



Financial Group

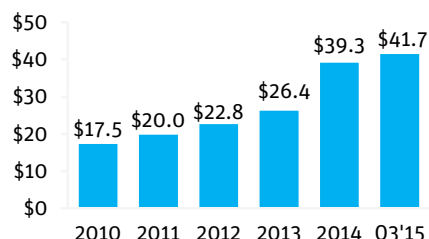
Financial Fact Sheet

Nasdaq: SIVB | \$127.79 (November 19, 2015)

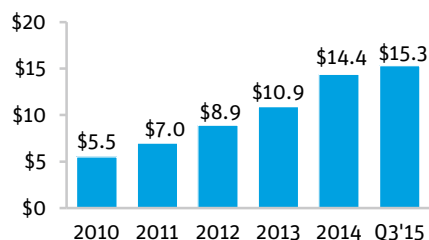
Period-End Balances (\$B)

as of 9/30/15

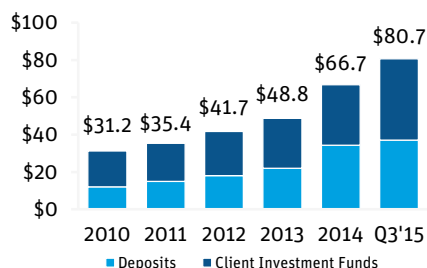
Assets



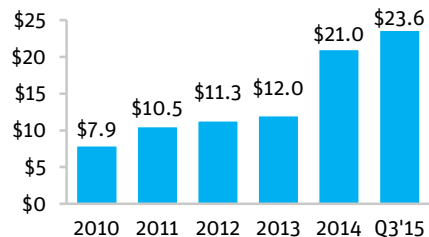
Loans



Total Client Funds



Fixed Income Securities



Third Quarter 2015 Financial Highlights

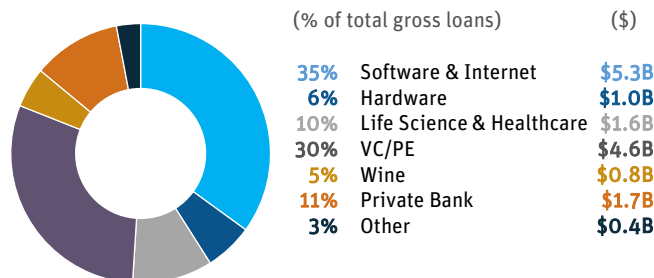
\$81.7M Net Income	\$42.0B Total Average Assets	\$37.4B Total Average Deposits	\$14.9B Average Loans (net of unearned income)	\$42.0B Average Client Investment Funds (off-balance sheet)	\$22.9B Average Fixed-Income Securities
------------------------------	--	--	---	--	---

Annual Financial Highlights

Fiscal Period	EPS Diluted	Net Income \$M	Average Loans \$B	Average Deposits \$B	Average Assets \$B
2014	\$5.31	\$263.9	\$11.5	\$28.3	\$33.0
2013	\$4.70	\$215.9	\$9.4	\$19.6	\$23.2
2012	\$3.91	\$175.1	\$7.6	\$17.9	\$21.3
2011	\$3.94	\$171.9	\$5.8	\$15.6	\$18.7
2010	\$2.24	\$94.9	\$4.4	\$12.0	\$14.9

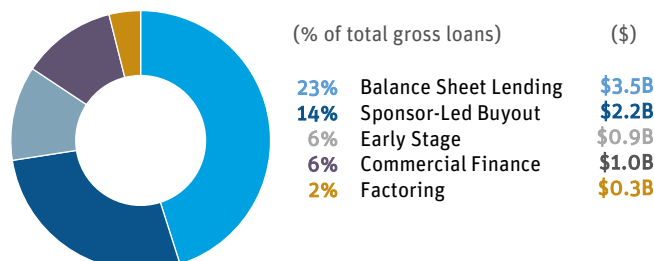
Gross Loan Portfolio^{1,2}

\$15.4 Billion as of 9/30/15



Technology and Life Science Portfolio Only

\$7.9 Billion
(51% of gross loans)



¹ Gross loans do not include the impact of deferred fees and costs.

² Cleantech-related loans are reported under hardware, software, life sciences and other commercial loan categories, as applicable.



Financial Group

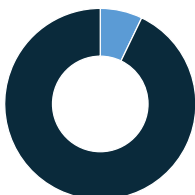
About Us

SVB Financial Group is a financial holding company that serves companies in the technology, life science, venture capital, private equity and premium wine industries. Offering diversified financial services through Silicon Valley Bank, SVB Analytics, SVB Capital, and SVB Private Bank, SVB Financial Group provides clients with commercial, investment, international and private banking services. The company also offers funds management, broker-dealer transactions and asset management, as well as the added value of its knowledge and networks worldwide. Headquartered in Santa Clara, California, SVB Financial Group (Nasdaq: SIVB) operates through 28 offices in the U.S. and international operations in China, India, Israel and the United Kingdom.

Loan Portfolio

at 9/30/2015

6% Startups
94% Non-early-stage borrowers



Our Clients

- Private
- Public
- Angel-, VC-, Corporate-, PE-backed
- Independent
- Zero to multibillion in revenue



Startup



Growing



Multinational

50%

of venture capital-backed tech and life science companies in the U.S.

64%

of venture capital-backed companies with an IPO in 2014

Executive Team



Greg Becker
President and CEO
Silicon Valley Bank and
SVB Financial Group



Marc Cadieux
Chief Credit Officer



John China
Head of Relationship
Banking



Phil Cox
Head of EMEA and
President of the UK
Branch



Mike Descheneaux
Chief Financial
Officer



Michelle Draper
Chief Marketing
Officer



Mike Dreyer
Chief Operations Officer



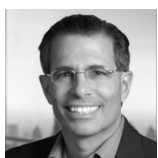
Chris Edmonds-Waters
Head of Human
Resource



Roger Leone
Chief Information
Officer



Joan Parsons
Head of Specialty
Banking



Marc Verissimo
Chief Risk Officer



Bruce Wallace
Chief Digital Officer



Michael Zuckert
General Counsel

Contact
Meghan O'Leary
Director of Investor Relations
T 408 654 6364
moleary@svb.com

Learn more at svb.com