

# Olivier A. d'Alançon

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## Professional Experiences

### 2015 - 16 **KYC Due Diligence Controller - Crédit Agricole CIB Singapore** - 1 year

Mission: As a KYC Controller, I was in charge of verifying that the KYC due diligences are compliant with regulators' requirements to prevent financial crime (Money Laundering, Terrorism Financing, Reputational risk)

- *Control and validation of clients' due diligences (Corporates, Financial Institutions, Funds, SPVs, Government Bodies, etc.)*
- *Handling of 18 booking lines representing almost 50 specific regulatory requirements*
- *Identification of the high-risk clients to be presented to Financial Security for final approval*
- *Communication with Front and Back offices in order to fulfil the local requirements*
- *Participation to the quality supervision of the outsourced Analyst Team in India*

### 2014 - 15 **International Private Banker - BNP Paribas Banque Privée Paris** - 1.5 years

Mission: In the International Team of France Private Bankers, I was in charge of a EUR 56M portfolio of 130 households (expat clients and foreign investors)

- *Responsibility for the client relationship, with experts' assistance to meet client's specific needs (international tax issues, active trading, art, philanthropy, real estate)*
- *Ascertainment of client's financial sophistication and risk sensitivity*
- *Advisory on investments under management (regular monitoring of portfolios and arbitration proposals based on Bank's overall strategy and client's investor profile and needs)*
- *Development of the relationship through takeover of assets under competitors' control for current clients and acquisition of new ones*
- *Meeting regulator's and Bank's requirements on compliance (KYC, AML, CFT, tax evasion and suitability)*

### 2009 - 14 **Wealth Development Advisor - BNP Paribas Paris** - 4.5 years

Mission: As a Relationship Manager for premium clients, I was responsible for the strengthening and development of the relationship

- *Set up of customized tax, savings and investment solutions provided by BNP Paribas*
- *Takeover of assets my clients might have under competitors' management*
- *Upgrade to BNPP Private Banking*

### 2007 - 08 **Financial Institutions Jr Analyst - Natixis Bank Singapore** - 16 months International Volunteer Program (VIE)

Mission: As a Junior Analyst, I assisted Financial Institution team in setting up the activity reporting of Asian activity and drafting bank and country credit committees

- *Implementation of tools to follow up credit exposure and the NBI generated on FI in Asia*
- *Creation of Relationship Managers' activity reports*
- *Analysis of the coverage strategy on the SE Asian institutional market*
- *Situation notes on the regional banking systems*

### 2007 **Relationship Manager assistant - Natixis Bank Lyon** - 6 months Internship

Mission: Key accounts financial analysis and credit meetings drafting

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**Education**

2007 **Master of Science in Management Toulouse Business School**  
 3 years (AACSB, AMBA, EQUIS accredited)  
 2006-2007 **Bank and Financial Markets** specialization  
 2005-2006 **Master** en 'Dirección Internacional de la Empresa' at the ESEC Business School,  
**Barcelona**  
 2004-2005 **Audits and Consulting** major  
 2004 **Diplôme Universitaire de Technologie - Techniques de Commercialisation**  
 2 years - Université Périgueux Bordeaux IV  
 Majors: **Marketing, Sales**  
 2001 **Baccalauréat Scientifique** Mathematics specialization

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**Other Experiences**

2005-2006 **Teenagers animator** (Toulouse, France)  
 2003-2004 **Finalist of the English speaking 'Masters'** (Bordeaux, France)  
 Negotiation competition between universities in English

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<b>Languages</b>	<b>French</b> <b>English</b> <b>Spanish</b> <b>Bokmål</b>	Native Fluent Intermediate A2 level	<b>International exposure</b>	Morocco (2 years) Singapore (3 years) Spain (1 year) Travels: Canada, Ireland, USA, New Zealand, South East Asia.
<b>Certification</b>	ACAMS (Association of Certified Anti-Money Laundering Specialists) in progress			
<b>Computer Literate</b>	MS Word, Excel, PowerPoint; Bloomberg			
<b>Leisure</b>	Scuba diving Trekking, Hiking Learning Bokmål at Folkeuniversitet			