE REQUIREMENTS

Business Core

ECON 205	Principles of Macroeconomics	3
ECON 206	Principles of Microeconomics	3
BLAW 235	The Legal, Ethical, and Global Environment of Business	3
BCIS 242	Business Statistics	4
ACCT 291	Accounting I	3
ACCT 292	Accounting II	3
MKTG 320	Introduction to Marketing	3
BCIS 340	Management Information Systems	3
MGMT 301	Introduction to Professional Management	3
MGMT 383	Operations Management	3
FIRE 371	Managerial Finance	3
MGMT 497	Strategic Management	3
PHIL 484	Global Business Ethics	3
	Select one of the following:	3
	ENGL 332; MKTG 333; CMST 321, 332, 335, 341, 422, 432 or 441	

Real Estate Major

<u>Required</u> - (24 Cr)		
CMTY 200	Cities, Suburbs, and Small Towns	3
FIRE 375	Risk Management and Insurance	3
FIRE 378	Real Estate Principles	3
FIRE 386	Real Estate Property Management	3
FIRE 483	Real Estate Finance and Investments	3
FIRE 484	Real Estate Appraisal	3
BLAW 434	Real Estate Law	3
ECON 465	Urban and Regional Economics	3

Electives - (9 Cr) Dependent on student's area of emphasis;

Brokerage Management, Sales & Marketing, Building & Construction, Finance & Investments, Planning & Development, Appraisal, Property Management, or Insurance.

DANIEL ANSHUS

7576 Acorn Rd. NW Royalton, MN 56373
(320)-292-6986
dranshus@stcloudstate.edu

Objective: To obtain a job in real estate that challenges me, and allows me to utilize my education, skills and past experience in a way that will benefit my employer and allow for future personal growth and advancement.

EDUCATION

Bachelors of Science in Real Estate

St. Cloud State University, Saint Cloud, MN

Graduation Dec 2017

- Program accredited by the Association to Advance Collegiate Schools of Business (AACSB)
- Work 20 hours per week while attending college full-time
- Participated in the 2017 NAIOP competition
- Real Estate Salesperson license
- Dan Franklin and BOMA scholarships

EMPLOYMENT

Coon Rapids City Hall, Coon Rapids, Minnesota

June 2017 - Present

Residential Assessor 1

- Ensure correct information on residential properties
- Proficiently use Citrix appraisal software
- Follow city, county, and state rules and regulations for assessing

Brooklyn Park City Hall, Brooklyn Park, Minnesota

Assessor Intern

June 2016 - August 2016

- Assessed properties at market value and classified based on actual use
- Input property information into Cama System "Vanguard"

Performance Foodservice

Production Worker/ Crew Lead

October 2012 - June 2017

- Demonstrates strong work ethic resulting in multiple promotions and raises
- Monitor, direct and assist production line personnel to ensure 100% output

ACTIVITIES AND ACHEIVEMENTS

Volunteer

June 2009 - Present

Royalton Elementary, Royalton, MN

- Royalton Elementary soccer
- Summer baseball

Real estate club

President

April 2017- December 2017

Treasurer

January 2017-April 2017

- Collect and manage club dues and finances
- Plan and execute fundraising activities
- Plan Networking events in Denver and Seattle

Albert Martinez-Castro

Student

Address 15646 Cornell Trail
Rosemount MN 55068
USA

LinkedIn
<https://www.linkedin.com/in/albert-martinez-castro-0bba00138/>

Phone 612 387 0134

E-mail albert.martinez.castro@gmail.com

To obtain a Real Estate internship in any sector that involves creative thinking, competition within the workplace, and interaction with clients.

Experience

2015-11 - 2016-10

Sales Associate

Sherwin Williams

- Offered customers aid for selecting the right product(s)
- Trained to provide effective customer service
- Responsible for training new employees

2014-05 - 2017-08

Painting Supervisor

Del Sol Painting, inc.

- Ensured timely completion of project while meeting high-standards of quality
- Trained employees by demonstration and offering feedback.
- Closely
- Worked with general contractors and homeowners to ensure a high-quality product and complete customer satisfaction.
- Consistently worked within closing deadline schedules for homebuyers using paint specs and design requests

Education

2017-08 - present

St. Cloud State University, St. Cloud, Mn

- Expected to graduate in May 2020.
- 3.75 overall GPA
- Candidate for B.S. in Real Estate
- Currently a sophomore

CO-CURRICULAR ACTIVITIES

2013-12 - 2017-06

Inpatient Volunteer

Children Hospital, St. Paul

- Trained in simple patient care for children in the hospital.
- Support in the discharge process to fulfill patients' needs.
- Trained in helping patients feel at home as they are admitted to the hospital
- Trained in working with newborns to adolescences
- Providing a comfort zone for patients and their family

2017-03 - 2018-05

Civic Newman Fellow

Campus Compact

The Newman Civic Fellowship gives national recognition to students who build transformative relationships between campuses and communities. Fellows are nominated by their university President, and accepted for a demonstrated commitment to problem solving within their community and across the country.

Conferences

- 2017-10 **Institute of Real Estate Management Global Summit**
- 2017-10 **BOMA Annual Student Reception**
- 2016 **Power in Diversity Conference**

Jordan Campbell

S 3772 Woodland Rd.

Viroqual, WI 54665

(608)-606-3985

jpcracer95@gmail.com

LinkedIn: <https://www.linkedin.com/pub/jordan-campbell/a3/77b/717>

Objective

I am studying for a career in Commercial Real Estate, after graduating in the fall of 2017, I will be looking for a career on the Commercial Field. I am driven by the idea that I can create the future of my own choosing. I realized that I have a deep interest in the industry and want nothing more than to be successful in it.

EDUCATION

St. Cloud State University, St. Cloud, MN

Anticipated Graduation: Dec 2017

- Currently a Senior at SCSU in the Herberger Business School which is nationally accredited by the Association to Advance Collegiate Schools of Business (AACSB).
- Major: Marketing/ Real Estate
- **Sales Specialization Program Graduate**
 - Special sales program that develops understanding of consumers as well as polishing sales skills.

EXPERIENCE

- **Miller Auto & Marine, St. Cloud, MN - *Salesman***

June, 2017 - PRESENT

Skills Developed: Sales, Customer Service, Problem Solving, Customer Relations

- **Vanquish AP Property Management, St. Cloud, MN - *Property Management***

May, 2017- October, 2017

Property management internship where I had my first experience with managing tenants to multiple properties. I learned how to better manage a schedule and developed better skills in dealing with clients.

- **GTRE Commercial Appraisals, Edina, MN - *Commercial Appraisal***

May, 2016 - August, 2016

Appraisal internship where I was tasked with helping to build a database as well as learning hands on experience in the Commercial Appraisal process.

John Dahlberg

Contact Information

jmdahlberg@stcloudstate.edu
(320) 774-7584
6054 18 St. N.
Saint Cloud, MN 56303

- Objective** To obtain an internship in the commercial real estate industry that will allow me to use and apply the skills and knowledge that I have obtained through my education and professional experiences.
- Education** St. Cloud State University
Overall GPA: 3.65
Intended major: Real estate with an emphasis on development and planning
Anticipated graduation from St. Cloud State: Spring 2019
- Work Experience**
- Circulation desk lead, James Miller Center August 2016-Present**
- Demonstrated leadership by being promoted to lead position within a year
 - Took on new responsibilities such as opening and closing procedures
 - Work as acting as supervisor when manager is not present
 - Train new employees on procedures and protocol.
 - Act as first point of contact for customer interaction for calls and in person
- Circulation desk worker, James Miller Center August 2015- August 2016**
- Show organizational skills by sorting, shelving and checking in and out books and equipment
 - Display good communication skills by interacting with patrons at the front desk
 - Demonstrate leadership by being put at the front desk within two months
- Customer Service Representative, Domino's January 2015 - March 2015**
- Answered customer inquires
 - Entered customer orders neatly and in detail
 - Handled monetary transactions accurately and efficiently
 - Demonstrated effective communication with customers by answering inquiries and complaints
 - Answered telephones politely and professionally
- Accomplishments**
- Current vice president of the Entrepreneurship club
 - Helped lead the first student run presentation at the esteemed Winter Institute
 - Co-founder and owner of a successful e-commerce business
 - Brokered deals with industry leaders from Silicon Valley for said business
 - Worked in a tech startup incubator and dealt with angel investors and venture capitalists
 - Scouted software developers and managerial talent at mentioned incubator
 - Acted as a guest speaker at a national medical conference

Kyle Delarosby
(952)-288-8378
delarosby.kyle@gmail.com

Career Objective: To use the knowledge I have gained in the classroom and experience in the workplace to create an opportunity in the real estate brokerage or investment industry.

Summary of Qualifications:

- Detail Oriented
- Professional attitude
- High tolerance to ambiguity
- Enthusiastic and eager to work

Work experience:

Grandview Estates

Leasing Consultant, August 2017- Current

Property Manager, Karen Kalkman (320)-333-7626

- Analyze prospective clients needs and facilitate showings
- Drafted and coordinated lease signings
- Various move in/move out responsibilities
- Manage internal systems and records

The Regus Group

Community Associate, May 2017-August 2017

Area Manager, Carrie Oman (952)-564-9750

- Customer service for our clients and their customers
- Administrative services and various day to day tasks for clients
- Showed spaces and guided tours when managers were absent
- Basic IT maintenance and troubleshooting

St.Cloud State Herb Brooks Hockey Center

Event staff, October 2016-May 2017

Student Supervisor, Kenzie (320)-293-3372

- Focused on customer service and assistance
- Helped maintain a safe and respectable atmosphere
- Assisted with game day operations

Thermo King Corporation

Pre-Palletizer, May 2016- August 2016

Shift Manager, Bob Hanson (952)-887-2200

- Sort and pre-palletize shipments
- Wrap and stage the shipments
- Pick small parts and send to specified location

Education:

-Prior Lake High School, class of 2015

-St.Cloud State University and Herberger Business School, class of 2019 GPA 3.3

Other Activities:

-South Suburban Conference/Minnesota State Leadership retreats/lectures

-St. Cloud State Business Living Learning Community member 2015-2016

-St Cloud State Real Estate Association Treasurer, Fall Semester of 2017

-Operation Glass Slipper 2010-2017

Adam Eskola

129 Shadywood In Delano MN, 55328 | 763-447-1533 | adameskola12@gmail.com
<https://www.linkedin.com/in/adameskola>

Objective

Junior seeking an internship in commercial Real Estate Development. A passionate, self-starter that demonstrates a willingness to learn, and works well with others through hard work and communication.

Education

- **Bachelor of Science, Real Estate Development, *St. Cloud State University* Anticipated May 2019**
 - Real Estate Association Member
- **Associate of Arts, Business Administration, *Gogebic Community College* May 2017**
 - Dean's list Fall 2015 & 2016

Experience

Landscape Foreman, *Landcrafters MN*, Minnetrista MN 2014-2017

- Project Management
- Organization
- Customer Satisfaction

Team Member, *State Farm Insurance*, Calumet MI 2016

- Cold Called prospects
- Sales skills
- customer service
- Computer applications, (Excel, Word, prospector +)

Honors Caddy & Bag room Assistant, *Windsong Farm Golf Course*, Independence MN 2010-2014

- Mentored and supervised caddies
- Built relationships with members
- Professionalism

Leadership Positions

- Captain High School hockey
- Youth Group Leader
- Honors caddy, Windsong Farm Golf Club

Michael Fisher

3101 81st Ave N
Brooklyn Park, MN 55443

763-486-8247

Mikefisher240@premiercommercialproperties.com

Skills and Experience

- **Focus Driven**
- **Secret Security Clearance**
- **Experience in managing and constructing comprehensive schedules, events and meetings for over 100 employees.**
- **Reputation for displaying professional and high levels on Honor, Courage, and Commitment**
- **Strong Communication Skills**
- **Effective Team Leader**
- **Efficient Training Coordinator for over 30 employees**
- **Monthly reports on employee progress**
- **Experience in Crisis Management**

Education and Certifications

Central Texas College

August 2015

- Associates of Arts

St Cloud State University

- Majoring in Real Estate

Expected to graduate Spring 2019

Work Experience

United States Navy Aircrew Rescue Swimmer Petty Officer Second Class

2010 to 2016

- Handled multiple projects with different deadlines.
- Trained, instructed personnel and supported units in helicopter operations, search and rescue, and combat tactics.
- Effective decision-maker in high pressure environments.
- Coordinated training schedules and filed crucial administrative paperwork.
- Wrote the daily schedule for over 100 aviators in nine combat helicopters.
- Lead information meetings to high ranking commissioned officers/politicians in both the United States as well as overseas.

Premier Commercial Properties

November 1, 2016 to present

- Commercial Real Estate Broker.
- Property Manager of 15 different buildings.
- Coordinate and set up different vendors for the properties.
- Manage and keep track of all inspections at each property.
- Provide leasing services as well as writing purchase agreements for Commercial Real Estate.
- Screen prospective Tenants and leases for Landlords.

Achievements

- Recipient of Global War on Terrorism Service Medal. As well as two Naval/Marine Corps Achievement Medals and one Good Conduct medal.
- Sailor of The Year 2016.
- Expanded international relations with Peru, Chile, and Brazil which strengthened security and partnerships.
- Performed medical evacuations of sick or injured individuals.
- Maintained 100% accountability of a large section of secret equipment worth over \$700,000 during overseas deployments.

Aaron Olaf Haho

7975 Eagle Ridge Rd, Corcoran, MN 55340 | 763.443.7276 | hahoaron@gmail.com

Objective

- To secure a property management position with an emphasis on industrial property
-

Education

Bachelors of Science in Real Estate

Dec 2017

Saint Cloud State University, Saint Cloud, MN

- Dean's list
 - GPA 3.0
-

Employment

Business Owner

Aug 2016 – present

Northland Real Estate Solutions LLC, Corcoran, MN

- Collaborate with clients to ensure customer satisfaction
- Establish a detail orientated mindset while working in a strenuous environment
- Utilize strong organizational skills to maintain budgets and schedules
- Create estimates, schedules, and budgets using MS Excel and Quickbooks

Carpenter

April 2014- Sept 2016

Keplinger & Keranen Builders Inc, Cokato MN

- Assist in framing luxury custom homes
- Utilize strong time management skills to develop construction schedules with foreman and job superintendent
- Provided direction to co-workers when foreman was unable to assist
- Effectively communicate and coordinate with other contractors to ensure job flows as smooth as possible

Foreman

Aug 2012-April 2014

Flex Painting Inc, Dayton MN

- Supervised jobsite tasks for 6 employees
 - Train new employees on proper painting, staining, and miscellaneous carpentry techniques
 - Scheduled begin and end dates for job site and individual units and provides updates as necessary
 - Coordinate maintenance of company vehicles, lifts, power washers, and paint pumps
-

Additional Skills

- Microsoft Office
- Intuit Quickbooks
- Project Management
- Time Management
- Motivated
- Market Analysis

Mitchell G. King

714 9th St. South • St. Cloud, MN • (507)398-4932 • kimi1205@stcloudstate.edu

EDUCATION:

St. Cloud State University, St. Cloud MN:

To Conclude December 2017

- Pursuing Bachelor's Degree in Real Estate
- Enrolled in Internationally Accredited Herberger Business School
- Major GPA: 3.00

John Marshall High School, Rochester MN:

Class of 2013

- Maintained 3.2 GPA while sustaining part time employment
- Two sport varsity athlete
- Participated in various groups and clubs throughout high school.

EMPLOYMENT EXPERIENCE:

Assessment Technician, Student Intern, Hennepin County, Minneapolis, MN

May 2016 - Present

- Responsible for accurate assessment of residential properties and estimations of open market value.
- Collected data and specifications in the determination of residential property tax.
- Worked independently as an Appraiser in Greenfield, Dayton, Champlin, Rogers and Plymouth MN.
- Proficient in the following software applications: Northstar MLS, Apex, Pictometry, and Vision.
- Proficient in Revaluation both in the field and examining properties via desktop.
- Employed for the summer of 2016 and was asked back for the summer of 2017.

Manufacturing and Logistics Assistant, Summer Employment, IBM, Rochester, MN

April 2013- May 2016

- Responsible for portions of assembly, in a concise and accurate manner, in completion of products in the Manufacturing department.
- Worked with my colleagues in a team environment to find efficiencies in our processes and implemented those efficiencies.
- Provided concise and accurate inventory level statistics.
- Provided high quality packaging duties while meeting shipment deadlines.
- This employment allowed me to work full time, plus overtime hours to meet demand, through the summers and on winter breaks.

Consumer Point of Service, McDonald's, Rochester, MN

August 2010- April 2013

- Responsible for checking out the purchases made by customers and handling the cash associated with those purchases, with friendliness and accuracy.
- Responsible for food and drink preparations following industry and company standards.
- Gained customer service experience as well as leadership experience by leading my shifts and assisting my co-workers with problems.

EXTRACURRICULAR ACTIVITIES:

Real Estate Association (REA), St. Cloud, MN

September 2015- Present

- Educational opportunity to gain more knowledge of real estate. Various leaders in the industry share their experiences through lectures, and provide advice to young professionals.
- Opportunity to network among people in my field of interest.

National Society Leadership of Success (NSLS), St. Cloud, MN

September 2015- Present

- Joined to be a part of a great group where I can prosper and learn how to become a better leader.
- Attend lectures highlighting industry professionals in leadership positions.

ADDITIONAL INFORMATION:

- Computer proficiency including Microsoft Word, Excel, Power Point, scholarly databases, and Internet.
- Participating in Intermural Hockey at St. Cloud State

Gregory Hunter Koehn

615 Lakota Court, Brandon, SD 57005 | 605-496-4830 | ghkoehn@stcloudstate.edu

Objective: To obtain a full-time position as a real estate and property appraiser.

EDUCATION

St. Cloud State University, St. Cloud, MN Anticipated May 2019

- Bachelor's degree in real estate, minor in marketing
- CGPA 3.39

Brandon Valley High School, Brandon, SD May 2015

- Graduated with honors

EMPLOYMENT EXPERIENCE

DAK Development INC., Garretson, SD April 2017 – Present

- Owner
- Established a business plan for a real estate company
- Filed SD state required business treasury documents
- Designed financial spreadsheets for expenses, income, and tax preparation
- Purchased and remolded two properties in the summer of 2017
- Created a social media campaign to advertise properties

General Laborer, Stone Point Properties (Mobile Home Park), Garretson, SD May 2012 – Present

- Recruited employees and supervised work teams for special projects
- Contributed to construction projects, appliance and fixture installation, general property maintenance, and landscaping work

Product Display & Customer Service, Sunshine Foods, Brandon, SD Dec. 2012 – Aug. 2015

- Developed proficient customer service skills aiding customers with purchases and product needs
- Organized inventory and food displays
- Managed the summer food Kiosk- Responsible for food preparation and customer Service

INTERCOLLEGIATE ATHLETICS

Golfer, Husky Golf Team, St. Cloud State University Aug. 2015 – Present

- Balanced team commitments and academic workload
- Exhibit respect and responsiveness while taking direction from coaching staff
- Named to the NSIC All-Academic Team

Andrew Quist

605 4th avenue NE
Sartell, Minnesota 56377
Drew.quist@hotmail.com • (303) 999-7942

Objective

To stay committed to continuing on the path of lifelong learning, exemplary character, and ethical leadership.

Summary of Skills

- Technologically savvy
 - Microsoft Office, Excel, PowerPoint
- Critical Thinker and Issue Resolution
- Great at Multi-tasking
- Customer Service
- Sales Experience
- Organized
- Able to work alone and within a group
- Attention to detail
- Planning/Coordination
- Strong leadership abilities
- Quick Learner
- Trained in first aid and CPR

Education

- Bachelor's Degree for Finance and Real Estate in Business Studies, (*Anticipated graduation May, 2018*).
- High School Diploma, Sauk Rapids Rice High School. Sauk Rapids, MN. *2013*

Employment History

- Acquisition Manager, Homestead Road, St. Louis Park, MN 2017
 - Purchasing Real Estate
- Customer service, Capital One, St. Cloud, MN. 2016-2017
 - Sales, Customer service
- Driver, FedEx, St. Cloud, MN. 2015-2016
 - Home delivery
- Sales Associate, Complete Nutrition, St. Cloud, MN. 2015-2016
 - Sales, Customer service, Nutritional knowledge
- Sales Associate, Best Buy, St. Cloud, MN. 2014-2015
 - Sales, Customer service

References

- Jordan Pieske, Store manager, Complete Nutrition. (C) 320-287-1153
- Julie Toole, Resource Training & Solutions. (C) 320-420-2479
- Andrey Sokurec, CEO, Homestead Road. (C) 612-325-0542

Honors/Distinctions

- **Phi Kappa Tau Fraternity**, *2013-Present*
- **Awarded the Presidential Scholarship**, Saint Cloud State University, *2013*.
- **Elected Captain of the Track Team**, Sauk Rapids Rice High School, *2011-2012*.

[Type here]

Community Volunteer Activities

- **Highway Cleanup**, St. Cloud, MN. 2016
 - Cleaned up garbage from highway 10.
- **Volunteered at a serious fun camp**, California. 2014
 - Volunteered as a camp counselor for children with terminal illness.
- **Sex Trafficking & Domestic Violence Workshop**, Minneapolis, MN. 2013
 - Attended a conference on sex trafficking awareness/donated money for the cause.
- **Phi Kappa Tau Homeless Awareness**, St. Cloud, MN. 2013
- **Law and Crime Scene Investigation Leadership Conference**, Washington DC. 2012

Austin Ruehle

16415 County Rd 45, South Haven, MN 55382 | (320) 309-7598 | austinruehle@gmail.com
<https://www.linkedin.com/in/austin-ruehle-6773b159>

Education

Bachelor's Degree: Real Estate

Saint Cloud State University

- Graduation date *May 2018*
- Real Estate Association member
- Social Chair board member
- IREM member
- NAIOP project member
- 3.26/4.0 GPA

Associates of Arts Degree: May 2016

Saint Cloud Technical Community College

- 3.5/4.0 GPA
- *Dean's List Student*
- Emphasis in business coursework
- Advanced sales course

Work History

Sprint – Saint Cloud, MN

Assistant Store Manager, 04/2017 to present

- Develop, implement and monitor a store prospecting plan to increase sales
- Motivate sales team to meet or exceed all key performance objective
- **Sales Lead**, 11/2016 to 04/2017
- Provides excellent customer service by building a strong rapport to be able to help every customer out fully and surpass all sales goals

The Vitamin Shoppe – Saint Cloud, MN

Assistant Store Manager, 06/2016 to 08/2016

- Drive sales through different corporate promotions like getting customers to purchase \$100 to get \$15 off
- Provide high-quality Branded Customer Experience by building a proper rapport
- Oversee all training and development of 4 employees
- Promote the company at different events to build overall brand awareness
- Analyze our store performance day to day and year over year

Verizon Wireless – Maple Grove, MN

Store Manager, 02/2016 to 06/2016

- Managed our store credit limit of \$100,000 for inventory

- Led sales meetings with our team members to figure out what we can improve on
- Executed all Human Resource functions including: hiring, firing, scheduling, and write ups
- Analyzed our past performance to make new sales goals
- **Assistant Store Manager**, 02/2015 to 02/2016
- Analyzed customer concerns and needs while balancing company revenue concerns
- Promoted the company to make sure we grew every month.

Best Buy – St. Cloud, MN

Mobile Sales Consultant, 06/2014 to 02/2015

Sales Consultant, 07/2013 to 12/2013

- Selling using the Best Buy selling strategy
- Won store MVP for the three months

Westre's Marine & Sport – St. Cloud, MN

Sales Consultant, 12/2013 to 04/2014

- Learned how to sell big-ticket items by selling FUN
- Built strong rapport with customers to find out what each customer wanted and needed
- Followed up with customer to build long-term relationships
- Kept up to date on all product and services

Skills

- | | |
|---|---|
| <ul style="list-style-type: none"> • Excellent Interpersonal Skills • Goal-Driven • Microsoft Office • Well Organized | <ul style="list-style-type: none"> • Critical Thinking • Influencing and Persuading • Strategic Thinking • Leadership |
|---|---|

Joey L. Taillefer

1509 8th Street South, Saint Cloud, MN 56301
(320) 760-3013 | tailleferjoey@gmail.com

Objective: To obtain a job in property management near the Saint Cloud area after graduation.

Education

- Saint Cloud State University, Herberger Business School
 - AACSB Accredited
 - *General Business Candidate, Anticipated Graduation, May. 2018*
 - *Minor in Real Estate*
 - Relevant Coursework: Operations Management, Information Systems, Business Communications, Professional Selling, Global Business Ethics, Money and Banking, Risk Management and Insurance, Real Estate Law, Property Management

Work Experience

Stay-At-Home Parent

January 2015-Present

- Plan for budgets and bills
- Provide nutrition, education and life skills
- Coordinate appointments and multiple schedules

Holiday Companies-Coborn's Inc., Saint Cloud, MN

Service Clerk, July 2013-Dec 2014

- Assisted Store Manager with tasks such as emails, phone calls, deposits, vendor check-in and schedule
- Operated cash registers, license machine and lottery machine
- Directed customer complaints to appropriate staff
- Approved fuel transactions, documenting each one for accuracy and safety
- Maintained a clean store environment, including bathrooms, windows, floors, shelving and parking lot

Pete's County Market, Alexandria, MN

Customer Service Assistant/Floral Department Assistant Manager, June 2011-April 2013

- Controlled two registers simultaneously while overseeing up to 15 different cashiers
- Assisted customers with returns, exchanges, questions and bad merchandise
- Answered main store phone, directed calls and faxes to appropriate person or department
- Completed department orders and inventory

Stella's Bistro and Wine Bar, Battle Lake, MN

Hostess/ Bar Assistant, May 2009-April 2011

- Answered phone, recorded reservations, seated walk-ins
- Assisted staff with carrying dishes and drinks
- Cleared and set new tables for waiting customers

Lindsey Terrell

10128 South Shore Dr. Plymouth, MN 55441

Phone: 612-532-4653

E-Mail: LTerrell1018@Gmail.com

Experience

Property Manager *St. Cloud/Minneapolis, MN* January 2009-Present
Self-Employed

- Show properties to prospective tenants, explain terms of occupancy, and provide demographic information about locale
- Coordinate, plan and schedule general maintenance, repairs, and remodeling or construction projects for residential properties, working with contractors and handymen
- Estimate current market values of properties, cost of repairs, and market rents.
- Negotiate leases and terms while following MN state rental laws.
- Collection of monthly rents, payment of insurance premiums, mortgage, taxes, and incurred operating expenses.
- Solve tenant disputes as quickly as possible.
- Creating applications and completing background checks for interested parties.

Counselor Realty *Maple Grove, MN* May 2016-May 2017
Listing Coordinator

- Greet incoming guests and direct them to the correct room with agent
- Schedule showings, appraisals, inspections using ShowingTime
- Upload listings on MLS for agents; load pictures, upload and update appropriate documents
- Assist agents with following up with clients, creating and completing documents.

J. Becher and Associates *Rogers, MN* April 2013-May 2015; May 2017-Aug 2017
Bookkeeping/Admin Assistant

- Collecting and Processing payroll for 100 employees on a weekly basis using Sage Contractor
- Used LCP tracker to enter reports for certified payroll
- Entered and paid Federal and State payroll taxes on a weekly basis
- Entered 50+ Invoices daily and verified amount not to exceed amount on corresponding purchase order.
- Received 20+ Statements monthly and matched invoices to statement. Verify amounts and discounts.
- Mail out past due notices for aging receivables.
- Enter employee reimbursements into GL
- Enter credit card receipts & reconciled monthly
- Complete customer credit card transactions over the phone.
- Answer telephones and give information to callers, take messages, or transfer calls to appropriate individuals.
- Purchasing commercial and residential permits online or by submitting an application to city
- Maintaining record of job proposals using excel spreadsheet and sharing with other employees weekly
- Responding to customer or vendor questions and complaints in a timely manner via email or phone.

Latuffs Pizzeria *Plymouth, MN* May 2009-May 2013
Hostess

- Greet guests and seat them at tables or in waiting areas.
- Answer telephone calls and respond to inquiries or transfer calls
- Take and prepare to-go orders.
- Maintain contact with kitchen staff, management, serving staff, and customers to ensure that dining details are handled properly and customers' concerns are addressed.
- Supervise and coordinate activities of dining room staff to ensure that patrons receive prompt and courteous service.

Extra Curricular Activities

St. Cloud State Real Estate Association Spring 2017-Spring 2018

- Meet with property managers to tour commercial buildings in and around Twin Cities area as well as around the U.S.
- Set up fundraisers and create flyers to put up on campus to help raise money for real estate events
- Attend social events such as banquets and conferences, network with SCSU Real Estate Alumni

Certificates

Minnesota Property & Casualty producer license Obtained January 2011

Education

St. Cloud State University May 2018
Bachelor of Science Real Estate & Finance Saint Cloud, MN

Schuyler M. Van Dreef

E9531 Manske Road New London, WI 54961 • schuyler.vandreef@gmail.com •
(920) 538-2538 • www.linkedin.com/in/schuylervandreef

EDUCATION:

Bachelor of Science in Real Estate

Anticipated graduation May 2019

St. Cloud State University – St Cloud, MN

- GPA 3.19

EMPLOYMENT:

Community Advisor

August 2016 – Current

St. Cloud State University: St. Cloud, MN

- Help residents acclimate to college life by answering questions, providing information, and being available to talk when needed
- Practice conflict management with incidents in hall including; weed, alcohol, noise, room capacity, and medical.
- Plan weekly proceedings such as floor dinners and on-campus events
- Plan once a semester events that everyone on campus could attend
- Communicate with staff to create cohesive work environment

Cashier

June 2016 – Current

Target: Appleton, WI

- Work during breaks and summers while attending school at St. Cloud State University
- Helped guests with any questions and where to items throughout the store
- Communicated with team members to ensure the best guest experience
- Developed skills in executing cash, check, and credit transactions by operating own cash register each shift.
- Worked an average of 25 hours per week

Religious Education Teacher

September. 2013 – May 2015

St. Patrick's Parish: Lebanon, WI

- Taught first grade religious education
- Organized the annual Christmas Program

ACTIVITIES AND ACHIEVEMENTS:

St. Patrick's Church Picnic

August 2008 – Current

Lebanon, WI

- Set up and take down lunch tables
- Cleaned up and re-set tables when members were finished eating.

Sherburne National Wildlife Refuge 100th Birthday Celebration

October 2016

Zimmerman, MN

- Helped set up and take down tents and tables
- Worked in the arts and crafts station