

BID CALENDAR - JHHS

Volumes indicated below represent Johns Hopkins Health System  
excluding Howard, Sibley, Suburban - These entities may join  
volumes prior to the bid occurrence

COMMODITY/ PRODUCTS	TENTATIVE BID DATE	STRATEGIC OR CONTRACT SPECIALIST	VENDORS TO PARTICIPATE	ANNUAL SPEND
<b>CARDIOLOGY</b>	Mar-11	Dawn Janicki	<b>Pacers/Leads/Defibs</b>	\$ 579,690
(Pacemakers/Leads/Defibrillators)		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	St Jude	\$ 257,610
			Medtronic	\$ 6,449,211
			BS Card Rhythm	
<b>NEURO</b>	Sep-10	Dawn Janicki	<b>Neuro</b>	\$ 1,362,873
(Coils, Catheters, Guidewires, Balloons, Kits, Drains, Cannisters)	Pending Award	<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Adv Neurology	\$ 1,232,610
			Cordis Neuro	\$ 1,342,608
			EV3 Neuro	\$ 7,081,200
			Medtronic Neuro	\$ 1,711,704
			Integra Neuro	\$ 1,949,937
			Codman Neuro	\$ 75,327
			Neuro Vision	
<b>ENDOSCOPY</b>	May-11	Dawn Janicki	<b>Caths/Stents/Inst.</b>	\$ 66,833
(Catheters, Stents, Sheaths, Grafts, Instruments)		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Conmed	\$ 27,258
			Cygnus	\$ 5,283
			Conmed Endotech	\$ 1,433,050
			Cook	\$ 94,846
			Given Imaging	\$ 2,708,897
			BS Microvasive	\$ 1,121,237
			Cordis	\$ 470,850
			Atricure	\$ 698,909
			Karl Storz	\$ 406,484
			Merit	\$ 16,722
			Ruhof	\$ 140,780
			Barrx Med	\$ 170,420
			Acmi Circon	\$ 853,347
			Olympus	\$ 696,646
			Guidant	\$ 192,051
			US Endoscopy	\$ 335,648
			Smith & Nephew	\$ 42,075
			Sierra	\$ 12,918
			Pentax	
<b>VASCULAR</b>	Apr-11	Dawn Janicki	<b>Wires/Stents/Grafts</b>	\$ 2,356,339
(Wires, Stents, Catheters, Balloons, Grafts)		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Abbott Vasc	\$ 344,884
			Merit	\$ 431,992

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			Vascular Solutions	\$ 169,426
			Terumo Vascutek	\$ 213,177
			Terumo 1	\$ 116,755
			Angio Dyn	\$ 614,321
			Bard Vasc	\$ 525,352
			Medtronic	\$ 32,853
			Cook	\$ 166,159
			Edwards Life	\$ 1,049,142
			Micrus	\$ 4,335
			Spectranetics	
<b>OPHTHALMOLOGY</b>	Jun-11	Dawn Janicki	<b>Lenses/Solutions/Kits</b>	\$ -
<b>(Lenses/Solutions/Kits)</b>		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Walman	\$ 4,444,234
			Alcon	\$ 3,984
			Mortan	\$ 1,653
			S Jackson	\$ 44,210
			Tristate	\$ 160,712
			Dutch	\$ 72,417
			Medtronic Xomed	\$ 414,334
			B&L	\$ 225,670
			IOP	\$ 92,873
			Abbott Med Optics	\$ 51,956
			Insight	
<b>ELECTRODES</b>	Jul-11	Dawn Janicki	<b>Electrodes</b>	\$ 6,975
<b>(Electrodes)</b>		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Agram	\$ 250,154
			Adtech	\$ 54,237
			Ge Marquette	\$ 110,686
			Physio Ctrl	\$ 31,248
			Rhythm Link	\$ 6,415
			EMPI	\$ 459,714
<b>CATH/BALLOONS/GUIDEWIRES/SHEATHS/STENTS</b>	Aug-11	Dawn Janicki	<b>Cath/Stents/Guides</b>	
<b>(Catheters, Stents, Sheath, Guidewire)</b>		<a href="mailto:djanicki@jhmi.edu">djanicki@jhmi.edu</a>	Bost Scien Med/s.o.	\$ 1,592,266
			Numed	\$ 16,765
			Bost Scien Target	\$ 3,199,850
			Toray	\$ 27,249
			Uresil	\$ 6,017
			Angio Dynamics	\$ 1,253,099
			Possis	\$ 253,317
			Boston Medical	\$ 24,600
			Angioscore	\$ 64,925
			Edwards Life	\$ 366,719
			Medtronic	\$ 565,491
			Chekmed	\$ 111,800
			Bost Scien EP	\$ 926,578
			Pulsion	\$ 45,240
			Biosense Webster	\$ 4,018,142
			Edwards Life	\$ 190
			Lemaitre	\$ 95,272
			EV3	\$ 333,441
			Terumo	\$ 1,856,826
			Adv Interv Tech	\$ 20,268
			Bentec	\$ 177,866
			Datascope	\$ 168,863
			Edwards Life	\$ 86,644
			Vascor	\$ 82,615
			Vnus	\$ 346,029
			Bost Scien Meditech	\$ 2,040,955
			Atrium Med	\$ 120,718

COMMODITY/ PRODUCTS	TENTATIVE BID DATE	STRATEGIC OR CONTRACT SPECIALIST	VENDORS TO PARTICIPATE	ANNUAL SPEND
			J&J Cordis	\$ 80,151
			Intratherapeutics	\$ 14,550
			Bost Scient Scimed	\$ 2,582,164
			Concentric Med	\$ 178,590
			Abbott Vasc	\$ 2,356,339
			Numed	\$ 16,765
			Bost Scien Target	\$ 3,199,850
			Toray	\$ 27,249
			Uresil	\$ 6,017
			Angio Dynamics	\$ 1,253,099
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			Bost Scient Scimed	\$ 2,582,164
			Concentric Med	\$ 178,590
			Abbott Vasc	\$ 2,356,339
				\$ 44,434,807
<b>PATIENT EXAM PRODUCTS AND DISPOSABLE APPAREL)</b>	Oct-10	Deborah Basham	<b>Patient Exam and Disposable Textiles</b>	\$189,000
(Exam Paper, Patient Drapes, Disposable Scrubs)	Pending Award	<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Tidi Products	
			Medline	
			Cardinal	
<b>ORTHOPEDIC SOFT GOODS</b>	Jul-11	Deborah Basham	<b>Orthopedic Soft Goods</b>	\$240,000
(Armboards, Splints, Slings, Knee/Shoulder Braces)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Zimmer	
			Medline	
			DeRoyal	
			Smith & Nephew	
<b>PATIENT PLASTICS</b>	Apr-11	Deborah Basham	<b>Patient Plastic Items</b>	\$185,000
(Medicine Cups, Basins, Bedpans, Etc.)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Medical Action	
			Medline	
			Cardinal	

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<b>CASTING SUPPLIES</b>	Aug-11	Deborah Basham	<b>Casting Supplies</b>	\$60,000
(Casting Tape, Splints, Bandage Plaster)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	BSN	
			3M	
<b>NEEDLES AND SYRINGES</b>	Aug-11	Deborah Basham	<b>Needles &amp; Syringes</b>	\$550,000
(Needles and Syringes, Sets)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Kendall	
			BD	
			Smiths	
			Smiths	
<b>RESPIRATORY MISCELLANEOUS</b>	Apr-11	Deborah Basham	<b>Respiratory Misc</b>	\$125,000
(Nasal Airways, Miller/Mac Blades, Nebulizers)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Cardinal	
			Tri Anim	
<b>OXIMETRY</b>	Mar-11	Deborah Basham	<b>Oximetry</b>	\$2,000,000
(Sensors and Cables)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Masimo	
			Covidien Nellcor	
<b>SOLUTIONS</b>	Mar-11	Deborah Basham	<b>Solutions/Sets</b>	\$2,656,722
(IV Solutions and Delivery Sets)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Hospira	
			Baxter	
			B Braun	
<b>WOUND CARE</b>	Nov-11	Deborah Basham	<b>Wound Care</b>	\$2,000,000
(Absorptive Dressing, Silver Dressing, Alginate Dressing Composite Dressing, Foam Dressing, Hydrocolloid)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Smith & Nephew	
			Molnlycke	
			Covidien	
			3M	
			Hollister	
			Coloplast	
			Convatec	
<b>PATIENT CARE SUPPLIES</b>	Jan-12	Deborah Basham	<b>Patient Care Supplies</b>	\$1,200,100
(Sponges, Gauze, Incontinent Products)		<a href="mailto:dbasham@jhmi.edu">dbasham@jhmi.edu</a>	Covidien/Kendall	
			Medline	
			Cardinal	
<b>FORMS/DOCUMENT MANAGEMENT</b>	TBA	Rick Kruelle	<b>Document Mgmt.</b>	\$ 1,900,000
(Forms, Electronic Forms, etc.)		<a href="mailto:rkruelle@jhmi.edu">rkruelle@jhmi.edu</a>	Standard Register	
			Webb Mason	
<b>DOCUMENT DESTRUCTION/WASTE MANAGEMENT</b>	Sep-10	Rick Kruelle	<b>Doc. Destruction/ Waste Mgmt.</b>	\$ 250,000
(Service)		<a href="mailto:rkruelle@jhmi.edu">rkruelle@jhmi.edu</a>	Shred-It	
			Stericycle	
<b>BREAST IMPLANTS</b>	Aug-10	Katie Woods	<b>Implants</b>	\$ 500,000
	Completed	<a href="mailto:cwoods12@jhmi.edu">cwoods12@jhmi.edu</a>	Mentor	
			Allergan	

COMMODITY/ PRODUCTS	TENTATIVE BID DATE	STRATEGIC OR CONTRACT SPECIALIST	VENDORS TO PARTICIPATE	ANNUAL SPEND
<b>INSTRUMENTS</b>	Spring 2011	Kim Lapinski	<b>Instruments</b>	\$ 1,200,000
(Miscellaneous Instrumentation/Repairs)		Katie Woods	Aesculap	\$ 500,000
		<a href="mailto:cwoods12@jhmi.edu">cwoods12@jhmi.edu</a>	Integra	\$ 1,000
			Jarit	\$ 27,000
			Pilling	\$ 80,000
			V Mueller	\$ 220,000
			Codman	
			Microaire	
			Sklar	\$ 700,000
			Stryker	
<b>TOTAL JOINTS</b>	Aug-10	Katie Woods	<b>TOTAL JOINTS</b>	\$ 10,300,000
(Hips, Knees)	Completed	<a href="mailto:cwoods12@jhmi.edu">cwoods12@jhmi.edu</a>	Stryker	
			Zimmer	
			Biomet	
			Smith&Nephew	
			Wright	
			Signal/Whiteside	
<b>SUTURE/ENDOMECHANICALS</b>	Jul-10	Katie Woods	<b>SUTURE/ENDOMECHANICALS</b>	\$ 6,200,000
(Wound closure)	Completed	<a href="mailto:cwoods12@jhmi.edu">cwoods12@jhmi.edu</a>	Covidien	
<b>TISSUE IMPLANTS</b>	Jul-10	Katie Woods	<b>Tissue/Implants</b>	\$ 3,067,000
(Skin/Bone)	Completed	<a href="mailto:cwoods12@jhmi.edu">cwoods12@jhmi.edu</a>	Allograft	
			MTF	
			LifeNet	
<b>RADIOLOGY SUPPLIES</b>	Jun-11	Beth Friedel	<b>Radiology</b>	\$ 111,033
(E-Z-EM, Barium Sulfate		<a href="mailto:bfriedel@jhmi.edu">bfriedel@jhmi.edu</a>	Sourceone	
Fixer, Developer,			Chesapeake Medical	
Fuji Film, etc)			Cone Instruments	
			Xray Visions	
<b>TEXTILES</b>	Jan-10	Rosie Bitter-Klingberg	<b>Textiles</b>	\$1,900,000
(All patient linens)	Completed	<a href="mailto:rbitter@jhmi.edu">rbitter@jhmi.edu</a>	Standard Textile	
Completed			Medline	
			Phoenix Textiles	
<b>LABELS</b>	Jan-11	Rosie Bitter-Klingberg	<b>Labels</b>	\$ 100,000
(Custom labels)		<a href="mailto:rbitter@jhmi.edu">rbitter@jhmi.edu</a>	Open at this time	
			Cutis 1000	
			Tristate	
			Shamrock	
			Timemed	
			Potomac Printing	
			RMS Omega	
			Standard Register	
<b>SPECIALTY PAPERS</b>	Oct-11	Rosie Bitter-Klingberg	<b>EKG</b>	\$ 75,000
(EKG Supplies)		<a href="mailto:rbitter@jhmi.edu">rbitter@jhmi.edu</a>	Kendall	
<b>SHARPS</b>	May-11	Rosie Bitter-Klingberg	<b>Sharps</b>	\$ 50,000
(Needle Containers)		<a href="mailto:rbitter@jhmi.edu">rbitter@jhmi.edu</a>	Post	
			Becton Dickinson	
<b>FURNITURE</b>	Aug-10	Jeannette Marousek	<b>Furniture</b>	\$ 1,500,000
(Desks, chairs,file cabinets)	Completed	<a href="mailto:jmarous1@jhmi.edu">jmarous1@jhmi.edu</a>	Douron	

COMMODITY/ PRODUCTS	TENTATIVE BID DATE	STRATEGIC OR CONTRACT SPECIALIST	VENDORS TO PARTICIPATE	ANNUAL SPEND
			Maryland Office	
			P.Federline&Sons	
			Price Modern	
<b>WATER SERVICE</b>	May-11	Jeannette Marousek	<b>Water</b>	\$ 56,598
<b>(Bottled water)</b>		<a href="mailto:jmarous1@jhmi.edu">jmarous1@jhmi.edu</a>	Deer Park	
			<b>TOTAL BID VALUES</b>	\$ 170,806,295

Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
\$ 7,200,000		\$ 7,286,510	bid scheduled for 3-3-2011	
	4200002464, 4200002463			
	4200002281			
	4200001754			
			GOR evaluating possible replacement of 7 products from alternate vendor	
\$ 14,500,000				
	4200000098			
	4200000279			
	4200000354			
	4200000932, 4200000836			
	4200000830			
	4200000582			
			have started compiling list of vendors and their contact info....will start usage reports by end of 2010	
	4200000265	\$ 28,482,769		
			2-22-11 originally did usage for all vendors to left...committee decided that many of these vendors were very small and should be removed from the bid process	
	4200001925			
	4200002054			
	4200000269, 4200001350			
	4200000383			
	4200000562			
	4200000877			
	4200000145			
	4200000453			
	4200002209, 4200000553			
	4200000667			
	4200001924			
	4200000240			
	4200000598			
	4200000897			
	4200000759			
	4200000694			
	4200001922			
	4200001923			
\$ 6,000,000				
	42000002317, 4200002313	\$ 18,074,201		
	4200000553			
	4200000770			

Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
	4200001720			
	4200000733			
	4200002125			
	4200001885			
	4200001085			
	4200001075			
	4200000335			
	4200002027			
	4200002171			
\$ 5,500,000				
	4200000776	\$ 16,536,127		
	4200000846, 4200000114, 4200000819, 4200002040			
	4200000569			
	4200000688			
	4200000752			
	4200000884			
	4200000984			
	4200000151			
	4200000435			
	4200002483			
	4200001235			
\$ 450,000				
	4200000103	\$ 1,379,143		
	4200000091			
	4200000504			
	4200000625			
	4200000658			
	4200000345			
\$ 44,000,000				
		\$ 133,304,421		
	4200000546			
	4200000592			
	4200000730			
	4200000742			
	4200000757			
	4200000128			
	4200000632			
	4200000204			
	4200001400			
	4200000333, 4200000885			
	4200000930			
	4200000234			
	4200000351			
	4200001463			
	4200000281			
	4200000167			
	4200000483			
	4200001849			
	4200000736			
	4200000095			
	4200000185			
	4200002120			
	4200000336			
	4200000769			
	4200000774			
	4200000935			
	4200000146			



Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
	4200002280			
	4200000431			
	4200000678			
	4200000256			
	42000002317, 4200002313			
	4200000592			
	4200000730			
	4200000742			
	4200000757			
	4200000128			
	4200000632			
	4200000204			
	4200001400			
	4200000333, 4200000885			
	4200000930			
	4200000234			
	4200000351			
	4200001463			
	4200000281			
	4200000167			
	4200000483			
	4200001849			
	4200000736			
	4200000095			
	4200000185			
	4200002120			
	4200000336			
	4200000769			
	4200000774			
	4200000935			
	4200000146			
	4200002280			
	4200000431			
	4200000678			
	4200000256			
	42000002317, 4200002313			
\$567,000		\$ 567,000		
\$720,000		\$ 720,000		
\$555,000		\$ 555,000		

Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
\$180,000		\$ 180,000		
\$1,650,000		\$ 1,650,000		
\$375,000		\$ 375,000		
\$6,000,000		\$ 6,000,000		
\$7,970,166		\$ 7,970,166		
\$6,000,000		\$ 6,000,000		
\$3,600,300		\$ 3,600,300		
\$ 5,700,000		\$ 5,700,000		
\$ 750,000		\$ 750,000		
\$ 1,500,000		\$ 1,500,000		

Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
		\$ 3,600,000		
\$ 30,900,000		\$ 30,900,000		
\$ 18,600,000		\$ 18,600,000		
\$ 9,201,000		\$ 9,201,000		
\$ 333,066	4200000624, 4200001104	\$ 333,099		
		\$ 5,700,000		
\$ 300,000		\$ 300,000		
\$ 225,000		\$ 225,000		
\$ 150,000		\$ 150,000		
\$ 3,000,000		\$ 4,500,000		

Total Value - 3 Years	CONTRACT NUMBERS	APPROXIMATE CONTRACT VALUE	ACTION	BID AWARDED TO
\$ 169,794		\$ 169,794		
\$ 176,096,326		\$ 358,578,301		