

TITLE: What to look for in a painting quote! – Consumer Guideline

When requesting a quotation from a painting contractor, the following information should be included in the written quotation.

Contractors complete details i.e.

Name

Address

Home phone

Mobile phone

ABN

Clients full details

Quotation should include:

- 1 Scope of works This clearly identifies items to be painted i.e. walls, ceiling, windows, doors etc
- 2 Specification This section identifies areas such as the Preparation required i.e. Sanding, filling of holes and indentations. The quote should also state if previous coatings need to be removed to obtain a sound surface before repainting and does the surface need to be washed down? i.e kitchen, wood work etc
This section should also include the number of coats to be applied, type of paint to be Used, colour required, and the selected gloss level.
- 3 Exclusions This section identifies what is not to be painted and is just as important as the Scope of Works
- 4 Insurance Contractors must have Public Liability and Personnel Accident Insurance.
This is for your protection in case something goes wrong.
It is important that you sight their current Certificate of Compliance.
- 5 GST Must be included in the final quotation amount

NOTE: It is important that all surfaces are thoroughly sanded prior to applying any new coats. It is also important the primer/sealer that is used is the product recommended by the Manufacturer.
Using the incorrect primer /sealer does not allow for proper adhesion of the following coats of paint.

It is recommended that quotations be in writing and signed by both parties before work is commenced. Contractors can request a deposit to be paid before work is commenced. Generally 10% of the contract price is acceptable and the contractor may require progress payments depending on the cost or duration of the project. It is also recommended that your painting contractor is a member of the Industry Association. The Master Painters Association recommends only premium grade products be used and preparation and painting works is to the Australian Standard AS/NZ2311:2009 Painting of Buildings and The MPA/FTAA Industry Standard for the Surface Coating Industry.

This information is only to assist consumers when obtaining a quote for painting and does not cover all aspects of the tender documents.

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