

Peperfeld 55  
D-30457 Hannover  
Tel. : +49 511 26 222 26  
Fax : +49 511 26 222 27  
Mobile: +49 151 12707912  
**e-mail: SalehMajid@aol.com**  
**www: iraqilawconsultant.com**

## **CURRICULUM VITAE**

Name: **Saleh Majid**  
Birth: **Iraq, 02.05.1938**  
Nationality: **German**  
Personal Status: **Married, two children**

### **1. Education and Professional Qualification:**

- 1956 - 60** B.A. Degree in Law with Distinction, Baghdad University, Baghdad, Iraq, awarded in June 1960.
- 1961** Certificate in English and Comparative Law with Distinction, The City of London College, London, England, awarded in August 1961.
- 1960 - 63** Postgraduate Academic Diploma in Law, University of London, England, awarded in October 1963.
- 1963 - 65** Diploma in International and Comparative Air Law, London Institute of World Affairs, awarded in August 1965.
- 1967 - 70** Researcher as a Ph.D. student in International Law, University of Durham, England.
- Since 1960** Member of the Iraqi Bar Association.
- Since 1989** Qualified and registered in Germany as Legal Advisor/Rechtsbeistand in Business Laws of Arab Countries and in Islamic Law.
- Since 1989** Admitted as an arbitrator by the Euro Arab Arbitration System.
- Since 1998** Registered at the Law Society (London) as Middle East Legal Consultant.
- Since 2001** Admitted as a full member (MCI Arb) of the Chartered Institute of Arbitrators, London.

## **2. Legal Practice:**

As it can be seen from the following, I have about 50 years of experience as Legal Advisor and Attorney at Law in the field of Iraqi and Middle Eastern business laws including company laws, telecom laws, construction contracts and related claims as well as litigations, arbitration and tendering. Presently, I practise as a legal consultant in the above mentioned field in association with a group of international lawyers (please see my website: [www.Iraqilawconsultant.com](http://www.Iraqilawconsultant.com)).

### **2.1 In Iraq:**

I was for more than 10 years Legal Advisor and Attorney at Law for Iraqi Ministries and government organisations, as well as practicing before Iraqi courts.

### **2.2 In Europe:**

- a) I have been licensed as Middle East Consultant in Germany and England, and have given legal advice and expert opinion to European and American law firms, companies and courts and arbitration tribunals on legal questions concerning Iraqi and Arab laws, including claims arising from contractual liability and unlawful acts.
- b) I have advised the UN Compensation Commission on issues related to the liability of Iraq for loss and damages resulting from Iraq's invasion of Kuwait.
- c) I have presented foreign creditors including Hyundai in debt collection proceedings in Iraq.
- d) I have advised a major telecommunication company in the Middle East on due diligence and acquisition of another Middle East telecommunication company.
- e) I have also advised law firms in London and submitted expert opinion on a billion dollar claim regarding the liability of the Iraqi State for the debts of its public entities.
- f) Recently, I have advised a law firm in London and submitted expert opinion in respect of claims filed by Iraqi victims of unlawful arrest and torture against the UK Ministry of Defence involving questions of tortious liability and limitation period.
- g) I am also engaged as an arbitrator on claims related to shipping and demurrage.

During many years of experience, I have learned the art of legal drafting, negotiating and the talent for communicating across borders, and strategic planning.

## **3. Last Post:**

From December 1980 until May 2003, I spent more than 22 years in full-time posts as a Senior Legal Advisor (Referatsleiter), Company Secretary and later as a Director (Prokurist) of the Contract Management Department in Preussag, a large industrial group of companies in Germany.

My duties included:

- Acquisition and establishment of business outside Germany and corporate legal matters abroad.
- Study of international tender documents for industrial, construction, and supply projects, as well as drafting legal and commercial comments.
- Contract risks analysis and contract interpretation.
- Contract management, follow up, and taking part in management decision making on legal and commercial problems arising during execution of projects.
- Contract negotiations, study and drafting of contracts including:  
Contracts and sub-contracts for construction and industrial projects, agency- and distributorship agreements, pre-bidding agreements, joint venture agreements, technical assistance, and licensing agreements, engineering consultancy contracts, supply contracts, and other legal documents.
- Giving legal advice on questions related to business laws in Middle Eastern Arabic countries.
- Preparation and follow up of claims and arbitration concerning construction and industrial projects and supply contracts.

#### **4. Past Posts:**

- **November 1977 - November 1980**

Manager of the legal department and legal consultant to the chairman of the State Organisation for Technical Industries, Baghdad, Iraq.

My duties included:

Management of the department, contract administration, taking charge of law suits, studying and giving legal opinion on claims and problems arising from the execution of international contracts, preparation of tender documents, and evaluation of international tenders, drafting and negotiating large engineering/ industrial contracts.

- **May 1975 - November 1977**

Legal advisor and manager of the legal department of the National Centre for Engineering and Architectural Consultancy, Baghdad, Iraq.

- **August 1974 - May 1975**

Legal advisor and manager of the legal department of the Iraqi Maritime Transport Company, Baghdad, Iraq.

My duties included: taking charge of maritime law suits.

- **January 1973 - August 1974**

Legal advisor and manager of the legal department of the National Computer Centre, Baghdad, Iraq.

- **April 1971 - January 1973**

Chief supervisor, shipping department of the Iraqi Maritime Transport Company, Baghdad, Iraq.

## **5. Other Experience:**

- Member of Iraqi delegations to a number of government conferences and international conferences and delegations, including: The Third Session of the United Nations Conference for Trade and Development, Santiago, Chile, 1972, and the Board Meeting of the Arab Academy for Maritime Transport, Cairo, Egypt, 1974.
- Participant, and occasionally a speaker, in a number of international seminars, including:
- FIDIC Seminar on the Role of the Consultant Engineer in Developing Countries, Teheran, Iran, 1977; Seminar on Project Insurance, London, 1978; Seminar on Project Contracts held in London in June 1980; Seminar on FIDIC General Conditions for Civil Engineering Contracts, Vienna, February 1988; and Seminar on Commercial Contracts, London, October 1988; MEED Conference on the Gulf Crisis, London, England, September 1990 (as a speaker), Arbitration in Arab States, Paris, 1994, and New Engineering Contract, London, 1998, and other recent seminars such as: Master classes on Arbitration, and demurrage. Speaker at Seminars on legal questions related to business laws in Middle Eastern countries, as well as on contract risks management, and many other seminars and conferences.
- Member of the Iraqi Inter-Ministerial Committee which drafted the Government Standard Contract for Electrical and Mechanical Projects, and the Standard Contract for Engineering Services (1978-1980).
- Intensive course for 2 weeks on EEC Laws in Luxembourg, 02. - 12. April 1991.

## **6. Publications:**

- I have written a number of articles on subjects such as Iraqi construction law, economic sanctions against Iraq, tendering and arbitration in certain Middle Eastern countries, enforcement of judicial awards in Iraq, risks analysis in construction contracts, trading with Iraq, and time bar under Iraqi law, as well as on the application of Islamic law, interest and Islamic banking.

## **7. Languages:**

- Arabic: Mother tongue
- English: As good as a mother tongue
- Persian: Medium standard
- German: Medium standard

## **8. Membership:**

- Member of the Iraqi Bar Association
- Member of the German Association of Arabic and Islamic Laws
- Member of the Arab Lawyers Association
- Member of the Chartered Institute of Arbitrators

Hannover, July 2011