

# Pasquale Braione

## Blade Senior Manager

### PERSONAL SUMMARY

*Blade Technical Operations Senior Manager with experience of successfully coordinating the activities of various countries through South Europe & Latin America concerned with the inspection, repair, root cause analysis of wind turbine blades. Comfortable working with people of all levels and having a commercial approach to solving problems and developing business processes. Having proven people management skills, with the ability to manage performance and motivate an international staff on an individual and team level.*

*Committed to developing advantageous relationships to drive revenue and growth in emerging markets utilizing expert communication and relationship building techniques. Responsible in formulating and controlling the business unit and manage the department portfolio.*

*Managing an expert global team involved in composite material repair, with a special focus on developing in collaboration with company R&D new repair solutions and new materials retrofit for improving wind turbine performance.*

*At the moment, I'm leading people based in South Europe and Latin America, with an amount of more than 50 engineers directly or indirectly reporting to me. Furthermore, in cooperation with Sales and After Sales Market solutions depts., I'm involved in Product Development, studying ad hoc Business Cases for Emergency Markets*

### WORK EXPERIENCE

#### **Vestas Mediterranen**

*Blade Senior Operation Manager June 2008 - Present*

*Driving operational improvements, maximising the value of the asset base while ensuring a tight control on operational costs. Responsible for monitoring and continually improving standards of performance and quality within the operation.*

#### **Duties:**

*Managing a team of approximately 50 engineers in a busy work environment.*

*Establish and implement departmental policies, goals, objectives, and procedures. Creating, managing and analyzing performance data and other information.*

*Ensuring that capacity and capability are continually planned.*

*Encouraging, identifying and developing best practice strategy.*

*Ensuring compliance to all Environmental Health & Safety goals & objectives.*

*Working closely with the R&D, Blade Facilities Manager, Operation and Service Sales Manager.*

### KEY SKILLS AND COMPETENCIES

*Proven ability to lead, motivate and build successful teams.*

*Understand all legal, regulatory, information security and compliance requirements. Proven influencer & negotiator.*

*Achieving targets in a dynamic and complex business environment.*

*Team leading & people development skills.*

*Able to manage and develop a diverse group of highly skilled people in a international footprint.*

*Ability to manage operations within budgetary constraints.*

*Building and maintaining strong and effective relationships with suppliers and customers*

*Pasquale Braione*

### *AREAS OF EXPERTISE*

*Performance management*

*Financial control*

*Customer satisfaction*

*Staff training*

*Margin Performance Commercial awareness HS&E*

### *PROFESSIONAL*

*Bachelor degree in engineering, specializing in environmental and civil.*

### *PERSONAL SKILLS*

*Decisiveness*

*Integrity*

*Troubleshooting*

### *PERSONAL DETAILS*

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