

# Financial Fact Sheet

NASDAQ: PACW | \$54.44 (12/30/16)



## 4th Quarter 2016 at a Glance

**\$85.6M**

Net  
Income

**\$15.0B**

Total Average  
Loans

**\$15.8B**

Total Average  
Deposits

**\$21.4B**

Total Average  
Assets

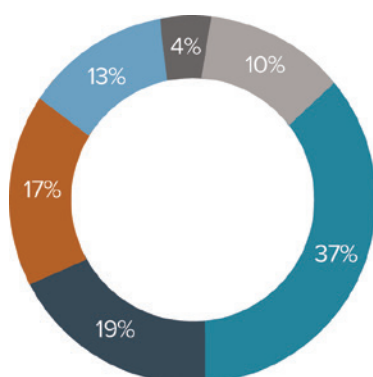
**\$4.5B**

Total Average  
Shareholders' Equity

## Fiscal Period Comparison

Fiscal Period	EPS Diluted	Net Income (Millions)	Average Loans (Billions)	Average Deposits (Billions)	Average Assets (Billions)	Return on Tangible Equity
2016	\$2.90	\$352.2	\$14.6	\$15.6	\$21.2	15.52%
2015	\$2.79	\$299.6	\$12.6	\$13.1	\$17.6	15.76%
2014	\$1.92	\$168.9	\$9.4	\$9.9	\$13.3	11.88%
2013	\$1.08	\$45.1	\$4.0	\$5.1	\$6.1	8.25%
2012	\$1.54	\$56.8	\$3.5	\$4.7	\$5.5	11.76%
2011	\$1.37	\$50.7	\$3.8	\$4.6	\$5.5	11.33%

## Loan & Lease Portfolio



Real Estate Mortgage	\$ 5,710M
Cash Flow	\$ 2,851M
Asset-based	\$ 2,612M
Venture Capital	\$ 1,988M
Equipment Finance	\$ 692M
Other	\$ 1,603M

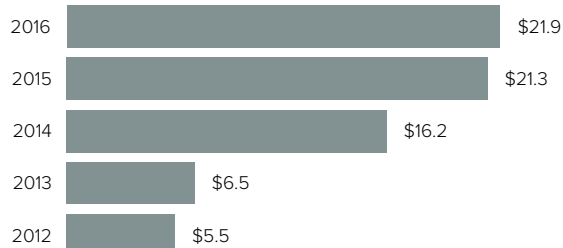
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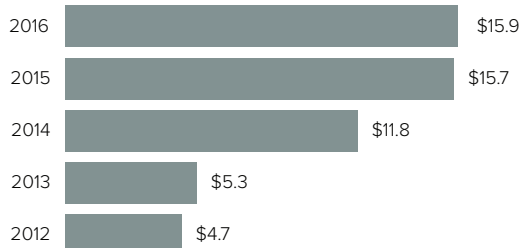


## Period-End Balances (\$B)

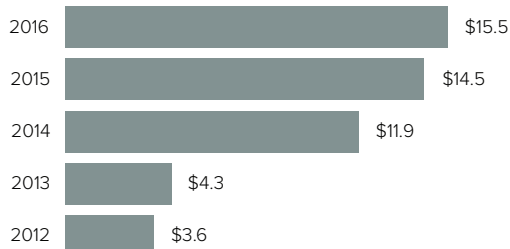
### Assets



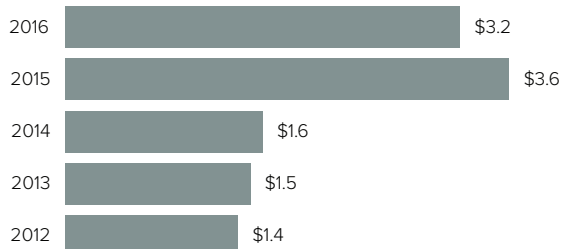
### Deposits



### Loans and Leases



### Securities



## Executive Management Team

**Matthew P. Wagner**  
President & CEO  
PacWest Bancorp & Pacific Western Bank

**Christopher D. Blake**  
EVP, Director  
Human Resources

**Mark A. Christian**  
EVP, Operations &  
Systems

**Bryan Corsini**  
EVP, Chief Credit  
Officer

**Donald D. Destino**  
EVP, Corporate Development  
& Investor Relations

**Stanley Ivie**  
EVP, Chief Risk  
Officer

**Kori L. Ogrosky**  
EVP, General Counsel  
& Corporate Secretary

**Bar R. Olson**  
EVP, Chief Accounting  
Officer

**James J. Pieczynski**  
EVP & President,  
CapitalSource

**Patrick J. Rusnak**  
EVP, Chief Financial  
Officer

**Frank Tower**  
EVP & President,  
Square 1 Bank

## About PacWest Bancorp

PacWest Bancorp ("PacWest") is a bank holding company with over \$21 billion in assets with one wholly-owned banking subsidiary, Pacific Western Bank ("Pacific Western"). The Bank has 77 full-service branches located throughout the state of California and one branch in Durham, North Carolina. Pacific Western provides commercial banking services, including real estate, construction, and commercial loans, and comprehensive deposit and treasury management services to small and medium-sized businesses. Pacific Western offers additional products and services through its CapitalSource and Square 1 Bank divisions. CapitalSource provides cash flow, asset-based, equipment and real estate loans and treasury management services to established middle-market businesses on a national basis. Square 1 Bank offers a comprehensive suite of financial services focused on entrepreneurial businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States.

## Investor Relations Contact

**Donald D. Destino** | ddestino@pacwestbancorp.com | 310.887.8521

## Learn More About Us

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