

**Sean Wolf (302) 757-2523**

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## **I. Summary**

- 28 year record of success in G.C. Commercial Construction; Retail, Buildings, Hospitals, Civil, ADA, Design Build & Fit-outs.
- Pro-active in clear communication; Define problems, generate solutions, produce quality results. Trouble Shoot problems.
- Proficient in Word, Excel, Outlook, Project. Quick learner of new office systems and paperwork. Proven Team Player.

## **II. Work History**

### **Self Employed Builder Delaware & Florida**

**5/83 – Present**

#### ***Builder / Consultant / Sales***

- Residential and Commercial Construction Renovations. Design-build. Budgets. Bids. Schedules. Troubleshoot. Customer 1<sup>st</sup>!
- Consulted numerous home and business owners on structural, architectural, electrical, HVAC, ADA and water control issues.
- Sales in: Construction. Cellphones. Water purify systems. Health/Wellness. Environmental. Medical Equip. Safety Devices.

### **Priority Services, LLC Bear, DE**

**10/05 - 6/10**

#### ***Project Manager / Estimator / V.P. Responsibilities***

- **Type of work:** Commercial Construction Renovations; \$5,000 to \$2.1 million. Numerous Design-build & Consulting.
  - Government: Veterans Hospital - Renovations of Nursing Home, Patient rooms, Office space and Operating Rooms. Site-work; Parking lots, Sidewalks and Landscaping.
  - State of DE: Extensive ADA Upgrades. Property Maintenance; Site-work, Concrete, Erosion Control and Landscape.
  - Private: Numerous Renovations and Building Maintenance projects. Trouble Shoot & Value Engineering as a standard.
- Established a Commercial Construction Division as head manager and was accountable for all construction and logistics.
- Tripled work volume of PS and increased company profits substantially. This facilitated owner to expand and acquire GES. Established credibility to customers and increased bonding capability. Conducted field safety and quality control inspections.
- **Responsibilities:** Managed multiple projects simultaneously. Obtained and retained customers. Estimating. Written Proposals. Selected Subcontractors. Value engineer. RFI's. Submittals. Scheduling. Change-orders. Buyout process. Design-build.
- **Vice President Responsibilities:** Negotiated and completed contracts. Developed Superintendents and Labor-force. Safety and Business development. Increased Bonding. Invoicing. Managed Customer Expectations with return business. Consulting.

### **Miken Builders New Castle, DE**

**5/00 - 3/04**

#### ***Project Manager / Estimator***

- **Type of work:** Commercial Construction Renovations and Additions of Apartment buildings, Retirement Homes, Industrial sites, Hospitals and Retail stores ranging from \$10k to \$2 million. Successful on Numerous design build – negotiated projects.
- **Responsibilities** as Project Manager and Estimator - same as Priority Services (above). Generated excellent company profits. Safety: New employee orientation. Trained Superintendents and Carpenters in toolbox talks. Conducted Safety Inspections.

### **Snyder Crompton & Associates Wilmington, DE**

**7/96 - 5/00**

#### ***Superintendent***

- **Type of work:** Commercial Construction Renovations and Additions of Industrial, Office Space, Hospitals and Retail. Ranging \$50k - \$3mil. Fast track schedules and deadlines. Customers: DuPont, Merck, Hercules, YMCA & Christiana Care.
- **Responsibilities:** Responsible for entire site, work of all trades, logistics and safety. Ensured all work was completed as per specs & plans and local codes, Ensured job completion within budget & schedule. Pro-Active Communication with Design Team, Subs & Inspectors. Defined Problems-Created Solutions. Maintained OSHA Safety. Customer Satisfaction Delivered.

### **Daystar Sills Inc. Newport, DE**

**7/93 - 7/96**

#### ***Superintendent***

- **Type of work:** New Commercial Construction and Renovations of Warehouses, Office Space and Restaurants. \$50k - \$1mil.
- **Responsibilities:** Same as Snyder Crompton (above). Trouble Shoot - Defined Problems and Created Solutions. Huge Profits.

## **III. Education and Professional Training**

- **1985 - 1989** 4 year Certificate of Carpentry - Delcastle Vocational School.
- **1991 - 1994** Delaware Technical & Community College - Student of Civil Engineering and Human Services.
- **1996 - 1997** Dale Carnegie Leadership Training; graduated with the Highest Achievement Award.
- **2001 - 2004** Served on Safety Committee Board for (ABC) Associated Builders & Contractors Association.
- **1998 - 2008** Training: Advanced Print Reading / OSHA Safety / Lead & Silica / Excavation & Trenching / Erosion Control.
- **2012** – Certified in Storm Water Management 6hr Certificate and OSHA Competent Person. Stay current with OSHA Safety.