

SUMMARY:

M.B.A in Finance with over 3 years of international work experience. Highly developed financial, quantitative and analytical skills; an expert user in MS Excel. Experienced project manager and leader in team of peers. Enthusiastic to pursue a career in strategic finance.

EDUCATION:

Frank G.Zarb School of Business, Hofstra University
Hempstead, New York
MBA – Finance (December-2015); GPA:3.91

Maharaja Sayajirao University, Faculty of Technology
Gujarat, India
Bachelor of Engineering–Electronics(May-2011); GPA: 3.7

PROFESSIONAL EXPERIENCE:

Lightship Partners LLC – Management Consultants – NYC, New York 5/2015-Present
Finance & Business Analyst

- Develop financial model to forecast revenue, cash-flow, profitability & margins
- Create Excel model to analyze operational efficiency in a \$14 million spend category
- Project Management: Monitor deliverables, issues & risks, & identify improved approaches
- Manage document process & data flow, streamline and standardize processes
- Implemented Balanced Scorecard methodology to measure effectiveness across financial, operational, learning and growth, and customer satisfaction

Coastline Capital LLP – Private Equity – Valley Stream, New York 6/2014-9/2014
Finance Intern

- Analyzed financial statements including cash flow statement; analyzed investment portfolio
- Created financial models including sources and uses of funds deals worth \$8 million
- Researched company and industry information; comparing competitive advantages to recommend fair buyout value
- Wrote investment considerations to attract investors

Hofstra Law School – Information Systems Department - Hempstead, New York 9/2013-Present
Resource Manager & Technical Lead

- Allocate resources and budget projects worth up to \$90,000
- Initiate and execute cost & efficiency improvement projects
- Develop procedures and training material

Siemens Limited – Automation & Drives Division – Gujarat, India 8/2009-8/2013
Sales and Marketing Executive

- Performed financial analysis of feasibility of new project and new products
- Computed account performance and identified high net worth customers
- Led a team to increase product penetration in pharmaceutical sector adding 18% in market share
- Recognized for generating most leads and securing 6 major clients
- Handled execution of small and medium sized project; managed Siemens authorized system integrators

LEADERSHIP ACTIVITIES:

President & Founder - Zarb MBA/MS CSR Association, an affiliate of NET IMPACT

- Led association to be a chapter of an international organization within 8 months of inception
- Executed 7 campus-wide events, 4 off-campus events, and 2 projects
- Recognized for most innovative projects and events by Zarb School of Business

Consultant & Treasurer - Hofstra Business Consulting Group

- Developed detailed business plan for new client facility
- Conducted feasibility and sustainability analysis
- Developed financial strategies including forecasted financial statements
- Conducted analysis of market trends, demographics, competition and SWOT analysis

ACHIEVEMENTS:

- Awarded appreciation certificate by President of India – Roller skating Drug Awareness Rally
- Awarded Exemplary leadership certificate by Zarb School of Business
- Played Chess at the National level; represented University and State
- Member of Beta Gamma Sigma International honor society