THE PARKER COMPANY

REQUEST FOR QUOTATION

SANTA MARIA HOTEL, PANAMA

The Parker Company LLC (PARKER) has been retained by Ideal Living S.A. to manage the FF&E and OS&E procurement for the new Santa Maria Hotel located in Panama City, Panama. The project generally consists of approximately 202 Guestrooms and Suites

Attached please find information from the design firm WaterMark Design Studio. Production orders would be issued in January 2017 for delivery of all merchandise by May 2017.

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Please review the attached specifications and provide a quotation per the following:

1. Price for production quantity (with cartoning). Refer to the quantity shown on spec page.
    a) For any production outside the continental United States, price is to be Delivered Duty Paid (DDP) to Panama.
    b) For any production within the continental United States, price is to be FOB Factory.

2. Provide COM requirements where applicable.
3. In regards to any fabrics required for your merchandise, you will be responsible for the movement, duty, and customs clearance of all fabrics to any overseas location from a designated US delivery point. All costs are to be included within you product pricing.

4. You must clearly indicate of any products are being shipped KD.
5. Provide payment terms.
6. Address of factory, size and number of employees.
7. If factory is not fully owned by your company, please provide details of company ownership, location, years in business, etc.

Note:

1. **Your products are to be warranted to withstand hot and humid climate (i.e. to avoid warping, rusting, corrosion, etc.)**.
2. **Your quotation should be your most competitive price**.

Please read the specifications carefully and quote accordingly. All items on your quotation must clearly indicate designer's control reference number. Clearly indicate if your quotation deviates in any way from the designer's specifications. All items as designated in the specification, ie; hardware, pulls, marble tops, etc. are to be included with your quotation. Any quotation that is not per the design specifications or requirements of the RFQ will be rejected.

Your quotation is required in our office no later than **Tuesday, January 10th.** We appreciate your immediate attention. Please forward your quotation to Karina Diaz at kdiaz@parkerinternational.com.

Thank you,

Karina Diaz