

Business Values Newsletter: Estimated Prices of Businesses:

Updated as at:	Business	Owner Operator Profit	ROI % Change	Approximate Price	Under Management Profit	ROI % Change	Approximate Price
2010	Advertising Agency	\$100,000	65-85	\$135,000			
2010	Amusement Round	\$50,000	65-85	\$65,000			
2010	Auto Workshops	\$50,000	75-90	\$60,000			
		\$100,000	65-80	\$140,000			
2010	Bakery -non franchise	\$100,000	60-80	\$145,000			
	Bakery - franchise	\$100,000	48-65	\$165,000			
2010	Bookshop	\$50,000	65-85	\$65,000			
		\$200,000	40-55	\$420,000			
2010	Boutique	\$50,000	80-100	\$55,000			
		\$100,000	60-80	\$140,000			
2010	Butchers	\$100,000	65-80	\$150,000			
2010	Car Dealer	\$100,000	60-80	\$145,000			
Apr-11	Caravan Park (Lease Hold)	200,000	23-27	800,000			
		400,000	22-26	1,650,000	300,000	17-21	1,650,000
2010	Caterers	\$50,000	75-90	\$60,000			
		\$100,000	60-80	\$140,000			
Apr-11	Child Care Centre	200,000	42-50	440,000			
		400,000	37-46	925,000	300,000	30-35	925,000
2010	Cleaning	\$50,000	120-150	\$35,000			
		\$100,000	65-85	\$130,000			
2010	Coffee Shop (5-6 days)	50,000	60-80	65,000			
		100,000	45-60	205,000			
Apr-11	Coffee Shop (5-6 days)	200,000	35-45	480,000			
2010	Coffee Shop (7 days)	100,000	50-70	160,000			
		200,000	40-55	430,000			
Apr-11	Coffee Shop (5-6 days)	400,000	35-44	1,000,000	300,000	28-33	1,000,000
Apr-11	Consultants	200,000	65-78	280,000			
		400,000	55-65	650,000	300,000	40-50	650,000
2010	Couriers	50,000	75-95	60,000			
2010	Delicatessan/milk bar	50,000	90-110	50,000			
		100,000	80-95	110,000			
2010	Drycleaning	100,000	50-65	170,000			
2010	Employment Agency	100,000	40-65	185,000			
Apr-11	Equipment/Machinery Dealer	200,000	44-52	420,000			
		400,000	37-45	1,000,000	300,000	30-36	900,000
		600,000	36-45	1,500,000	500,000	30-36	1,500,000
Apr-11	Fast food	200,000	45-55	420,000			
		400,000	42-50	875,000	300,000	33-40	875,000
		600,000	35-42	1,500,000	500,000	30-35	1,500,000
2010	Fish and Chips	\$50,000	65-85	\$65,000			
2010	Florists	\$50,000	80-95	\$58,000			
2010	Foodhall Stalls	\$50,000	65-90	\$60,000			
2010	Footwear - Retail	100,000	60-85	\$140,000			
2010	Fruit and Veg	\$50,000	65-80	\$65,000			
		\$100,000	48-65	\$165,000			
2010	Giftware	\$50,000	75-95	\$60,000			
		\$100,000	60-80	\$140,000			

Business Values Newsletter: Estimated Prices of Businesses:

Updated as at:	Business	Owner Operator Profit	ROI % Change	Approximate Price	Under Management Profit	ROI % Change	Approximate Price
2010	Hairdresser	\$50,000	85-105	\$55,000			
		\$100,000	80-90	\$115,000			
Apr-11	Hardware	200,000	52-62	360,000			
		400,000	46-55	775,000	300,000	36-43	775,000
		600,000	40-48	1,350,000	500,000	34-40	1,350,000
2010	Health & Food	100,000	60-80	145,000			
		200,000	42-50	440,000			
Apr-11	Hire-Plant	400,000	40-48	925,000	300,000	30-36	925,000
		600,000	33-40	1,650,000	500,000	28-33	1,650,000
2010	Hotel leasehold (Gambling)	\$100,000	38-48	\$255,000			
		\$200,000	33-45	\$500,000			
		\$200,000	30-40	\$580,000			
2010	Household Services	\$50,000	75-90	\$60,000			
		\$100,000	60-75	\$140,000			
2010	Ice Cream Parlour	\$50,000	70-90	\$60,000			
		\$100,000	55-75	\$150,000			
2010	Jeweller	\$100,000	70-90	\$125,000			
	Laundromat	\$30,000	40-60	\$60,000			
	Lawnmowing	\$50,000	120-150	\$35,000			
Apr-11	Liquor store	200,000	27-32	670,000			
		400,000	26-30	1,425,000	300,000	19-23	1,425,000
2010	Lotto Kiosk	100,000	25-33	330,000			
2010	Lunch Bar	50,000	70-90	65,000			
		100,000	50-70	160,000			
Apr-11	Manufacturing	200,000	42-52	430,000			
		400,000	39-46	900,000	300,000	30-35	900,000
		600,000	32-40	1,600,000	500,000	28-33	1,600,000
Apr-11	Manufacturing (Tenders/Complex)	200,000	52-62	350,000			
		400,000	45-55	800,000	300,000	35-42	800,000
		600,000	38-45	1,400,000	500,000	33-48	1,400,000
2010	Music Store	50,000	75-100	55,000			
Apr-11	Newsagencies	200,000	26-31	700,000			
		400,000	23-28	1,500,000	300,000	18-22	1,500,000
2010	Plant Nursery	100,000	70-85	130,000			
		200,000	55-70	320,000			
2010	Pharmacy	100,000	23-30	370,000			
2010	Photo Developer	100,000	70-95	120,000			
2010	Post Offices	50,000	28-35	160,000			
		100,000	23-28	390,000			
Apr-11	Printing	200,000	48-55	380,000			
		400,000	44-52	800,000	300,000	31-40	800,000
		600,000	36-43	1,450,000	500,000	31-36	1,450,000
Apr-11	Restaurant	200,000	48-60	400,000			
		400,000	45-54	825,000	300,000	34-40	825,000
		600,000	40-50	1,300,000	500,000	34-42	1,350,000
Apr-11	Retail	200,000	50-62	360,000			
		400,000	47-55	750,000	300,000	37-43	750,000
		600,000	40-50	1,275,000	500,000	35-42	1,275,000
2010	Retail-Food	50,000	60-80	67,000			
		100,000	50-65	170,000			

Business Values Newsletter: Estimated Prices of Businesses:

Updated as at:	Business	Owner Operator Profit	ROI % Change	Approximate Price	Under Management Profit	ROI % Change	Approximate Price
2010	Roadhouse	50,000 100,000	75-90 60-75	60,000 150,000			
2010	Secretarial Service	50,000	70-90	60,000			
Apr-11	Service	200,000 400,000 600,000	48-60 42-55 35-45	380,000 800,000 1,400,000	300,000 50,000	35-42 33-49	800,000 1,400,000
2010	Service Station	100,000 200,000	60-75 45-60	145,000 380,000			
2010	Signwriter	100,000	60-80	135,000			
2010	Sports Store	100,000	55-75	145,000			
2010	Stationery	100,000	50-70	165,000			
Apr-11	SuperMarket	200,000 400,000 600,000	29-37 25-29 23-27	650,000 1,475,000 2,350,000	300,000 500,000	19-23 18-23	1,475,000 2,350,000
2010	TAB	100,000	30-37	280,000			
2010	Trades	50,000 100,000	80-100 70-90	55,000 130,000			
2010	Transport	50,000 100,000	80-95 60-80	60,000 140,000			
2010	Travel agency	50,000 100,000	75-95 70-80	55,000 135,000			
2010	Video Stores	50,000 100,000 200,000	75-95 60-75 48-60	58,000 145,000 360,000			
Apr-11	Wholesalers	200,000 400,000 600,000	35-43 33-38 29-35	575,000 1,100,000 1,850,000	300,000 500,000	26-31 25-30	1,100,000 1,850,000
2010	Wrecking Yard	100,000	70-90	125,000			
<p>Issued by Business Values Newsletter Pty Ltd PO Box 647, Victoria Park WA 6979: Tel: 08 9355 4207</p> <p>The above information has been prepared by Business Values Newsletter, they nor we guarantee its reliability in any way, despite faith by the publisher in its reliability. No guarantee express or implied is given and users should not rely on this to make financial descisions, investment decisions based on this information.</p>							

Mercia often refers clients to GMO at <http://www.buyabusiness.com.au> when seeking to purchase or sell a business.

Links to private companies are not recommendations or referrals to use these organistions, readers must make there own assessment of the qualifications, experience, ethics, integrity and quality of advice and service, please note your acceptance of our <terms of use and disclaimer>.