

MONTHLY GOAL SHEET

Good: \$2500 (You and New)

Great: \$3500 (You and New)

Awesome: \$5000 (You and New)

Which one am I going for?_____

Plan:

of Groups (\$500 avg.): #____x

\$500=_____

of lon-1's (\$200 avg.): #____x

\$200=_____

of Ask's (at least 2 per week going through the 4 questions)

Who:

- | | |
|----|-----|
| 1. | 9. |
| 2. | 10. |
| 3. | 11. |
| 4. | 12. |
| 5. | 13. |

- | | |
|----|-----|
| 6. | 14. |
| 7. | 15. |
| 8. | 16. |

MONTHLY TRACKING SHEET

Presentations

	Date	Volume	#PC's/BB's
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____
6.	_____	_____	_____
7.	_____	_____	_____
8.	_____	_____	_____

Add all volume= _____

Did I ask my Hostesses for Referrals?_____

Did I offer my Hostesses the business?_____

1-on-1's

	Date	Volume
1.	_____	_____
2.	_____	_____

3. _____
4. _____
5. _____
6. _____
7. _____
8. _____

Add 1-on1 volume=_____

"YOU" VOLUME

A. Total volume on the 15th= _____

B. # of scheduled classes through the end of the month _____ x \$500= _____

C. # of scheduled 1-on-1's through the end of the month _____ x \$200= _____

D. Add A + B + C = _____ (D)

"NEW" VOLUME

E. Total Volume of NEW Upgraded PC's/\$109's through the 15th _____

F. Add YOU (D) + NEW (E)=_____ total through the 15th

Volume Goal for the month _____ subtract (F)= _____ (volume needed)

How many group's do YOU need to meet your goal?
Volume needed divided by \$500 =_____

How many 1-on-1's can YOU do to meet your goal?
Volume needed divided by \$200 =_____

BONUS VOLUME: REORDERS_____

Please note that this does not count for
YOU + NEW volume.