

Highly Recommended Budget Template Attachment 4 – DARPA-BAA-16-24

Brittany Kiser

8 April 2016





Sales Pitch – why you should still use this template even through it is not mandatory

- Whether you choose to use this template or not, the TNT BAA asks you to provide all the information the template asks for:
- “The Government encourages proposers to complete an **editable MS excel budget template.**” (*DARPA-BAA-16-24, page 24*)
- (1) **“Total program cost broken down by major cost items** to include:
 - **direct labor, including individual labor categories or persons**, with associated labor hours and numbered direct labor rates
 - If consultants are to be used, proposer must provide consultant agreement or other document which verifies the proposed loaded daily/hourly rate
 - **Indirect costs including Fringe Benefits, Overhead, General and Administrative Expense**, Cost of Money, etc. (Must show base amount and rate)
 - **Travel** – Number of trips, number of days per trip, departure and arrival destinations, number of people, etc.
 - **Other Direct Costs** – Should be itemized with costs or estimated costs. Backup documentation will be submitted to support proposed costs. An explanation of any estimating factors, including their derivation and application, must be provided. Please include a brief description of the proposers’ procurement method to be used;
- (2) major **program tasks by phase**; (3) an itemization of **major subcontracts and equipment purchases**, to include: a cost proposal as detailed as the Proposer’s cost proposal; (4) an itemization of any **information technology (IT) purchase**, as defined in FAR Part 2.101; (5) a summary of **projected funding requirements by month**; (6) the source, nature, and amount of any industry **cost-sharing** ... and (7) identification of pricing assumptions of which may require incorporation into the resulting award instrument (e.g., use of Government Furnished Property/Facilities/Information, access to Government Subject Matter Expert/s, etc.).” (*DARPA-BAA-16-24, page 24*)



Key Excel Concepts & Tutorial Videos

- We've made it easy for you to customize the template to reflect the structure of your particular project
- Key MS Excel Concepts
 - Linking data within tabs
 - Linking data across tabs
 - Absolute reference
 - <http://youtu.be/NmVMjQzseLA>
- Tutorial
 - Part I: Example Budget:
 - <http://youtu.be/Np-OHcLnfdA>
 - Part II: Editing and Customizing the Blank Budget Template:
 - <http://youtu.be/Obr7H8bYIG4>
- Contact the TNT BAA Inbox with any questions
 - DARPA-BAA-16-24@darpa.mil



General Structure of Template

- Cost Proposal Summary
- Summary by Phase
- Summary by Task

High-level Summary Tabs

- Phase I, II
- Travel
- Program-Admin Costs (ODCs)
- Subcontractor Budget
 - Subcontractor Travel and ODCs

Detailed data-entry tabs
linked together

- Expenditures by Month
- Animal and Human Use
- Milestones and Deliverables

Other Essential Information

- Cell Color Legend
 - Grey Cells: Data Entry
 - White Cells: Formula
 - You can edit any cell (data or formula) as necessary to fit this template to the structure of your specific project
- Not your entire cost proposal
 - **DARPA-BAA-16-24 – pages 23-26**
 - Certified cost and pricing data
 - May still need to provide information to agent if selected for award



Cost Proposal Summary Tab

Cost Proposal Summary				
Title	list title of proposal			
TA	indicate if this is a proposal for TA 1 or TA 2			
Prime	list prime institution			
Prime PI	list prime PI name and email address			
Prime Co-PIs/Co-Is	list prime Co-PIs and Co-Is			
Subs	list ALL subcontractor institutions			
Sub PIs	list subcontractor PIs			
Period of Performance - Phase I/Base	insert period of performance (e.g., 24 months) for Phase I			
Period of Performance - Phase II/Option 1	insert period of performance (e.g., 24 months) for Phase II			
Period of Performance - Total Project	insert period of performance (e.g., 48 months) for total project			
Phase I/Base Total Cost	\$	-		
Phase II/Option 1 Total Cost	\$	-		
Total Project Cost	\$	-		
Total Prime	\$	-		
Total Subcontractor	\$	-		
Personnel + Benefits	\$	-		
Supplies	\$	-		
Equipment	\$	-		
Subcontractors	\$	-		
Patient/Animal Related	\$	-		
Sub-Total: Direct Costs	\$	-		
Modified Total Direct Costs	\$	-		
Sub-Total: Indirect Costs	\$	-		

- Add requested information to rows 3-13
- Rows 15-29 contain formulas that link to data from the "Summary by Phase" and "Summary by Task" tabs
- Unless you make substantial edits to the template, you will probably not need to edit the formulas
 - If you add another cost item (e.g., animal studies) to the phase tabs, please link to it here



Summary by Task Tab

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW										
B7										
A	B	C	D	E	F	G	H	I	J	K
1	Organization Name									
2	PI Name									
3	Summary by Task									
4										
5										
6										
7										
8	Phase 1									
9		Personnel + Benefits								
10		Supplies								
11		Equipment								
12		Subcontractors								
13		Sub-Total: Direct Costs								
14		Modified Total Direct Costs								
15		Sub-Total: Indirect Costs								
16		Total Costs								
17										
18	Phase 2									
19		Personnel + Benefits								
20		Supplies								
21		Equipment								
22		Subcontractors								
23		Sub-Total: Direct Costs								
24		Modified Total Direct Costs								
25		Sub-Total: Indirect Costs								
26		Total Costs								
27										
28	All Phases									
29		Total Costs								
30										
31										
32										

- Provides totals for each major cost item (e.g., labor, equipment, subcontractors, etc.) for each task, each phase, and the total project
- Links to data from the "Phase" tabs
- If you have a different number of TAs, tasks, or subtasks, it will be necessary for you to modify this tab
 - Part II of the tutorial videos will show you how to do this



Phase Tabs

- Data entered and calculated in to this tab will feed in to most other sections of the budget
- Majority of cells in the "Phase" tabs are white, which means that a majority of the cells are calculated
- Asks for a breakdown of the following major cost items:
 - Labor and Benefits
 - Supplies
 - Equipment
 - Patient related/animal related
 - Subcontractors
- By:
 - Item name
 - Description
 - Page reference to supporting documentation (if applicable)
 - Cost
 - Unit description
 - How much is being applied to each task



Phase Tab Walkthrough

(bring up spreadsheet)

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Insert descriptive information and effort/unit cost – this will be used to calculate totals throughout the “Phase” tab

Once the effort/quantity is entered (column AL) the total cost per subtask will be calculated from the effort/unit cost (column AM)

calculates the total per task once effort/quantity is entered for each subtask



- Travel and ODCs pull data from the “Travel” and Program-Admin Costs (ODCs) tabs
- These data series do not cleanly fit beneath a task and subtask
 - You don’t need to artificially assign travel and ODC costs to tasks and subtasks



Travel Tab

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW															
F30															
Organization Name															
PI Name															
Travel Summary															
Lodging and Meals & Incidentals Expenses (M&IE) must comply with GSA rates. You can access GSA rates at: www.gsa.gov/perdiem															
Phase	Title of Event	From	To	Justification <small>Conference attendance must be justified, explain how it is in the best interest of the project</small>	Number of Travelers	Number of Days	Airfare	Lodging (GSA Rates) =Rate*Nights	M&IE (GSA Rates) =Rate*Days	Rental Car	Registration Fees	Other (mileage, baggage fees, etc.)	Define "other"	Cost for one person	Total Cost
1	Kick-off Meeting	Los Angeles, CA	Arlington, VA	Attend DARPA-mandated performance kick-off meeting	2	1	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
1	Collaborator Meeting	Los Angeles, CA	Cleveland, OH	Meet with University XYZ to review their facilities and progress towards manufacturing	2	2	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
1	Conference XYZ	Los Angeles, CA	New Orleans, LA	Attend conference XYZ, which will allow our team to present our <<DARPA program>> results to the broader scientific community, build relationships with performers and potential collaborators on our <<DARPA program>> effort, and stay current on advancements in scientific fields related to <<DARPA program>>	1	3	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 175
1	PI Meeting	Los Angeles, CA	Phoenix, AZ	Attend DARPA-mandated performance review meeting	2	2	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
Phase 1 Total															\$ 1,225
2	Workshop	Los Angeles, CA	Arlington, VA	Attend DARPA-mandated metrics development workshop	2	1	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
2	Collaborator Meeting	Los Angeles, CA	Cleveland, OH	Meet with University XYZ to review their facilities and progress towards manufacturing	2	2	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
2	Conference	Los Angeles, CA	New Orleans, LA	Attend conference XYZ, which will allow our team to present our <<DARPA program>> results to the broader scientific community, build relationships with performers and potential collaborators on our <<DARPA program>> effort, and stay current on advancements in scientific fields related to <<DARPA program>>	1	3	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 175
2	PI Meeting	Los Angeles, CA	Phoenix, AZ	Attend DARPA-mandated performance review meeting	2	2	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 125	\$25 baggage fees, \$50 mileage, \$50 taxi	\$ 175	\$ 350
Phase 2 Total															\$ 1,225
Phase II Travel Program-Admin Costs (ODCs) Expenditures by Month Sub - University XYZ Budget Sub - University XYZ Travel Animal and Human Use Milestones and Deliverables															

- The level of detail illustrated above is required for negotiations
- We understand that it is difficult to plan for DARPA-specific travel because the meeting dates, duration, and location are TBD
 - Estimate to the best of your ability
 - Meetings will be domestic, there will not be a reg fee
- Pull lodging and M&IE rates from the GSA website
- Conference attendance needs to be supported with a very strong justification of how it is in the best interest of the project



Program-Admin Costs (ODCs) Tab

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW ! Elizabeth...				
A24				
1	Organization Name			
2	PI Name			
3	Program or Administrative costs			
4	<i>for any costs that do not cleanly fit under a task/subtask</i>			
5				
6	Description	Cost		
7	Program Administrator - \$50,000 per year	\$ 100		
8	Journal Page Charges	\$ 100		
9	Phase 1	\$ 200		
10	Program Administrator - \$50,000 per year	\$ 100		
11	Journal Page Charges	\$ 100		
12	Phase 2	\$ 200		
13				
14				
15				
16				
17				
18				

Phase II Travel Program-Admin Costs (ODCs) Expendit ...

- Costs that do not cleanly fit under a task or subtask
- Provide a description and cost for each phase
- Should be used sparingly



Subcontractor Budget

University XYZ - Subcontractor Budget					Phase 1		Phase 2		Total	
University XYZ POC Name					Effort/Qty	Cost	Effort/Qty	Cost	Effort/Qty	Cost
Item Name	Item Description	Proposal Reference (pg #)	Cost Per or Rate	Unit						
Summary					0.08	\$ 88	0.08	\$ 88	0.16	\$ 176
Personnel + Benefits						\$ 1,050		\$ 1,050		\$ 2,100
Supplies						\$ 110		\$ 100		\$ 210
Equipment						\$ 770		\$ 770		\$ 1,540
Travel and ODCs						\$ 2,018		\$ 2,008		\$ 4,026
Sub-Total: Direct Costs						\$ 1,908		\$ 1,908		\$ 3,816
Modified Total Direct Costs						\$ 935		\$ 935		\$ 1,870
Sub-Total: Indirect Costs						\$ 2,953		\$ 2,943		\$ 5,896
Total Costs										
Personnel										
Person's Name	Project Manager	Tech Prop - pg. 4, 69	\$ 1,000	Calendar Year	0.020	\$ 20	0.020	\$ 20	0.040	\$ 40
Person's Name	Postdoc (BioEng)	Tech Prop - pg. 4, 71	\$ 1,000	Calendar Year	0.020	\$ 20	0.020	\$ 20	0.040	\$ 40
Person's Name	Postdoc (Neurosci)	Tech Prop - pg. 4, 73	\$ 1,000	Calendar Year	0.020	\$ 20	0.020	\$ 20	0.040	\$ 40
Person's Name	Graduate Student (EE)	Tech Prop - pg. 4, 75	\$ 1,000	Calendar Year	0.020	\$ 20	0.020	\$ 20	0.040	\$ 40
Personnel Total					0.080	\$ 80	0.080	\$ 80	0.160	\$ 160
Benefits										
Person's Name	Project Manager	N/A	10.00%			\$ 2		\$ 2		\$ 4
Person's Name	Postdoc (BioEng)	N/A	10.00%			\$ 2		\$ 2		\$ 4
Person's Name	Postdoc (Neurosci)	N/A	10.00%			\$ 2		\$ 2		\$ 4
Person's Name	Graduate Student (EE)	N/A	10.00%			\$ 2		\$ 2		\$ 4
Benefits Total						\$ 8		\$ 8		\$ 16
Supplies										
***must be broken out individually - see below										
Silicon Wafer	4" <100> n-Type	N/A	\$ 10	per wafer	100.00	\$ 1,000	100.00	\$ 1,000	200.00	\$ 2,000
Glass Slides	Size, Type, etc.	N/A	\$ 10	per box of 50	5.00	\$ 50	5.00	\$ 50	10.00	\$ 100
Supplies Total						\$ 1,050		\$ 1,050		\$ 2,100
Equipment										
***must provide supporting documentation (e.g., quote)										
Impedance Analyzer	Company, Model Number	Cost Prop - pg. 46	\$ 10	per machine	1.00	\$ 10	0.00	\$ -	1.00	\$ 10
Power Supplies	Company, Model Number	Cost Prop - pg. 48	\$ 10	per machine	10.00	\$ 100	10.00	\$ 100	20.00	\$ 200
Equipment Total						\$ 110		\$ 100		\$ 210
Travel						\$ 770		\$ 770		\$ 1,540
***If a subcontractor costs more than \$500,000 per phase, use the more detailed format for the subcontractor budget breakdown (as seen in the tabs titled Phase I, II & III)										
***Add other fields (e.g., Program-Admin Costs, patient related, etc.) as applicable										

- In the “phase” tabs, we ask for subcontractor costs to be applied to tasks and subtasks to understand how the costs are applied to the overall tasks and subtasks for the project

Recommended Use

- <\$500,000 per phase: use format Illustrated above
- >\$500,000 per phase: use more detailed “phase” tab format










Animal and Human Use Tab

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW Elizabeth...				
G25				
	A	B	C	D
1	Organization Name			
2	PI Name			
3	Animal/Human Use Summary			
4				
	Task	Descriptive Text	Animal Use (Y/N)	Human Use (Y/N)
5				
6	1	Short TA text identifier	N	N
7	1.1	Short task text identifier	N	N
8	1.2	Short task text identifier	N	N
9	1.3	Short task text identifier	N	N
10	1.4	Short task text identifier	N	N
11	1.5	Short task text identifier	N	N
12	1.6	Short task text identifier	N	N
13	2	Short task text identifier	Y	N
14	2.1	Short task text identifier	Y	N
15	2.2	Short task text identifier	Y	N
16	2.3	Short task text identifier	Y	N
17	2.4	Short task text identifier	Y	N
18	2.5	Short task text identifier	Y	N
19	2.6	Short task text identifier	Y	N
20	3	Short task text identifier	N	Y
21	3.1	Short task text identifier	N	Y
22	3.2	Short task text identifier	N	Y
23	3.3	Short task text identifier	N	Y
24	3.4	Short task text identifier	N	Y
25				
26				
27				

- A few tabs are not linked to any other tab in particular, but still contain essential information
- Designed to easily display what tasking has animal and human use associated with it



Expenditures by Month Tab

FILE			HOME			INSERT			PAGE LAYOUT			FORMULAS			DATA			REVIEW			VIEW						Elizabeth Kilpatrick																				
 Paste			 Cut			 Copy			 Format Painter			Font Verdana 10 A A			Alignment Wrap Text			Number Custom			Styles Conditional Formatting			Cells Insert Delete Format			Editing AutoSum Fill Clear Sort & Filter Find & Select																				
M25																																															
A			B			C			D			E			F			G			H			I			J			K			L			M			N								
1			Organization Name																																												
2			PI Name																																												
3			Expenditures by Month																																												
4																																															
5																																															
6			Length:			18 months																																									
7			Year			Jan			Feb			Mar			Apr			May			Jun			Jul			Aug			Sep			Oct			Nov			Dec			TOTAL					
8			2015																																							\$ -					
9			2016																																							\$ -					
10			2017																																							\$ -					
11																																							Total			\$ -					
12																																															
13																																															
14			Length:			30 months																																									
15			Year			Jan			Feb			Mar			Apr			May			Jun			Jul			Aug			Sep			Oct			Nov			Dec			TOTAL					
16			2017																																										\$ -		
17			2018																																										\$ -		
18			2019																																										\$ -		
19																																													\$ -		
20																																															
...			Summary by Phase			Summary by Task			Phase I			Phase II			Travel			Program-Admin Costs (ODCs)			Expenditures by Month			Sub - Ui ...																							

- Important and very helpful for internal planning purposes within DARPA
- Try to make the data as accurate as possible
 - Consider increases/decreases in spend rate rather than simply dividing the cost for a given phase by the months in a given phase



Milestones and Deliverables Tab

Milestones and Deliverables										
Organization Name										
PI Name										
Phase	TA/Task/ Subtask #	TA/Task/Subtask Title	Cost (\$)	Organization	Description/Approach	Exit Criteria/Metrics	Milestones/Deliverables (if applicable)	Task/Subtask Start Date	Task/Subtask End Date	Milestone Date (if applicable)
PHASE 1	1	Short task text identifier	\$ -	Prime/Sub	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.1	Short subtask text identifier	\$ -	Prime	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.2	Short subtask text identifier	\$ -	Prime	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.3	Short subtask text identifier	\$ -	Sub	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.4	Short subtask text identifier	\$ -	Prime	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.5	Short subtask text identifier	\$ -	Prime	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	1.6	Short subtask text identifier	\$ -	Sub	1-2 sentence description of objective and approach	short text identifier	short text identifier	MM/DD/YY	MM/DD/YY	MM/DD/YY
	2		\$ -							
	2.1		\$ -							
	2.2		\$ -							
	2.3		\$ -							
	2.4		\$ -							
	2.5		\$ -							
	2.6		\$ -							
	3		\$ -							
	3.1		\$ -							
	3.2		\$ -							
	3.3		\$ -							
	3.4		\$ -							
Phase 1 Total			\$ -							
PHASE 2	1		\$ -							
	1.1		\$ -							
	1.2		\$ -							
	1.3		\$ -							
	1.4		\$ -							
	1.5		\$ -							
	1.6		\$ -							
	2		\$ -							
	2.1		\$ -							
	2.2		\$ -							
	2.3		\$ -							
	2.4		\$ -							
	2.5		\$ -							
	2.6		\$ -							
	3		\$ -							
	3.1		\$ -							
	3.2		\$ -							
	3.3		\$ -							
	3.4		\$ -							
Phase 2 Total			\$ -							
TCV			\$ -							

- Coupled very closely with the technical proposal and statement of work (SOW)
- Links tasks/subtask costs with the following:
 - Description
 - Exit criteria/metrics
 - Milestones
 - Deliverables
 - Start/end dates
 - Milestone and deliverable due dates



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