



# 2016 COST SHEET

PROVIDED  
FOR BUDGETING  
PURPOSES



FAIRMONT GRAND DEL MAR  
5300 GRAND DEL MAR COURT  
SAN DIEGO, CA 92130  
[fairmont.com/san-diego](http://fairmont.com/san-diego)

Please use the following guidelines to assist with budgeting for your upcoming event at Fairmont Grand Del Mar. These prices are for budgeting only. The final costs of your functions will vary and depend on a number of customizable features, from specific menu items to personalized accents.

## TAXES

Food	8.00%
Liquor	8.00%
Room Tax	12.5%
California Travel Tourism Assessment	\$1.65

## SERVICE CHARGE – FOOD & BEVERAGE

Banquets	23.0%
Room Service	20.0%

\*Please note: Service charges are taxable.

## BANQUET PRICE ESTIMATES

Estimated prices are per person unless otherwise noted.  
All banquet prices are subject to 8.00% sales tax  
and a 23.0% taxable service charge.

## BREAKFAST

Continental/Buffer	\$38.00 – \$54.00
Full Plated Breakfast	\$38.00 – \$44.00
Full Buffet Breakfast	\$54.00

All prices, charges and taxes are subject to change without notice.



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### BREAKS

AM/PM Breaks \$18.00 – \$30.00

### LUNCH

Boxed Lunch \$40.00

Full Plated Lunch \$52.00 – \$78.00

3-course, \$52.00 – \$68.00

Full Buffet Lunch \$58.00 – \$70.00

Wine with Lunch \$18.75 – \$30.00 (based on 1.5 glasses per person)

### RECEPTION

Passed Cold & Hot Hors d'Oeuvre \$8.00 – \$11.00 per piece

Reception Stations \$18.00 – \$40.00  
(minimum of 3–5 stations)

Chef Attendant Fee \$200.00 per attendant

### BAR SELECTION

Premium Bar \$12.00 per mixed drink

\$18.00 per martini

\$30.00 first hour

\$14.00 each additional hour

Grand Bar \$15.00 per mixed drink

\$22.50 per martini

\$34.00 first hour

\$15.00 each additional hour

Bartender Fee \$200.00 per bartender up to 4 hours

\$75.00 each additional hour

(based on one (1) bartender per 75 people)

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### DINNER

Full Plated Dinner	3-course, \$95.00 – \$155.00 4-course, \$115.00 – \$185.00 (add-on courses available at additional charge)
Full Buffet Dinner	\$145.00 – \$180.00

### CURRENT 2016 GOLF RATES

#### Green Fees (includes cart)

September – June:

Monday – Thursday, \$230 / Friday – Sunday, \$250

July – August:

Monday – Thursday, \$250 / Friday – Sunday, \$270

Twilight Rates	\$150, includes rental set
Forecaddie	Included per group of 2 or more
Rental Clubs	\$85.00 (per bag, incl. 6 balls)
Rental Shoes	\$25.00
Forecaddie Gratuity	\$25.00 – \$40.00 per player (recommended)

\*Tournament Scoring: Included in rate

\*Driving Ranges: Complimentary to resort golfers pre-round on day of play only

Group golf times are booked at the time of booking the program. Golf inventories are managed through The Grand Golf Club. Inventories are managed to maximize availability for all resort guests.

Golf rates are non-negotiable, and the group will be charged the current resort rate when the program travels.

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### RECREATION

Fairmont Grand Del Mar offers a variety of activities and teambuilding options, such as canyon adventures, coastal tours, horseback and bicycle rides, culinary demonstrations, wellness seminars and environmental outreach programs. Each activity is customized for your group, and pricing is available based on your specific needs.

Fitness Center	Complimentary
Fitness Classes	Complimentary, based on availability
Tennis	Group clinic (3-6 people), \$110.00 per hour Tournaments, \$250.00 per hour
Guided Canyon Hikes	2-3 hours, from \$75.00 per person (min 6 people)
Culinary Demonstration	1-2 hours, from \$145.00 per person, includes a 3-course lunch
Wine Tasting	\$60.00 - \$80.00 per person, plus an additional \$200 sommelier fee
Explorer's Club	Four-hour children's program, \$50.00 per child, includes 1 meal Eight-hour children's program, \$90.00 per child, includes 2 meals
The Spa	Please refer to website for Treatment Menu and pricing

### GUEST SERVICES

Amenity Delivery Charge	\$3.00 per room (1-3 items) \$5.00 per room (4-6 items) \$7.00 per room (7+ items) \$1.00 additional for personalized deliveries \$1.00 additional for pop-up deliveries (same-day notice)
Guestroom Internet Access	Complimentary
Local and 800 Number Calls	Complimentary
In-Room Bottled Water	Complimentary
Overnight Shoeshine	Complimentary
Porterage Gratuity	\$12.00 per person roundtrip (recommended)
Housekeeping Gratuity	\$5.00 per room per day (recommended)

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### BUSINESS SERVICES

Photocopies	\$0.30 per 8.5x11 (1 - 500 copies)
Color Copies	\$1.00 per page
Outgoing Facsimiles	\$5.00 – 1st page/cover sheet - Domestic \$8.00 – 1st page/cover sheet – International Each additional page is \$1.00 – \$2.00
Incoming Facsimiles	First three pages are complimentary Each additional page is \$1.00
Shipping Services	\$3.00 – \$35.00 handling fees \$4.00 – \$25.00 shipping materials
In-House Word Processing	\$15.00 for first page plus \$45.00 per hour for labor \$8.00 per each additional page
Computer Station Usage	\$5.95 per every 15 minutes .59 per each additional minute
Computer Printouts	\$1.00 each black and white \$2.00 each color

### COMMUNICATIONS

DID Line	\$150.00 per day + toll charges
Unrestricted Telephone Line	\$150.00 per day – usage
House Phone Line	Complimentary
High-speed Internet Access	Please call for quote
Fax Line	\$150.00 per day – usage
Fax Machine (Audiovisual)	\$125.00 per day
Two-Way Radios	Please call for a quote
Speaker Telephone	\$185 per day (phone) + \$150 per day (phone line) + usage

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### AUDIOVISUAL

#### POPULAR PACKAGES

##### LCD PROJECTION PACKAGE

\$850.00 per day ++

Includes: LCD Projector – XGA,

Projection Cart/Stand,

6'-8' Fast Fold Screen (includes labor)

All Cabling, Extension Cords, etc.

##### PROJECTION SUPPORT PACKAGE

\$500.00 per day ++

Includes: Projection Cart/Stand,

6'-8' Fast Fold Screen with Skirt (includes labor)

25' VGA Cable, A/C & Power Strip,

All Cabling, Extension Cords, etc.

##### WIRELESS MICROPHONE PACKAGE

\$285.00 per day ++

Includes: 1 wireless handheld or Lavalier microphone,

mixer to patch into house sound

##### FLIP CHART PACKAGE

\$95.00 per day ++

Includes: Wood easel,

standard pads and 4 markers