

TICEL Bio Park Limited (A JV of TIDCO & TIDEL)



Consultancy Proposal for Feasibility study

**Conducting Market Survey and to prepare a
techno economic feasibility report for
establishing a Bio tech park in Coimbatore,
Tamilnadu, India**

The application should be submitted in a prescribed format ie.,
this tender document with relevant enclosures/statements

February 2014

PROPOSAL FOR CONSULTANT SERVICES**TICEL BIO PARK LIMITED (TICEL)
(TIDCO Centre of Life Sciences)**

Selection of a consultant for conducting Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park -III in Coimbatore, Tamilnadu, India

BIO TECHNOLOGY PARK – I

1. TICEL Bio Park Ltd has established a state-of-the-art “Bio-Park” in 5 acres for Biotech R&D in Technical Collaboration with Cornell University, USA at a project cost of Rs.54.76 crores which is operational since 10th November 2004. Biotech labs of 87 modules (BSL 2) built in 1.5 lakh sft. have been leased out to various companies on 3 years / 10 years term for carrying out R&D activities. The lab infrastructure includes A/C, Compressed Air, Vacuum, RO Water, 100% Power Backup, Effluent Treatment Plant etc. The list of major Biotech companies / activities are given below:

S.No.	Name of the Client	Activity
1	SGS India Pvt. Ltd.	Testing services in pharmaceuticals, Life sciences
2	Harley Street Medical Park P Ltd	Age Management Therapy& Research
3	Histogenetics (I)Pvt Ltd	HLA typing and Bioinformatics
4	Evolva Biotech Pvt Ltd	Agriculture/Healthcare/Bioinformatics
5	Actavis Pharma Ltd.	Pharmaceutical formulation R&D
6	Vistakon, Johnson & Johnson	Pharmaceutical R&D
7	HLL Lifecare Ltd.	Development of human vaccines
8	National Biodiversity Authority	Statutory Authority for regulatory compliance
9	HLL Biotech Ltd.	Development of human vaccines
10	M/s Johnson & Johnson	Training of healthcare professionals in Advanced Minimal Invasive Surgical and Medical Technology.
11	M/s Hiyoshi India Ecological Services Pvt Ltd	Environmental Analytical services

2. TICEL has incubated more than 25 bio tech companies during the last 9 years. Thanks to the quality standards and design/engineering excellence of laboratory infrastructure/facilities conforming to Bio Safety Level (BSL)2& BSL 3, TICEL-I is enjoying 100% occupancy.

TICEL Biotechnology Park-II

3. As announced in the Industries Demand (2006 – 2007) by the Government, TICEL is constructing Bio Park-II with the built-up area of 6.13 lakh sq. ft (3 Basements + Ground + 12 Upper Floors) at a cost of Rs.150 crores at Taramani, Chennai which is ready for occupation.

BIO TECHNOLOGY CORE INSTRUMENTATION FACILITY (BTCIF):

4. Govt announced in the Industries Demand (2010) to establish "Biotechnology Core Instrumentation Facility" (BTCIF) at TICEL-II, with capital outlay of Rs.19.30 Crores. Department of Biotechnology (DBT) has sanctioned a grant of Rs.10.93 Crores to TICEL towards procurement of BTCIF equipments. The BTCIF Lab Interiors have been completed and the equipments are procured. BTCIF is ready for operation by March 2014.

Proposal for selecting a Consultant to conduct Market Survey & prepare feasibility report for establishing Bio Park-III at Coimbatore:

5. A new Biotechnology Policy 2014 has been released by the Government of Tamilnadu. Considering the various advantages of the Coimbatore region, Technical/Scientific resources, market potential, etc. TICEL Board approved to appoint a Consultant for preparing a feasibility report to construct Biotechnology Park-III in Coimbatore as Incubator centre with a built up area of 1.75 lakh sq. ft at a cost of Rs.55 crores (excluding land cost) in 5-6 acres of Government land available in Coimbatore (ELCOT-IT SEZ, Coimbatore/Anna University, Coimbatore/Bharathiar University, Coimbatore/any other land under Govt custody in Coimbatore). Board approved to appoint a Consultant through competitive bid for conducting feasibility study and preparation of Detailed Project Report (DPR) for setting up Bio Park-III in Coimbatore.

Tender Notice:

6. In this connection, TICEL has issued Tender Notice in News papers and also in the Web site of TICEL. The same is reproduced hereunder for ready reference:


	<p>TICEL BIO PARK LTD (TIDCO Centre for Life Sciences)</p>
<p align="center"><i>Project Feasibility Report for a Bio Tech Park at Coimbatore.</i></p>	
<p><i>Biotech Park-I, Chennai established at a cost of Rs 54 Crores, in technical collaboration with Cornell University, USA is in operation since 2004. The Rs 150 Crores Bio Tech Park-II is ready for operation.</i></p> <p><i>TICEL invites proposals to conduct market survey & prepare a techno economic feasibility report for establishing a Bio Tech Park in Coimbatore.</i></p> <p><i>The Consultants should have prepared a project feasibility report for a Bio Tech Park with Labs (BSL2/ BSL3) which is under operation. Please visit our website for details , scope of work, terms & conditions, etc.,</i></p> <p><i>The eligible consultants should submit their proposals in a prescribed format, in a sealed cover to the undersigned before 4 pm on 28.02.2014.</i></p> <p align="right"><i>The Managing Director,</i> TICEL BIO PARK LTD, No.5, CSIR Road, Taramanai, Chennai: 600 113</p> <p>Ph: 044-22542061-62 Email: md@ticelbiopark.com Web: www.ticelbiopark.com</p>	

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1. ACKNOWLEDGEMENT

1.01 To submit the tender with relevant details, within the prescribed time to the following address:

To
The Managing Director
TICEL Bio Park Limited
CSIR Road, Taramani
Chennai – 600 113

Sir,

Sub: Consultancy proposal for preparing a DPR for Bio Park-III at Coimbatore-offer submitted

We have received the Tender Document for Selection of a consultant for conducting Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India. We confirm that The Consultancy tender document submitted herewith is complete, in all respect.

Name of the Tender	Consultancy Proposal for preparing a DPR for Bio Park-III
Name of the Bidding Entity/Company/firm	
Name of the Contact Person	
Designation	
Address, with Phone & Fax Numbers and email address	
Signature of Authorised Person	
Place	
Date	

2. DISCLAIMER

2.01 This Consultancy Proposal includes statements, which reflect various assumptions, which may not be accurate. This Consultancy Proposal does not purport to contain all the information each prospective bidder may require. This Consultancy Proposal may not be appropriate for all persons, and it is not possible for TICEL to consider the objectives, financial situation and particular needs of each party who reads or uses this Consultancy Proposal document. Each prospective bidder should conduct its own investigation and analysis and should check the accuracy, reliability and completeness of the information in this Consultancy Proposal and obtain independent advice from appropriate sources.

2.02. Though adequate care has been taken in the preparation of this Consultancy Proposal, the Bidder should satisfy himself that it is complete in all respects. Intimation of discrepancies, if any, should be given to the office mentioned below:

The Managing Director,
TICEL Bio Park Limited,
CSIR Road, Taramani,
Chennai – 600 113
Tel: 91 44 22542061 / Fax: 91 44 22542055
Email: md@ticelbiopark.com

2.03 Neither TICEL nor their employees, other persons related or associated with TICEL make any representation or warranty as to the accuracy, reliability or completeness of the information in this Consultancy Proposal.

2.04 Neither TICEL nor their employees or consultants will have any liability to any prospective bidder or any other person under the law of contract, tort, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this Consultancy Proposal document, any matter deemed to form part of this Consultancy Proposal document, the award of the consultancy assignment, the information and any other information supplied by or on behalf of TICEL or their employees, any consultants or otherwise arising in any way from the selection process for TICEL Bio Park Ltd.

2.05. The Consultancy Proposal is not intended to provide the basis of any investment decision of any person relating to TICEL. No person has been authorised by TICEL to give any information or to make any representation not contained in the Consultancy Proposal.

2.06 Nothing in the Consultancy Proposal is, or should be relied on, as a promise or representation as to the future. In furnishing the Consultancy Proposal, neither TICEL, nor its employees, consultants, associates or related parties, advisors undertake to provide the recipient with access to any additional information or to update the Consultancy Proposal or to correct any inaccuracies therein which may become apparent.

2.07. TICEL or its authorised officers reserve the right, without prior notice, to change the procedure for the identification of the Preferred Bidder or terminate discussions and the delivery of information at any time before the signing of any agreement for the consultancy assignment without assigning reasons there for.

2.08 TICEL reserves the right to change any or all of the provisions of this Consultancy Proposal Document. Such change would be intimated to all the parties to whom this Consultancy Proposal Document was sent and also made available on TICEL's website.

2.09 Mere submission of information does not entitle the Bidders to meet the eligibility criteria. TICEL reserves the right to verify any or all information submitted by the Bidder. If any claim made or information provided by the Bidder in the Bid or any information provided by the Bidder in response to any subsequent query or clarification by TICEL, is found to be incorrect or is a material misrepresentation of facts, the Bid will be liable for rejection. Mere clerical error or bonafide mistake may be treated as an exception at the sole discretion of TICEL, provided TICEL is adequately satisfied about the nature of the error or mistake.

2.10 Bidder shall be responsible for all costs associated with the preparation and submission of the Bid. TICEL shall not be responsible in any way for such costs regardless of the conduct or outcome of this Bidding process.

2.11 TICEL reserves the right to accept or reject any or all of the offers / proposals at any stage of the process, without assigning any reasons whatsoever.

2.12 TICEL reserves the right to change, modify, add to or alter the bidding process including inclusion of additional evaluation criteria.

2.13 Any Bid pursuant to this Consultancy Proposal or any act or omission by any person concerning or relating or incidental to this Consultancy Proposal is purely voluntary and TICEL or its employees or consultants shall not be deemed or considered to have compelled or induced any Bidder or other person to submit any proposal or to do an act or omit to do an act concerning or relating or incidental to the Consultancy Proposal.

3. LIST OF ABBREVIATIONS

GOI	Government of India
GOTN	Government of Tamil Nadu
BT	BIO Technology
BTES	Bio Technology Enabled Services
JV	Joint Venture
JVC	Joint Venture Company
TICEL	TICEL Bio Park Limited
TIDEL	TIDEL Park Limited
TIDCO	Tamilnadu Industrial Development Corporation Limited

4. DEFINITIONS

In the Consultancy Proposal the capitalised terms shall have the meaning ascribed to them herein:

Addendum	:	Addendum shall mean clarifications, additions or alterations that may be issued to the bidders subsequent to the issue of the Consultancy Proposal document. Such addendum shall form part of the Consultancy Proposal document
Agreement	:	The Agreement that would be entered into between TICEL and the successful Bidder
Bids	:	The proposals that would be submitted by the Bidders in response to the Consultancy Proposal
Bid Process	:	The various activities leading up to the selection of the Preferred Bidder, including without limitation, the issuance of the Consultancy Proposal document, submission of Bids, and scrutiny and evaluation of such Bids
Bidder	:	Bidding Entity / firm / company that has submitted a Bid in response to the Consultancy Proposal
Entity	:	Entity/Company/Firm for Evaluation is the entity which is intended by the bidder to be evaluated for the qualification criteria as laid down in this Consultancy Proposal document
Letter of Award	:	Letter issued to the Preferred Bidder accepting his offer
Preferred Bidder	:	Preferred Bidder is the Bidder ranked highest in accordance with the process set out in the Consultancy Proposal document
Other Preferred	:	Other Preferred Bidders shall mean the Bidders (s) qualified Bidders ranking below the Preferred Bidder as per the evaluation of the Bids received
Qualified Bidders	:	Bidders who meet the qualification criteria specified in the Consultancy Proposal document and who will be considered eligible for the further process of the bid
Selection Process	:	Same as 'Bid Process

5. INTRODUCTION TO TICEL

BIO TECHNOLOGY PARK – I

5.01. TICEL Bio Park Ltd has established a state-of-the-art “Bio-Park” in 5 acres for Biotech R&D in Technical Collaboration with Cornell University, USA at a project cost of Rs.54.76 crores which is operational since 10th November 2004. Biotech labs of 87 modules (BSL 2) built in 1.5 lakh sft. have been leased out to various companies on 3 years / 10 years term for carrying out R&D activities. The lab infrastructure includes A/C, Compressed Air, Vacuum, RO Water, 100% Power Backup, Effluent Treatment Plant etc. The list of major Biotech companies / activities are given below:

S.No.	Name of the Client	Activity
1	SGS India Pvt. Ltd.	Testing services in pharmaceuticals, Life sciences
2	Harley Street Medical Park P Ltd	Age Management Therapy& Research
3	Histogenetics (I)Pvt Ltd	HLA typing and Bioinformatics
4	Evolva Biotech Pvt Ltd	Agriculture/Healthcare/Bioinformatics
5	Actavis Pharma Ltd.	Pharmaceutical formulation R&D
6	Vistakon, Johnson & Johnson	Pharmaceutical R&D
7	HLL Lifecare Ltd.	Development of human vaccines
8	National Biodiversity Authority	Statutory Authority for regulatory compliance
9	HLL Biotech Ltd.	Development of human vaccines
10	M/s Johnson & Johnson	Training of healthcare professionals in Advanced Minimal Invasive Surgical and Medical Technology.
11	M/s Hiyoshi India Ecological Services Private Limited	Environmental Analytical services

5.02. TICEL has incubated more than 25 bio tech companies during the last 9 years. TICEL_I is enjoying 100% occupancy thanks to the quality standards and design/engineering excellence of laboratory infrastructure/facilities conforming to Bio Safety Level (BSL) 2 & 3.

Financial Position: (Bio Park – I):

5.03. The financial performance of Bio Park-I is given below:

Sl.No.	Years	Rs. in Lakhs	
		Total Income	Net Profit / Loss
1.	2005-2006 (Oct. 2005 to Mar. 2006)	106.85	(267.40)
2.	2006-2007	575.30	(188.81)
3.	2007-2008	786.16	69.34
4.	2008-2009	978.69	269.37
5.	2009-2010	956.90	323.47
6	2010-2011	1016.00	284.32
7	2011-2012	1153.43	255.55
8	2012-2013	981.06	165.67

The company has wiped out the entire accumulated losses as on 30th September 2009 and repaid the entire term loan of Rs.19.05 crores as on 30.9.2010.

Dividend:

5.04. TICEL has declared dividend to the shareholders from the operation of TICEL Bio Park-I since 2009-10 as given below:

Sl. No	Year	Equity capital (Bio Park-I)	Dividend	Dividend amount including tax
1	2009-10	Rs.9 crores	7%	Rs. 73.70 lakhs
2	2010-11	Rs.9 crores	10%	Rs.104.95 lakhs

The operational surplus money of Rs.8 crores has been utilized for construction of Bio Park-II.

TICEL Biotechnology Park-II

5.05. As announced in the Industries Demand (2006 – 2007) by the Government, TICEL is constructing Bio Park-II with the built-up area of 6.13 lakh sq. ft (3 Basements + Ground + 12 Upper Floors) at a cost of Rs.150 crores at Taramani, Chennai.

Means of Finance (Bio Park-II):

5.06 The means of finance at a project cost of Rs. 150 Crores is given below:

Organization	Approved by Board (Rupees in Crores)
(a)Equity	
TIDCO	20.00
TIDEL	40.00
Indian Bank	8.69
Indian Overseas Bank	4.52
Karur Vysya Bank	6.79
Total Equity	80.00
(b) Term loan	70.00
(c) Surplus money from Bio Park-I	
Total project cost	150.00

Utilities & Services:

5.07. The construction of three basements, ground and twelve upper floors had been completed. The utility & services are completed and ready for occupation.

BIO TECHNOLOGY CORE INSTRUMENTATION FACILITY (BTCIF):

5.08. Govt announced in the Industries Demand (2010) to establish "Biotechnology Core Instrumentation Facility" (BTCIF) at TICEL-II, with capital outlay of Rs.19.30 Crores. Department of Biotechnology (DBT) has sanctioned a grant of Rs.10.93 Crores to TICEL towards procurement of BTCIF equipments.

Lab equipment & Interior Works: (BTCIF)

5.09. M/s Godrej Boyce Pvt Ltd has completed Lab interior works in BTCIF viz., ACMV, Electrical, Clean Rooms, Interior Works, Fire Protection System, etc., confirming to BSL 2 / BSL 3 norms at a cost of Rs.7.44 crores. TICEL has procured BTCIF equipments which shall be operational in a phased manner by March 2014.

Training Centre:

5.10. Government of Tamilnadu has sanctioned Rs.1 Crore as grant vide G.O.MS.No.401, Higher Education Department to establish the Biotechnology training and research centre at TICEL. TICEL has tied up with various

Universities (Anna/Agriculture/Veterinary/Madras/etc) for conducting training programmes at various levels viz., lab level technicians, functional level managers, domain experts etc in various fields of biotechnology.

Marketing of Bio Park-II

5.11. The first floor is occupied by BTCIF. The second floor modules of 28,288 sq. ft has been allotted to M/s Hospira, USA who has commenced their operations with effect from 24.1.2014. The 3rd floor is earmarked for SMEs for which TICEL received many applications. 2 modules have been allotted to M/s GENCOR, USA. M/s Intertek, U.K has proposed to take fourth floor modules & part of 5th floor modules for their R & D activities. The 12th floor has been earmarked to one of the existing clients M/s Histogenetics. TICEL is in the process of marketing the balance floors once building is handed over by all the contractors.

Proposal for selecting a Consultant to conduct Market Survey & prepare feasibility report for establishing Bio Park-III at Coimbatore:

5.12. A new Biotechnology Policy has been proposed for the consideration of the State Government. Considering the various advantages, Technical/Scientific resources, market potential, etc. TICEL Board approved on 24.12.2013 to prepare a feasibility report to construct Biotechnology Park-III in Coimbatore as incubator centre with a built up area of 1.75 lakh sq. ft at a cost of Rs.55 crores (excluding land cost) in 5-6 acres of Government land available in Coimbatore (ELCOT-IT SEZ/Anna University/Bharathiar University/any other land under Govt custody) . Board approved to appoint a Consultant through competitive bid for conducting feasibility study and preparation of Detailed Project Report (DPR) for setting up Bio Park-III in Coimbatore.

6. BACKGROUND OF THIS ASSIGNMENT AND SCOPE OF WORK

6.1 BACKGROUND OF THIS ASSIGNMENT

TICEL proposes to appoint a reputed consultant who got the necessary expertise and experience for conducting Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India. The Consultant should have prepared a report for a Bio Park (BSL2/BSL3) which is under operation.

6.2 Share Holding Pattern

TICEL is a Public Limited Company with Authorised Share Capital of Rs.89 Crores and Paid Up Share Capital of Rs.89 Crores as on 31.01.2014. The present Shareholding Pattern of TICEL is as below:

		Present Shareholding	
		Rs. In Crs.	%
TIDCO	:	22.58	25.37
TIDEL	:	42.00	47.19
Banks	:	24.42	27.44
Total		89.00	100

6.3 SCOPE OF WORK FOR THE CONSULTANTS

The Feasibility Study is expected to cover extensively the following areas

6.3.1 Market Survey:

Market survey should assess the potential for Biotechnology R & D in the Coimbatore Region which should cover the following aspects.

- Current Global Outlook in Biotech Research & Development (R & D).
- Indian Biotech Scenario vis-à-vis Global outlook on R & D.
- Biotechnology parks and Incubators as growth stimulators of Biotech research in India.
- Biotech Enterprise Clusters in the region of Coimbatore, Tamilnadu
- Infrastructure Development & Manufacturing opportunity for Biotechnology R & D, commercialisation and manufacture of products in and around Coimbatore.
- Geographical & Location advantages at Coimbatore with reference to Biotech sector/custers/Bio tech R & D centre.
- Linkage with Universities of repute in that region for scientific networking.

6.3.2. The market survey should include the following thrust areas of Bio tech

Sector wise analysis

Agriculture & Food Biotechnology

Bio-resources

Environment

Industrial Biotechnology

Preventive & Therapeutic Medical Biotechnology

Regenerative & Genomic Medicine

Diagnostic Biotechnology

Bio-engineering & Nano Biotechnology
Bio informatics and IT enabled Biotechnology
Clinical Biotechnology and Research services
Intellectual Property & Patent Law.

- Health care -Vaccines, Monoclonal antibiotics, Recombinant Therapeutics, Regenerative medicine and Clinical trials.
- Industrial Biotechnology – Enzymes, Bio fuels
- Herbal Extracts – Production of value added extracts
- Agriculture – Transgenic plants, Plant tissue culture
- Marine Biotechnology – Bioactive components from marine organisms, improvement in culture techniques.
- Bioinformatics – Captive as well as independent service provider

6.3.2 The potential/demand/requirement of Facilities & Services for Biotechnology/Pharmaceuticals in the Coimbatore Region

- Regulatory Facilitation – Regulatory Facilitation cell, Institutional Biotechnology Committee, Animal Ethics Committee, Institutional Ethics Committee.
- Single Window Facilitation Cell
- IPR Cell
- Consultancy services – Technology Consultancy, Project Assistance, Fund syndication, marketing Assistance.

6.3.4 Networking with Institutes & Universities

- National Linkages for mentoring & Commercialisation
- International Linkages with International Association of Science Parks

6.3.5. Market potential for setting up a Biotechnology Park for carrying out the following Biotechnology activities in Coimbatore region

- Cluster models
- Critical success factors for the development of Biotech clusters with regard to R & D infrastructure, Human resource, collaboration partnership, Govt support
- Various phases of Biotech sector wise development –discovery, development and commercialization
- Marketing of Biotech products

6.3.6. Opportunities for establishing a Biotechnology Laboratory facility & its implications, in and around Coimbatore region .

- Constraints & Obstacles
- Industry requirements in terms of Scientific support
- Site regulation & selection
- Organisation structure of the park.
- Funding model
- Need for National Centre of Excellence
- Opportunity linkage with Vision 2020 of Govt of Tamilnadu
- Opportunity linkage with new Biotech Policy to be released

6.3.7 Strategies for effective utilization of 5-6 acres land provided in Coimbatore:

- Site selection based on techno economic & Strategic advantages
- Land use plan
- Infrastructure/facilities- Power, water, Effluent Treatment, Waste collection & disposal
- Culture collection/pilot scale operation
- Commercialisation/Mass production

6.3.8 Project economics & viability

- Critical Factors
- Implementation Schedule
- Value addition chain
- Risk identification & mitigation
- Cost benefit analysis
- SWOT Analysis
- Project components
- Incubation centre, Tenancy lab area, Bio stores, Training centre, Centre of excellence for Bio R & D, Pilot level operation, Biotech enabled services (IPR, etc), Library, Guidance cell and Statutory bodies

6.3.9 Scientific/infrastructure Model

- Project components
- Saleable area
- Amenities
- Environment Management
- Site development
- Building design
- Amenities/utilities/services
- Bio safety

6.3.10 Financial Model

- Cost estimates for various components of the project
- Means of Finance-debt, equity, govt grants, funds etc.
- Annual Operating Cost
- Statutory Approvals/cost implication
- Revenue generation
- O & M charges and recovery
- Key Parameters
- Sensitive Analysis
- Profitability projections for 10 years of operation
- Break even analysis
- Key financial ratios viz., IRR, Pay back period etc.

6.3.11 SUBMISSION OF DELIVERABLES

Five (5) printed copies of all deliverables in the nature of draft and final reports each, presentations and other documentation shall be furnished along with soft copies in DVDs or pen drives.

6.3.12 PRESENTATIONS

Presentations on various deliverables including the final reports shall be made by the Consultant to officials of TICEL, Board of Directors of TICEL, Banks and the Government of Tamil Nadu as requested by TICEL.

6.3.13 DURATION OF THE ENGAGEMENT

The above indicated scope of service is estimated to be completed and delivered within a period of 90 days from the date of engagement of the Consultant.

6.3.14 NO OFFICE ACCOMMODATION OR OTHER FACILITIES

TICEL will not provide office accommodation or any other facilities to the consultant. Consultants shall make their own arrangements and cost for the same shall be deemed to be included in their financial offer.

6.3.15 CONFIDENTIALITY

The Bidder shall treat all the documents and information received from TICEL and all other related documents/communications in confidence and shall ensure that all who have access to such material shall also treat them in confidence. The Bidder shall not divulge any such information unless TICEL authorizes this in advance in writing.

7. DESCRIPTION OF THE SELECTION PROCESS

7.1.0 The selection process would consist of the following stages:

- (i) Qualification
- (ii) Technical Bid Evaluation
- (iii) Financial Bid Evaluation

Particulars and documents relating to the qualification, experience and the technical bid (Cover 1) submitted by the prospective Bidders will be opened first and the responses evaluated as described in the Consultancy Proposal document. The list of qualified prospective bidders will be made and the Financial Bid (Cover 2) submitted by those bidders who do not qualify on evaluation of the qualification, experience and technical bid will be returned to the respective bidders unopened.

Only the Financial Bid (Cover 2) submitted by the Bidders who are qualified as above will be opened and evaluated and the lowest price bid will be identified.

7.2. QUALIFICATION, EXPERIENCE AND TECHNICAL BID

Interested Bidders should submit their qualification, experience and technical bid in a separate Sealed Cover 1 as per the process outlined in this document along with the Financial Bid in a separate Sealed Cover 2, duly super scribed with the respective description. Proposals submitted by interested parties in Cover 1, shall be evaluated based on criteria, as detailed in Para 8. The information required to be provided by the Bidders submitting their Proposals is outlined in Exhibit 3 and Exhibit 4 of Consultancy Proposal.

7.3 BID VALIDITY

7.3.1 Bid Validity Period

The Bid shall remain valid for a period of not less than 120 days from the last date for submission of the Bid and an express statement to this effect shall be made in the covering letter to be submitted in Cover 1 of the Consultancy Proposal. TICEL reserves the right to reject any Bid, which does not meet the requirement.

7.3.2 Extension of Bid Validity Period

TICEL may prior to expiry of the original Bid Validity Period request the Bidders to extend the period of validity for a specified additional period. The request and the Bidders' responses shall be made in writing. TICEL reserves the right to reject the Bid submitted by any Bidder who fails to extend the period of validity of its Bid in line with the provisions of this clause. The Bid Validity Period of the Preferred Bidder shall be automatically extended till the date on which the Agreement is signed and is in force. When an extension of the Bid Validity Period is requested, Bidders shall not be permitted to change the terms and conditions of their Bids. TICEL reserves the right to reject the Bid submitted by any Bidder who fails to extend the validity of the Bid Security in line with the provisions of this clause.

7.4 Document to be submitted in prescribed format

The Consultancy Proposal document would be made available to the prospective Bidders in prescribed format (This tender document) through TICEL web site. The Consultancy Proposal Document can be downloaded free of cost from TICEL's website www.ticelbiopark.com.

7.5 VARIATION IN PROPOSAL CONDITIONS

At any time prior to the date for submission of Bids, TICEL may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder, modify the Consultancy Proposal by issuance of an addendum.

The addendum will be sent in writing to all Bidders and will be binding upon them. In order to afford Bidders a reasonable time in which to take an addendum into account in preparing their Proposals, or for any other reason, TICEL may at its sole discretion, extend the due dates for submission of the Bids.

The Bids submitted in response to this Consultancy Proposal shall be evaluated as per the criteria specified in this Consultancy Proposal. However, within the broad framework of evaluation criteria as stated in this Consultancy Proposal, TICEL reserves the right to make modifications, which would be uniformly applied across all the Bidders.

7.6 MODIFICATION AND WITHDRAWAL

No change in, or supplementary information to a submission shall be accepted after receipt of the sealed Bids by TICEL. However, TICEL reserves the right to seek additional information / clarification from the Bidders, if found necessary, during the course of

discussions/evaluation. Non-submission, incomplete submission or delayed submission of such additional information or clarifications sought by TICEL, may be a ground for rejecting the Bid.

7.7 COMMITMENT TO A FAIR AND TRANSPARENT PROCESS

TICEL is keen to ensure that the process, leading to the selection of the Preferred Bidder is fair, transparent, efficient, interactive, and protects the confidentiality of the information shared by Bidders with it.

The selection process has been designed keeping these objectives in mind, and TICEL shall take all steps to ensure that the above objectives are realised.

7.8 TENTATIVE TIME TABLE AND MILESTONES

S.No.	Milestone	Schedule
1	Last date for submission of Bids	♦ 28.02.2014 (on or before 4.00 P.M)
2	Opening of Cover 1 – Consultancy Proposal	♦ 28.02.2014 at 5.00 P.M
3	Opening of Cover 2 – Submissions as per CONSULTANCY PROPOSAL document	♦ Will be intimated to qualified Bidders

In the event any of the dates mentioned above are declared Government Holidays, the event/deadline would be postponed to the next working day at the same time.

In order to enable TICEL to meet the target dates, Bidders are expected to respond expeditiously to clarifications, if any, requested during the evaluation process. TICEL shall adhere to the above schedule to the extent possible. TICEL, however, reserves the right to modify the same. Intimation to this effect shall be given to all Bidders.

8. QUALIFICATION, EXPERIENCE AND TECHNICAL BID

8.1 THE OBJECTIVE OF THE QUALIFICATION, EXPERIENCE AND TECHNICAL BID PROCESS

The objective of the qualification, experience and technical bid process is to shortlist Bidders who have the necessary knowledge, experience and expertise “to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India.”

8.2 ELIGIBILITY CRITERIA FOR THE PROPOSAL FOR QUALIFICATION

8.2.1 Eligible Bidders

The Bidder may be a single entity / firm / company for providing the consultancy services.

8.2.2 Eligible Entities For Evaluation

The strength of the Bidding entity / firm / company shall be considered for the evaluation of their Capabilities.

8.2.3 Pre-qualification criteria should be met fully.

The Consultant should have conducted Market Survey and prepared a Techno Economic Project Feasibility Report for a Bio Tech Park with Labs Bio Safety Level (BSL2/BSL3) which is under operation.

8.3.QUALIFICATION, EXPERIENCE AND TECHNICAL BID

The Qualification, Experience and Technical Bid should contain the following:

1. Brief Profile of the Bidding Entity
2. A full description of relevant experience in conducting Market Survey and prepared a Techno Economic Project Feasibility Report for a Bio Tech Park with Labs Bio Safety Level (BSL2/BSL3) which is under operation with current status of project.
3. Complete details of atleast one such assignment.
4. Entity for which the above said qualifying consultancy assignment were carried out that has been completed.
5. Biographical information on members of the project team assigned to work on this project, including related and specific work experience.
6. List of references of related work, including contacts, their phone numbers, communication addresses
7. Work experience and resource capabilities of the project team proposed for this project should be provided separately.
8. A detailed Work Plan outlining the approach, methodology, steps and procedures to be followed and manning schedules in rendering the required services, covering all aspects of the Terms of Reference and Scope of Work defined for the Consultant along with a time schedule.
9. A copy of the Annual Financial Statement / Report for the last

three financial years ending 31.03.2013.

10. Any other information that the Bidder considers to be relevant / important in evaluating their proposal.

11. A declaration to the effect that the Bidder is not or was not black-listed from doing any work by any Government (Central or State) for any reasons whatsoever.

12. Conflict of Interest, if any, should be disclosed. Failure to disclose any conflict of interest may disqualify a bidder or invalidate an award of contract.

8.4 QUALIFICATION & SHORT- LISTING

Bidders satisfying the above Qualification, Experience and Technical Bid criteria shall be declared as qualified and considered for the further process of the bid.

9. FINANCIAL BID AND PAYMENT TERMS

9.1 ALL INCLUSIVE LUMP SUM FEES

The Financial Bid should state the all inclusive total lumpsum fees (in Indian Rupees only) to be paid for this service/assignment. This lumpsum fees shall be inclusive of all out of pocket expenses, payment of taxes / duties / service tax.

No counter conditions should be included in financial proposal. Conditional financial proposal may be summarily rejected.

Income Tax and Professional Tax, any other tax as per Statutory Provisions of Govt. of India and Government of Tamil Nadu shall be deducted by TICEL from each invoice.

9.2 PAYMENT TERMS

Terms of Payment:

The Consultancy charges should include all expenses duties & taxes, out of pocket expenses, local travel etc.

(a)Advance with LOA		
(against submission of Bank Guarantee)	--	30%
(b)On submission of draft report	--	30%
(c)On submission of the final report	--	30%
(d) On presentation to the Board of TICEL	--	10%

10. PROCEDURES TO BE FOLLOWED

10.1 SUBMISSION OF PROPOSALS

The various submissions to be made by the Bidder shall be organized in the manner described in the Consultancy Proposal, all of which shall be placed in one sealed outer envelope or a box, with the following superscription and addressed to TICEL:

Consultancy Proposal "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."

Bid Proposal (Containing Sealed Cover 1, Sealed Cover 2) for Consultant Services "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."

10.2 SUBMISSION OF CONSULTANCY PROPOSAL, EXPERIENCE AND TECHNICAL BID

Cover 1 – Qualification, Experience and Technical Bid

The Consultancy proposal, Experience and Technical Bid one original and one copy, organised in a manner as specified in Section 8.3 of Consultancy Proposal Document should be packed in a sealed envelope or a box, (Cover 1) with the following superscription and addressed to TICEL:

<p style="text-align: center;">COVER 1 TECHNICAL BID</p> <p>Proposal for Qualification, Experience and Technical Bid for selection of consultant for "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."</p> <p>Name of the Bidder:</p>
--

10.3 SUBMISSION OF FINANCIAL BID

Cover 2 – Financial Bid

The Financial Bid should be submitted strictly as provided in section 9 and in the formats provided in Exhibit 6 of the Consultancy Proposal, without any modifications, supplementary information or conditions. Any conditional Financial Bid will be rejected.

The Bidder shall place one (1) original of the Financial Bid(as specified above) in a sealed envelope, which shall be superscribed as under and addressed to TICEL:

<p style="text-align: center;">COVER 2 FINANCIAL BID</p> <p>Proposal for Qualification, Experience and Technical Bid for selection of consultant "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."</p> <p>Name of the Bidder:</p>
--

All the above documents, organized as above, shall be placed in the sealed outer envelope or a box as described in section 10.1 of the Consultancy Proposal Document for submission to TICEL. The Financial Bid shall be in a separate Sealed Cover.

Each page of any submission to TICEL shall be initialled by the authorised signatory of the Bidder. Wherever information has been sought in specified formats, the applicant shall provide the information as required and refrain from referring to brochures/pamphlets. The Bidder can submit the Bid by registered post/ courier or in person, so as to reach the under mentioned address by the time and date as stipulated. Bids received after the due date and time shall be non-responsive.

The Managing Director ,
TICEL Bio Park Limited
CSIR Road,
Taramani, Chennai – 600 113

The evaluation of CONSULTANCY Proposals received would be subject to a responsiveness check as specified here-in-under and the Proposal for Qualification that are responsive would be evaluated for qualification as per criteria specified in Para 8

TICEL shall not be responsible for any delay in receipt of the proposals. Any proposal received by TICEL after the deadline for submission of the proposals stipulated by TICEL, shall not be opened.

10.4 RESPONSIVENESS OF BID

A Proposal for Qualification may be deemed "Non-Responsive" if it does not satisfy any of the following conditions:

- It is not received by the due time and date as specified in this CONSULTANCY PROPOSAL.
- It does not include sufficient information for it to be evaluated and/or is not in the formats specified
- It is incomplete in any respect or not consistent with the requirements as specified in the CONSULTANCY PROPOSAL or does not contain the Covering Letter or any other document in accordance with the specified formats
- It is not signed and /or sealed in the manner required.

Proposal for Qualification that are Non-Responsive may be rejected.

10.5 BIDDER TO INFORM HIMSELF FULLY

The Bidder shall make independent enquiry and satisfy himself with regard to all the required information, inputs, conditions and circumstances and factors that may have any effect on his Proposal and also on the execution of the Project.

10.6 INSTRUCTIONS TO BIDDERS

1. Each Applicant shall submit only one application in response to the CONSULTANCY PROPOSAL Document. Any applicant, submitting or participating in more than one application in response to the CONSULTANCY PROPOSAL will be disqualified and will also cause the disqualification of all Consortia in which the applicant is a member.
2. The Consultancy proposal that are incomplete in any respect or are not consistent with the requirements as specified in this Consultancy Proposal shall be considered non-responsive and shall be liable for rejection.
3. Strict adherence to formats, wherever specified, is required. Non-adherence to formats may be a ground for declaring the proposal non-responsive.
4. All communication and information should be provided in

writing and in the English language only.

5. All the communication and information provided should be legible, and wherever the information is given in figures, the same should also be mentioned in words. In case of any discrepancy between the figures and the words, the amount in words shall prevail.
6. No change in, or supplementary information to, a proposal shall be accepted after its submission. However, TICEL reserves the right to seek additional information from the Bidders, if found necessary, during the course of evaluation of the proposal. Non-submission, incomplete submission or delayed submission of such additional information or clarifications sought by TICEL, may be a ground for rejecting the proposal.
7. The Consultancy proposal shall be evaluated as per the eligibility criteria as specified in the para 8.2 of this Consultancy Proposal. However, within the broad framework of the eligibility parameters as stated in this Consultancy Proposal, TICEL reserves the right to make modifications to the stated eligibility criteria, which would be uniformly applied to all the Bidders.
8. If any claim made, or information provided, by the Bidder in the Proposal for Qualification or any information provided by the Bidder in response to any subsequent query of TICEL, is found to be incorrect or is a material misrepresentation of facts, then the Proposal may be liable for rejection.
9. The Bidder shall be responsible for all the costs associated with the preparation of the proposal. TICEL shall not be responsible in any way for such costs, regardless of the conduct or outcome of this process.
10. Any approval, consent or assent to be granted by TICEL or any act with respect to the Bid Process to be done by TICEL, shall be granted or done by The Managing Director, TICEL or such person or persons nominated by the Managing Director, TICEL for the same.
11. TICEL reserves the right to verify any or all information submitted by the Bidder. The Bidders shall also undertake to facilitate the verification by TICEL of its submissions. Notwithstanding any additional information sought by TICEL or any verification conducted by TICEL, the Bidder shall be liable for all information that is given.
12. TICEL reserves the right to reject any or all of the Consultancy proposal without assigning any reason whatsoever.

13. Mere submission of information does not entitle the Bidder to meet an eligibility criterion. TICEL reserves the right to vet and verify any or all information submitted by the Bidder.
14. TICEL reserves the right to change, modify, add to or alter the bidding process.

10.7 EVALUATION OF FINANCIAL BID

The Financial Bid of those Bidders whose Bids have been qualified and short listed will be opened at the time and date prescribed in this Consultancy Proposal document, in the presence of those authorised representatives of the respective Bidders who may choose to be present. It is not mandatory for the Bidders or their representatives to be present for opening of the Financial Bids.

The Financial Bids considered for evaluation shall be ranked in the order (lowest to highest) of the Lumpsum Fees quoted to TICEL. The Bidder offering the lowest Lumpsum Fees (L1) for the consultant services would be designated as the Preferred Bidder.

In case of a tie between the Bidders in the lowest Lumpsum Fees (L1) quoted i.e., the lowest Lumpsum Fees quoted by more than one Bidder are the same, TICEL will break the tie by inviting fresh Financial Bids from such Bidders, who are so tied. The new Financial Bid submitted by such tied Bidders shall not be more than their respective original Financial Bid. The original Financial Bids of such tied Bidders will be annulled only when the new Financial Bids are received from the respective Bidders. In case any of such top ranked bidders do not offer a new Financial Bid, his original Financial Bid will be taken for evaluation at this stage. The Bidder quoting the lowest Lumpsum Fees (which shall not be more than the Lumpsum Fees quoted in the original Financial Bid resulting in the tie) will be selected as the Preferred Bidder.

TICEL will issue the Letter of Award to the Preferred Bidder.

TICEL shall be entitled to cancel the Letter of Award issued to the Preferred Bidder and at its sole discretion invite the remaining Other Preferred Bidders in the order of preference (ranked lowest to highest, as per their respective Financial Bids) "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India." for strategic advantages provided such Bidder agrees to match the Financial Bid of the L1 Preferred Bidder and comply with such conditions as may be imposed by TICEL, if the Preferred Bidder –

- withdraws his Bid during the period of validity of his Bid;
- fails or refuses to comply with the stipulations in the Letter of Award
- fails or refuses to execute the Agreement within the stipulated time;

- fails or refuses to furnish the Performance security
- commits a material breach of any of the terms and conditions contained in the Consultancy Proposal Document.

10.8 NEGOTIATIONS

Negotiations will be held with the Preferred Bidder to reach agreement on all points and sign a contract. Negotiations will include a discussion of the Technical Proposal, the proposed methodology (work plan), staffing and any suggestions made by the Preferred Bidder to improve the Terms of Reference and Scope of Work. TICEL and Preferred Bidder will then work out final Terms of Reference, scope of work, staffing, and bar charts indicating activities, logistics, and reporting etc.,. The agreed work plan and final Terms of Reference will then be incorporated in the "Description of Services" and form part of the contract.

Having selected the Preferred Bidder on the basis of, among other things, an evaluation of proposed key professional staff, TICEL expects to negotiate a contract on the basis of the experts named in the Proposal. Before contract negotiations, TICEL will require assurances that the experts will be actually available. TICEL will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or that such changes are critical to meet the objectives of the assignment. If this is not the case and if it is established that key staff were offered in the proposal without confirming their availability, the firm may be disqualified.

The negotiations will conclude with a review of the draft form of the contract. To complete negotiations TICEL and the firm will initial the agreed contract. If negotiations fail, TICEL will invite the Bidder whose proposal was the second lowest bid to negotiate a contract.

10.9 EXECUTION OF AGREEMENT

The Preferred Bidder should furnish the Performance Security and execute the Agreement as stipulated within five (5) days from the date of the Letter of Award.

10.10 TERMINATION

TICEL also reserves the right to terminate the contract on the grounds of negligence of obligations as per the accepted bid conditions or any other reasons not attributable to TICEL and on account of any Force Majeure events that may be decided solely at the discretion of TICEL. In such cases, the compensation shall be restricted up to the amount paid by TICEL for the milestones achieved and delivered to TICEL by the Bidder and no claim whatsoever for any compensation shall be entertained by TICEL.

10.11 VALIDITY OF THE TERMS OF THE CONSULTANCY PROPOSAL

- Validity Period of the Terms of the CONSULTANCY PROPOSAL

Each CONSULTANCY PROPOSAL shall indicate that it shall remain valid for a period of not less than 120 days from the last date for submission of the CONSULTANCY PROPOSAL. TICEL may solicit the Bidder's consent for extension of the period of validity. TICEL reserves the right to reject any CONSULTANCY PROPOSAL, which does not meet the requirement.

ENQUIRIES

Enquiries, if any, should be addressed to:

The Managing Director ,
TICEL Bio Park Limited
CSIR Road, Taramani,
Chennai – 600 113

10.12 FORMAT OF THE PROPOSAL FOR QUALIFICATION

The Consultancy proposal (Cover I) shall be organised in the manner specified below:

1. Section 1:

Covering Letter as per the format specified in Exhibit 1 along with Declaration as specified in Exhibit 2

2. Section 2:

a) Description of the Bidding Entity

b) Power of Attorney from the Bidding Entity and authorisation to one person to represent the Bidder in his dealings with TICEL.

c) The original CONSULTANCY PROPOSAL document and addendum / clarifications issued subsequently, initialled on each page by the authorized signatory in token of the acceptance of the terms and conditions of the CONSULTANCY PROPOSAL

3. Section 3:

a) Information requirements as per Exhibit 3 specifying the entities to be evaluated under the technical and financial parameters.

b) Information requirements as per the formats specified in Exhibit 3 which would include ,

- ⇒ Financial Information
- ⇒ Technical Information

- Valid proof of qualifying assignments completed by the Bidder in the form of work orders, certificates from employers / clients etc.,
- Details of experience/ technical qualification, including particulars of qualifying consultancy assignments completed by the Bidder with relevant supporting document and references.
- Curriculum Vitae of Key Personnel Assigned to work on this project as per Exhibit 4
- A detailed Work Plan outlining the approach, methodology, steps and procedures to be followed and manning schedules in rendering the required services, covering all aspects of the Terms of Reference and Scope of Work defined for the Consultant along with a time schedule.
- Following detailed information for Bidder

Year of incorporation and Commencement of business of the Entity / Firm / Company

Ownership details

List of offices / Places of business

Organisation chart

Principal officers of the Company with their qualifications and experience.

Nature of businesses of the Entity / Firm / Company

Resources available with the bidder for carrying out and completing the assignment in India

10.13 Interpretation

The headings in this Consultancy Proposal Document are for convenience only and shall not be taken into consideration in the interpretation or construction hereof.

Words denoting the singular only also include the plural and vice versa where the context requires and words denoting the masculine shall be construed as including the feminine where the context so requires.

References to any enactment (including any subordinate legislation) are to be construed as references to that enactment as for the time being amended or modified or to any enactment for the time being replacing the same.

Unless otherwise stated any reference to "include" shall mean "include without limitation" and any reference to "including" shall mean "including without limitation".

11. EXHIBIT 1: FORMAT OF THE COVERING LETTER

(The covering letter is to be submitted by the Bidder on appropriate letterhead)

The Managing Director,
TICEL Bio Park Limited
CSIR Road, Taramani,
Chennai – 600 113

Date :
Place :

Sir,

Sub: Consultancy Proposal - Selection of a Consultant for “to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India.”

Please find enclosed one (1) original + one (1) copy of our Proposal for Qualification in respect of the Selection of a Consultant for “to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India.”

We hereby confirm the following:

1. The Consultancy Proposal is being submitted by (name of the Bidder) who is the Bidding Entity in accordance with the conditions stipulated in the Consultancy Proposal.
2. We have examined in detail and have understood the provisions of the Consultancy Proposal issued by TICEL and in all subsequent communication sent by TICEL. We agree and undertake to abide by all these terms and conditions. Our Bid is consistent with all the requirements of submission as stated in the Consultancy Proposal or in any of the subsequent communications from TICEL.
3. The information submitted in our Consultancy Proposal is complete, is strictly in accordance with the requirements as stipulated in the Consultancy Proposal, and is correct to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our Bid.

4. The terms of this Consultancy Proposal submitted by us shall remain valid for a period of not less than 120 days from the last date for submission of the Consultancy Proposal as stipulated by TICEL.
5. We as the Bidding Entity designate Mr./Ms.
_ (mention name, designation, contact address, phone no., fax no., E-mail id, etc.), as our Authorised Representative and Signatory who is authorised to perform all tasks including, but not limited to providing information, responding to enquiries, entering into contractual commitments etc., on our behalf in respect of the consultancy assignment till the completion of the Bid Process and execution of the Agreement with the Successful Bidder.
6. A Power of Attorney from the Bidding Entity authorising the undersigned as the Authorised Representative, Signatory and Contact Person who is authorised to perform all acts including, but not limited to providing information, responding to enquiries, entering into contractual commitments on behalf of the Bidder, etc., in respect of the Consultancy Proposal.

For and on behalf of:

Signature:

(Authorised Representative and
Signatory)

Name of the Person:

Designation:

12. EXHIBIT 2 : FORMAT OF DECLARATION

(The declaration, if relevant, is to be submitted by the Bidder on appropriate letterhead along with the Covering Letter)

The Managing Director,
TICEL Bio Park Limited
CSIR Road, Taramani,
Chennai – 600 113

Sir,

Sub: Consultancy Proposal - Selection of a Consultant for "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."

This has reference to the Consultancy Proposal for Selection of a Consultant for "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."

We hereby confirm the following:

(if applicable furnish details otherwise, state as "Nil" against the relevant detail required))

- (i) Details of any conviction of the Bidder or where applicable, of its Affiliates and/or Promoters, by a Court of Law under applicable law, or any indictment/adverse order by a regulatory authority;
- (ii) Details of any conviction of the Bidder or where applicable, of its Affiliates and/or Promoter with regard to any offence with regard to the security and integrity of the country;
- (iii) Details of any proceedings/investigations pending in respect of (i) and/or (ii) above along with the names of the persons against whom such proceedings/investigations have been instituted/commenced;
- (iv) Details of any convictions/adverse orders as stated in (i) and (ii) above which may have been passed against the Director/Partner/Manager/Employee of the Bidders of black listing of the Bidder or where applicable, of its Affiliates and/or Promoters, by any Government or government agency / undertaking.

For and on behalf of :
Signature :

(Authorised Representative and
Signatory)

Name of the Person :
Designation :

13. EXHIBIT 3 : INFORMATION REQUIREMENTS FOR QUALIFICATION

13.1 Pre-qualification Criteria

The Consultant should have conducted Market Survey and prepared a Techno Economic Project Feasibility Report for a Bio Tech Park with Labs Bio Safety Level (BSL2/BSL3) which is under operation.

- (a) Name of the Biotech Park for which feasibility report prepared
- (b) Location and address of the Bio tech Park:
- (c) Communication details (Email, Fax and contact phone nos.)
- (d) Date of appointment for the above study (LOA copy to be furnished)
- (e) Brief scope of study:-
- (f) Period of assignment (Month & Days)
- (g) Actual date of submission of report (date):-
- (h) Project cost and other details
- (i) Built up area (sq. ft) building structure-Basement, Ground floor and Upper floors
- (j) Total lab area (sqw. Ft)
- (k) BSL 2/BSL 3 (Pl tick appropriate item)
- (l) Date of completion of the bio park and commencement of Biotech operation
- (m) Present status of the above Biotech park:-
- (n) Expansion if any.(by the above Bio park)

In the absence of such documentation/proof, TPCL reserves the right not to consider the information provided by the Bidders for evaluation. Please include a separate sheet for furnishing the above details.

13.3 WORK PLAN, METHODOLOGY, MANNING SCHEDULES AND TIMELINES

A detailed Work Plan outlining the approach, methodology, steps and procedures to be followed and manning schedules in rendering the required services, covering all aspects of the Terms of Reference and Scope of Work defined for the Consultant along with a time schedule.

13.4 DECLARATION ON BLACK LISTING AND CONFLICT OF INTEREST

A declaration to the effect that the proposer is not or was not black-listed from doing any work by any Government (Central or State) for any reasons whatsoever.

Conflict of Interest, if any, should be disclosed. Failure to disclose any conflict of interest may disqualify a bidder or invalidate an award of contract.

**14. EXHIBIT 4 : CURRICULUM VITAE OF KEY PERSONNEL
ASSIGNED TO WORK ON THIS PROJECT**

1.	Name of Key Person	
2.	Age	
3.	Address Telephone / Fax no. E.mail id	
4.	General Qualifications: Academic and Professional Qualification	
5.	Membership in Professional Bodies / Societies	
6.	Major projects of similar nature handled	

15. EXHIBIT 5: DETAILS OF DOCUMENTATION SUBMISSION

Bidders would provide the details of information/documents provided in the CONSULTANCY PROPOSAL as per the format given below:

Sr. No	Particulars	Information	Supporting Documentary Evidence (list details where applicable)	Given Vide Annexure No.
1	Name of Bidding Company			
2	Covering Letter	Submitted/Not Submitted		Annexure No.
3	Declaration	Submitted/Not Submitted		Annexure No.
4	Description of the Bidding Company	Submitted/Not Submitted		Annexure No.
5	Particulars required to establish Technical qualification	Submitted/Not Submitted		Annexure No.
6	Work Plan, Methodology, manning Schedules, Time Lines	Submitted/Not Submitted		Annexure No
7	Declaration on Black Listing and Conflict of Interest	Submitted/Not Submitted		Annexure No

16. EXHIBIT 6 : FORMAT OF FINANCIAL BID

(The Financial Bid is to be submitted by the Bidder on appropriate company letterhead)

The Managing Director,
TICEL Bio Park Limited
CSIR Road, Taramani,
Chennai – 600 113

Date :
Place :

Sir,

Sub: Consultancy Proposal - Selection of a Consultant for "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India."

Our Financial Bid in respect of the for Selection of a Consultant for "to conduct Market Survey and to prepare a techno economic feasibility report for establishing a Bio tech park in Coimbatore, Tamilnadu, India." in response to the Proposal Document No. Consultancy Proposal issued by TICEL Bio Park Ltd. is as below:

All inclusive total lumpsum fees (in Indian Rupees only) to be paid for this service/assignment inclusive of all out of pocket expenses	Rs...../- (rupeesonly)
---	------------------------------

For and on behalf of :
Signature

(Authorised Representative and Signatory)

Name of the Person :

Designation :

END OF DOCUMENT