

Business Values Newsletter: Estimated Prices of Businesses:

Updated as at:	Business	Owner Operator Profit	ROI % Change	Approximate Price	Under Management Profit	ROI % Change	Approximate Price
2010	Advertising Agency	\$100,000	65-85	\$135,000			
2010	Amusement Round	\$50,000	65-85	\$65,000			
2010	Auto Workshops	\$50,000	75-90	\$60,000			
		\$100,000	65-80	\$140,000			
2010	Bakery - non franchise	\$100,000	60-80	\$145,000			
	Bakery - franchise	\$100,000	48-65	\$165,000			
2010	Bookshop	\$50,000	65-85	\$65,000			
		\$200,000	40-55	\$420,000			
2010	Boutique	\$50,000	80-100	\$55,000			
		\$100,000	60-80	\$140,000			
2010	Butchers	\$100,000	65-80	\$150,000			
2010	Car Dealer	\$100,000	60-80	\$145,000			
Apr-11	Caravan Park (Lease Hold)	200,000	23-27	800,000			
		400,000	22-26	1,650,000	300,000	17-21	1,650,000
2010	Caterers	\$50,000	75-90	\$60,000			
		\$100,000	60-80	\$140,000			
Apr-11	Child Care Centre	200,000	42-50	440,000			
		400,000	37-46	925,000	300,000	30-35	925,000
2010	Cleaning	\$50,000	120-150	\$35,000			
		\$100,000	65-85	\$130,000			
2010	Coffee Shop (5-6 days)	50,000	60-80	65,000			
		100,000	45-60	205,000			
Apr-11	Coffee Shop (5-6 days)	200,000	35-45	480,000			
2010	Coffee Shop (7 days)	100,000	50-70	160,000			
		200,000	40-55	430,000			
Apr-11	Coffee Shop (5-6 days)	400,000	35-44	1,000,000	300,000	28-33	1,000,000
Apr-11	Consultants	200,000	65-78	280,000			
		400,000	55-65	650,000	300,000	40-50	650,000
2010	Couriers	50,000	75-95	60,000			
2010	Delicatessan/milk bar	50,000	90-110	50,000			
		100,000	80-95	110,000			
2010	Drycleaning	100,000	50-65	170,000			
2010	Employment Agency	100,000	40-65	185,000			
Apr-11	Equipment/Machinery Dealer	200,000	44-52	420,000			
		400,000	37-45	1,000,000	300,000	30-36	900,000
		600,000	36-45	1,500,000	500,000	30-36	1,500,000
Apr-11	Fast food	200,000	45-55	420,000			
		400,000	42-50	875,000	300,000	33-40	875,000
		600,000	35-42	1,500,000	500,000	30-35	1,500,000
2010	Fish and Chips	\$50,000	65-85	\$65,000			
2010	Florists	\$50,000	80-95	\$58,000			
2010	Foodhall Stalls	\$50,000	65-90	\$60,000			
2010	Footwear - Retail	100,000	60-85	\$140,000			
2010	Fruit and Veg	\$50,000	65-80	\$65,000			
		\$100,000	48-65	\$165,000			
2010	Giftware	\$50,000	75-95	\$60,000			
		\$100,000	60-80	\$140,000			

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2010	Hairdresser	\$50,000	85-105	\$55,000			
		\$100,000	80-90	\$115,000			
Apr-11	Hardware	200,000	52-62	360,000	300,000	36-43	775,000
		400,000	46-55	775,000	500,000	34-40	1,350,000
		600,000	40-48	1,350,000			
2010	Health & Food	100,000	60-80	145,000			
		200,000	42-50	440,000			
Apr-11	Hire-Plant	400,000	40-48	925,000	300,000	30-36	925,000
		600,000	33-40	1,650,000	500,000	28-33	1,650,000
2010	Hotel leasehold (Gambling)	\$100,000	38-48	\$255,000			
	no gambling	\$200,000	33-45	\$500,000			
	gambling	\$200,000	30-40	\$580,000			
2010	Household Services	\$50,000	75-90	\$60,000			
		\$100,000	60-75	\$140,000			
2010	Ice Cream Parlour	\$50,000	70-90	\$60,000			
		\$100,000	55-75	\$150,000			
2010	Jeweller	\$100,000	70-90	\$125,000			
	Laundromat	\$30,000	40-60	\$60,000			
	Lawnmowing	\$50,000	120-150	\$35,000			
Apr-11	Liquor store	200,000	27-32	670,000			
		400,000	26-30	1,425,000	300,000	19-23	1,425,000
2010	Lotto Kiosk	100,000	25-33	330,000			
2010	Lunch Bar	50,000	70-90	65,000			
		100,000	50-70	160,000			
		200,000	42-52	430,000			
Apr-11	Manufacturing	400,000	39-46	900,000	300,000	30-35	900,000
		600,000	32-40	1,600,000	500,000	28-33	1,600,000
		200,000	52-62	350,000			
Apr-11	Manufacturing (Tenders/Complex)	400,000	45-55	800,000	300,000	35-42	800,000
		600,000	38-45	1,400,000	500,000	33-48	1,400,000
2010	Music Store	50,000	75-100	55,000			
Apr-11	Newsagencies	200,000	26-31	700,000			
		400,000	23-28	1,500,000	300,000	18-22	1,500,000
2010	Plant Nursery	100,000	70-85	130,000			
		200,000	55-70	320,000			
2010	Pharmacy	100,000	23-30	370,000			
2010	Photo Developer	100,000	70-95	120,000			
2010	Post Offices	50,000	28-35	160,000			
		100,000	23-28	390,000			
		200,000	48-55	380,000			
Apr-11	Printing	400,000	44-52	800,000	300,000	31-40	800,000
		600,000	36-43	1,450,000	500,000	31-36	1,450,000
		200,000	48-60	400,000			
Apr-11	Restaurant	400,000	45-54	825,000	300,000	34-40	825,000
		600,000	40-50	1,300,000	500,000	34-42	1,350,000
		200,000	50-62	360,000			
Apr-11	Retail	400,000	47-55	750,000	300,000	37-43	750,000
		600,000	40-50	1,275,000	500,000	35-42	1,275,000
2010	Retail-Food	50,000	60-80	67,000			
		100,000	50-65	170,000			

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2010	Roadhouse	50,000	75-90	60,000			
		100,000	60-75	150,000			
2010	Secretarial Service	50,000	70-90	60,000			
Apr-11	Service	200,000	48-60	380,000			
		400,000	42-55	800,000	300,000	35-42	800,000
		600,000	35-45	1,400,000	50,000	33-49	1,400,000
2010	Service Station	100,000	60-75	145,000			
		200,000	45-60	380,000			
2010	Signwriter	100,000	60-80	135,000			
2010	Sports Store	100,000	55-75	145,000			
2010	Stationery	100,000	50-70	165,000			
		200,000	29-37	650,000			
Apr-11	SuperMarket	400,000	25-29	1,475,000	300,000	19-23	1,475,000
		600,000	23-27	2,350,000	500,000	18-23	2,350,000
2010	TAB	100,000	30-37	280,000			
2010	Trades	50,000	80-100	55,000			
		100,000	70-90	130,000			
2010	Transport	50,000	80-95	60,000			
		100,000	60-80	140,000			
2010	Travel agency	50,000	75-95	55,000			
		100,000	70-80	135,000			
2010	Video Stores	50,000	75-95	58,000			
		100,000	60-75	145,000			
		200,000	48-60	360,000			
Apr-11	Wholesalers	200,000	35-43	575,000			
		400,000	33-38	1,100,000	300,000	26-31	1,100,000
		600,000	29-35	1,850,000	500,000	25-30	1,850,000
2010	Wrecking Yard	100,000	70-90	125,000			

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