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Professional Experiences

2015 - 16 KYC Due Diligence Controller - Crédit Agricole CIB Singapore - 1 year

Mission: As a KYC Controller, I was in charge of verifying that the KYC due diligences are compliant with regulators' requirements to prevent financial crime (Money Laundering, Terrorism Financing, Reputational risk)

- *Control and validation of clients' due diligences (Corporates, Financial Institutions, Funds, SPVs, Government Bodies, etc.)*
- *Handling of 18 booking lines representing almost 50 specific regulatory requirements*
- *Identification of the high-risk clients to be presented to Financial Security for final approval*
- *Communication with Front and Back offices in order to fulfil the local requirements*
- *Participation to the quality supervision of the outsourced Analyst Team in India*

2014 - 15 International Private Banker - BNP Paribas Banque Privée Paris - 1.5 years

Mission: In the International Team of France Private Bankers, I was in charge of a EUR 56M portfolio of 130 households (expat clients and foreign investors)

- *Responsibility for the client relationship, with experts' assistance to meet client's specific needs (international tax issues, active trading, art, philanthropy, real estate)*
- *Ascertainment of client's financial sophistication and risk sensitivity*
- *Advisory on investments under management (regular monitoring of portfolios and arbitration proposals based on Bank's overall strategy and client's investor profile and needs)*
- *Development of the relationship through takeover of assets under competitors' control for current clients and acquisition of new ones*
- *Meeting regulator's and Bank's requirements on compliance (KYC, AML, CFT, tax evasion and suitability)*

2009 - 14 Wealth Development Advisor - BNP Paribas Paris - 4.5 years

Mission: As a Relationship Manager for premium clients, I was responsible for the strengthening and development of the relationship

- *Set up of customized tax, savings and investment solutions provided by BNP Paribas*
- *Takeover of assets my clients might have under competitors' management*
- *Upgrade to BNPP Private Banking*

2007 - 08 Financial Institutions Jr Analyst - Natixis Bank Singapore - 16 months
International Volunteer Program (VIE)

Mission: As a Junior Analyst, I assisted Financial Institution team in setting up the activity reporting of Asian activity and drafting bank and country credit committees

- *Implementation of tools to follow up credit exposure and the NBI generated on FI in Asia*
- *Creation of Relationship Managers' activity reports*
- *Analysis of the coverage strategy on the SE Asian institutional market*
- *Situation notes on the regional banking systems*

2007 Relationship Manager assistant - Natixis Bank Lyon - 6 months
Internship

Mission: Key accounts financial analysis and credit meetings drafting

Education 2007 **Master of Science in Management Toulouse Business School**
3 years (AACSB, AMBA, EQUIS accredited)
2006-2007 **Bank and Financial Markets** specialization
2005-2006 **Master** en 'Dirección Internacional de la Empresa' at the ESEC Business School,
Barcelona
2004-2005 **Audits and Consulting** major
2004 **Diplôme Universitaire de Technologie - Techniques de Commercialisation**
2 years - Université Périgueux Bordeaux IV
Majors: **Marketing, Sales**
2001 **Baccalauréat Scientifique** Mathematics specialization

Other Experiences 2005-2006 **Teenagers animator** (Toulouse, France)
2003-2004 **Finalist of the English speaking 'Masters'** (Bordeaux, France)
Negotiation competition between universities in English

Languages **French** Native **International** Morocco (2 years)
English Fluent **exposure** Singapore (3 years)
Spanish Intermediate Spain (1 year)
Bokmål A2 level Travels: Canada, Ireland,
USA, New Zealand, South
East Asia.

Certification ACAMS (Association of Certified Anti-Money Laundering Specialists) in progress

Computer Literate MS Word, Excel, PowerPoint; Bloomberg

Leisure Scuba diving
Trekking, Hiking
Learning Bokmål at Folkeuniversitet