



D14-PROPOSAL OF COMMERCIAL CONTRACTS TO USE BIODIESEL IN THE MUNICIPAL FLEETS

1.- AVILA PROVINCE

As a result of the efforts made from Avila Energy Agency in order to promote the commercial contracts between large consumers and petrol stations, there is a Commercial Contract signed between The Avila Waste Consortium “Consortio Provincial Zona Norte” and the “Bellavista Petrol Station”, in order to provide them with biodiesel in the whole trucks fleet, this contract was signed on 17th June 2009 and the contract will last for one year will be extended for subsequent years if the parties are in agreement

The model for this contract was sent to all petrol stations in the province and it is attached.

2.- HUELVA PROVINCE

The main purpose of this task has been to promote the consumption of biodiesel in vehicles for municipal fleets in the province of Huelva, or at least in the municipalities with biogasolineras within its municipal boundaries

This type of contract has been exhibited and offered to different Municipalities participating in the European Project Energy 21, whose lead partner is the Diputación Provincial de Huelva.

This offer has been made in the various meetings held with them for the coordination of tasks to run in the draft Energy 21, during 2008. After this year, different contacts were maintained by telephone and e-mails with the representatives of these municipalities in order to learn more directly whether they were interested in signing this contract or to participate in any act or reunion of draft PROBIO.

We also made contact with representatives of the Foundation for Sustainable Development of Doñana and its surrounding DOÑANA 21. The board of this foundation is composed of 14

municipalities, 8 of them from the province of Huelva, who recently and from the Doñana 21 Foundation, has get this agreement.

According to information, some municipalities have signed contracts with various suppliers for the supply of fuel for municipal fleets. Therefore it is impossible to sign a contract for the use of biodiesel until the end of the existing contracts with existing suppliers

However, this does not prevent in the future, once the current contracts finish, to sign new ones to use biodiesel in municipal fleet.

3.- BURGOS REGION

Proposals for commercial agreements to use biodiesel in the municipal fleets were made in the main cities of the province.

Burgos with 170.000 inhabitants and Miranda de Duero with 38.000 inhabitants established commercial contracts to consume biodiesel.

4.- POMURJE PROVINCE

We now have one operating biodiesel station in Ljubljana, the capital of Slovenia, with a monthly sale of biodiesel from 60-90 l biodiesel. Such marketing is in the test phase and could be cancelled any moment.

General and specialized public has been informed about PROBIO project and our foreseen activities. We disseminated e-info on PROBIO project and its web page to local authority. We have contact the distributors, which were interested to collaborate by this project. Furthermore we have contact Municipal Council, distributors, and large consumers in order to propose them the Commercial agreements.

We also received the answer from the municipalities, that they will take our proposal under consideration. But there is still a problem where they can get the biodiesel itself. The local producer will sell the produced biodiesel in other countries (Italy and Hungary), because of the better prices abroad. So in Pomurje region we can not tell them where they can buy biodiesel officially. The Petrol Company, the biggest distributor of petrol in Slovenia, offers the biodiesel at one pump near Ljubljana– test phase. (60-90 l montly)

We have also spoken with Bus Company in Pomurje region and it's the same problem, where to get biodiesel.

We have presented commercial agreements to the municipalities in the Pomurje region (Hodoš, Črenšovci, Cankova, Beltinci, Razkrižje, Veržej,..).

We have 2 signed Commercial agreements:

- Municipality CANKOVA
- Municipality HODOŠ

5.- ABRUZZO REGION

We proposed to sign the commercial agreements for municipal fleets to various municipalities in Regione Abruzzo and Pescara Municipality (one the four provincial capitals in the Region) was very interested. Another Municipality belonging to Chieti Province, Giuliano Teatino also wanted to join the action. Therefore, we organized a meeting that was held in our offices with two representatives of Pescara Municipality, and with a representative of Giuliano Teatino, but it came out that the municipalities do not own their own gasoline stations and the municipal fleets use the public gasoline stations that are subject to the same legal constraints that exist in Italy, D.Lgs. 128/05. For this reason it is impossible to get any commercial agreements signed and the municipal fleets cannot use a dedicated Biodiesel pump.