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Manufacturing and Distribution Sample Proposal

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February 13, 20xx

Brian Hastings
Operations Manager
Messon Kitchen Works
4336 Floral Avenue
Suite 17
New Orleans, LA 70112

Dear Mr. Hastings,

We have reviewed your product specifications and we are pleased to submit here our proposal for manufacturing and distributing your spice grinders.

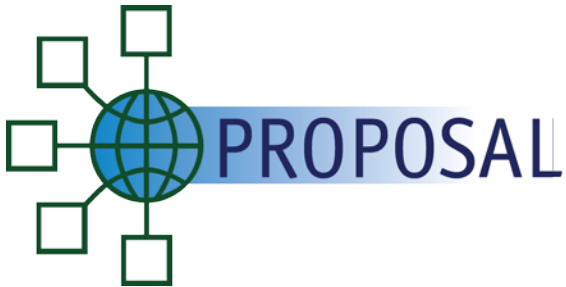
Altsat Global maintains offices in five countries to oversee manufacturing, packaging and shipping processes, and to handle all import/export issues. You have great ideas; we make them into great products and deliver them to your customers.

All information and prices quoted in this proposal are valid for 90 days from the date listed above.

Sincerely,

Vince Forthrite
Senior Project Manager
Altsat Global
555-555-5555
forthwrite@AltsatGlobalInc.com
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February 13, 20xx

Manufacturing and Distribution Proposal

Prepared for: Brian Hastings
Operations Manager

Prepared by: Vince Forthrite
Senior Project Manager

DESCRIPTION

Altsat Global maintains offices in five countries to oversee manufacturing, packaging and shipping processes, and to handle all import/export issues. You have great ideas; we make them into great products and deliver them to your customers. Contact us as soon as possible to lock in quoted prices and production schedules.

Proposal Number: 34034B

MANUFACTURING

Altsat Global will oversee the manufacture of your spice grinder in China, using our manufacturing partner, Quartz Manufacturing China, Ltd. in Guangdong Province, China. Quartz has expertise in plastic molding and assembly of small electronic devices, including kitchen gadgets.

We are an ISO certified manufacturer. Our materials come from trusted suppliers and all staff in our partner factories follow strict AQL guidelines, with multiple quality control checks at every step of the manufacturing and packaging process.

Based on your specifications, we can manufacture and package your spice grinder at the following prices based on number of units produced per manufacturing run:

Initial Set-up Cost: \$10,000 USD

2000-10,000 units: \$3.17 USD per unit

10,000-25,000 units: \$3.04 USD per unit

>25,000 units: \$2.75 USD per unit

We also handle distribution: see Distribution page for details.





To ensure the success of this project, Altsat Global will be importing electrical cords to China and then exporting assembled and packaged spice grinders to locations around the world specified by Messon Kitchen Works. (See Exports page for details.)

Although manufacturers are available in China to produce electrical cords, we have found that Swand Electric Ltd., of Manila, Philippines, produces electrical pieces of consistently better quality and lower price.

Imports to China

Electrical cords and motors for spice grinders.

Country of Origin: Philippines.

Shipped Via: TBD by Altsat Global – partial or complete containers on ships and trucks

We have imported to China from this company many times and anticipate no problems.

Costs of electrical components are included in the per unit price.

Imports to Other Countries

Final packaged spice grinders will be exported from China and imported to other countries as directed by Messon Kitchen Works. At this time, we understand that Messon has secured large orders with big warehouse companies in North America, companies that have primary warehouse locations in Atlanta, Georgia; Los Angeles, California; and Toronto, Canada.

We have expertise in importing and exporting goods throughout the world and we anticipate no special issues with distribution.

Shipped Via: TBD by Altsat Global – partial or complete containers on ships and trucks

Costs will be determined by shipping destination, product quantities, and deadlines.

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