

ROBERT HAMIC
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QUALIFICATIONS PROFILE

Skilled and personable Customer Service and Sales Associate with 8 years experience establishing rapport with customers, gaining trust, and building strong repeat and referral business.

- **Customer Service:** Served as point of contact for customers. Educated customers regarding company services and products. Enjoy talking to people and establishing a long term, loyal customer base.
- **Visual Merchandising and Store Design:** Exceptional ability to design the store to attract customers and increase store sales.
- **Key Strengths:** Strong record creating a positive 1st impression. Highly organized and conscientious, loyal, and dependable; entrusted by owner with all opening and closing procedures without supervision.

PROFESSIONAL EXPERIENCE

ABC Corporation. – New York, NY **10/2009 to 12/2009**
Sales Associate

- Constantly keeping in touch with customers to drive sales
- Organization of sales floor as well as stock room.
- Confront all customers as well and addressing any questions or concerns.
- Recommending the best product for each customer's needs and wants

JKL Mall – New York, NY **2004 to 2008**
Sales Associate

- Customer Service
- Electronic Sales, Music Sales and DVD/Blu Ray Sales.
- Computer Special Orders and Phone Orders
- Phone Services
- Loss Prevention
- Cashier
- Merchandising, Stock and Shipment.

XYZ Limited – New York, NY **2003 to 2004**
Sales Associate

- Great Customer Service.
- Answering phones
- Counting all items before a customer enters a fitting room.
- Button, Zipper, and Tie all garments.
- Question Mark hangers.
- Greeting all guest
- Cashier.
- Taking all breaks and returning on time.
- Folding.
- Making sure everything look's neat and presentable for customers to purchase.