

**Treasury and Trade Solutions
Client Advisory Board
Agenda**

Tuesday, November 12th

Citi's Sanford I. Weill
Center for Strategy &
Executive Development
188 King Street
Armonk, NY 10504

- 11:30 a.m. **Registration Opens & Lunch Buffet**
- 12:30 p.m. **Opening Comments**
Michael Guralnick - Global Sales Head, Corporate and Public Sector
Treasury and Trade Solutions, Citi
- 12:45 p.m. **Conversation with Naveed Sultan**
Global Head, Treasury and Trade Solutions, Citi
- 1:30 p.m. **Client Panel: When Regulations Get Tough – Value-Add
Corporate/Bank Partnerships in Times of Turmoil**
Host: Elyse Weiner - Global Product Head, Liquidity Management
Services, Treasury and Trade Solutions, Citi
- 2:15 p.m. **Citi's Network: A Value to You**
Michael Roberts - Global Head, Corporate Banking & Lending, Global
Banking & Chief Lending Officer, Citibank, N.A.
- 3:00 p.m. **Break**
- 3:10 p.m. **Innovation Lab Showcase**
- 5:00 p.m. **Panel: One World, One Company: Delivering Innovative Client
Solutions – A Global Perspective**
Host: Michael Guralnick - Global Sales Head, Corporate and Public Sector
Treasury and Trade Solutions, Citi
Carolina Juan - Latin America Sales Head, Corporate and Public Sector,
Treasury and Trade Solutions, Citi
Munir Nanji – Asia Pacific Sales Head, Treasury and Trade Solutions, Citi
Mark Tweedie – EMEA Sales Head, Corporate and Public Sector,
Treasury and Trade Solutions, Citi
Michael Fossaceca – North America Sales Head, Corporate, Treasury
and Trade Solutions, Citi
Ron Chakravarti – Global Head, Client Solutions & Treasury Advisory,
Liquidity Management Services, Treasury and Trade Solutions, Citi
- 5:45 p.m. **Wrap-up & Closing**
Michael Guralnick - Global Sales Head, Corporate and Public Sector
Treasury and Trade Solutions, Citi
- 6:00 p.m. **Cocktails**
- 7:00 p.m. **Dinner event with Jamie Forese**
Co-President, Citigroup Inc. and
Chief Executive Officer, Institutional Clients Group



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- 7:30 a.m. **Breakfast Buffet**
- 8:00 a.m. **Welcome**
Michael Guralnick - Global Sales Head, Corporate and Public Sector
Treasury and Trade Solutions, Citi
- 8:15 a.m. **Global Economic Outlook**
Stephen Leach - Economist, Foreign Exchange, Citi
- 9:15 a.m. **Alternative Financing Structures**
John Ahearn - Global Head of Trade, Treasury and Trade Solutions, Citi
Ted Yarbrough - Co-Head of Global Structured Finance, Citi
- 10:00 a.m. **Break**
- 10:15 a.m. **2 Rotating Break Out Groups**
 - Dealing with Trapped Cash: the 'Other Side' of Liquidity Management**
Ron Chakravarti – Global Head, Client Solutions & Treasury Advisory, Liquidity
Management Services, Treasury and Trade Solutions, Citi
Carolina Juan - Latin America Sales Head, Corporate and Public Sector, Treasury
and Trade Solutions, Citi
Mark Tweedie – EMEA Sales Head, Corporate and Public Sector, Treasury and
Trade Solutions, Citi
 - Are You Getting the Most Value Out of Financial Services Technology?**
Rene Schuurman - Global Product Manager, Connectivity Services
Treasury and Trade Solutions, Citi
Michael J. Redding - Global Managing Director, Accenture Technology Labs
- 12:15 p.m. **Working Lunch with Speaker: Thomas Harrington**
Chief Information Security Officer, Citi
- 1:30 p.m. **Insights from Our Clients.....What's Next?**
Michael Fossaceca – North America Sales Head, Corporate, Treasury and Trade
Solutions, Citi
Asok Patnaik – Segment Strategy & Cross Product Initiatives, Liquidity
Management Services, Treasury and Trade Solutions, Citi
- 2:45 p.m. **Wrap-up & Closing**
Michael Guralnick - Global Sales Head, Corporate and Public Sector Treasury and
Trade Solutions, Citi