

High Performance Leadership Workshop™

2017 Agenda

Monday

- **Breakfast at 7:00am, Workshop from 7:30am – 11:00pm**
- Recognizing the characteristics of optimal leadership
- Defining the traditional workplace and how it became the standard for U.S. industry
- Understanding the Eight Key Elements of a high performance workplace
- Overcoming organization opposition

Tuesday

- **Breakfast at 7:00am, Workshop from 7:30am – 5:00pm (approx.) with a team dinner assignment following**
- Delivering informative and persuasive presentations
- Realizing how positive assumptions about people will yield radical changes in critical productivity metrics
- Learning what your trust orientation is and how it effects your leadership style AND results
- Recognizing negatives in the work place and their impact on loyalty and performance
- Answering the question, “How involved should employees *really* be?” We’ll debate the pros and cons

Wednesday

- **Breakfast at 7:00am, Workshop from 7:30am – 5:00pm (approx.)**
- Getting past the conflict – the specific steps to win / win outcomes
- Practicing the best On-the-Job-Training model to reduce turnover, accidents and improve quality
- Addressing competitive wages and benefits
- Using powerful communication techniques to build a motivated and loyal team
- Managing effective and dynamic meetings

Thursday

- **Breakfast at 7:00am, Workshop from 7:30am – 5:30pm, Dinner from 6:00pm – 8:00pm**
- Using a simple performance management model, ***guarantee*** increased performance
- Learning a performance counseling process that replaces traditional discipline with significantly better effects
- Dismissing non-performing employees quickly, legally and defensively
- **Dinner and Panel Discussion of HPWP leaders**

Friday

- **Breakfast at 7:00am, Workshop from 7:30am – 1:00pm (approx.)**
- Summarizing what you’ve learned with HPWP
- Harnessing the power of personal accountability
- Building your own high performance team & defining your next steps

