



Career Opportunities Posting Form

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| Company Name: | OCBC Bank | Job Title: | Personal Financial Consultant |
| Industry: | Banking & Finance | Department/ Group: | Global Consumer Financial Service Division |
| Address: | 65 Chulia Street #40-00 Singapore 049513 | Position Type: | Full time permanent |
| Location: (i.e. Singapore) | 1 of OCBC's island wide branches | No. of Openings Available: | 15 |
| Job Description / Responsibilities | | | |
| <p>As a Personal Financial Consultant, you will be based at one of our island-wide Branches and will provide comprehensive, one-stop financial advisory services to customers through the active promotion and cross-selling of our full range of wealth management products that include insurance, unit trusts and structured deposits. With an emphasis on consultative selling to meet customers' needs, you will also proactively build and manage long-term customer relationship and provide good after-sales service to them.</p> <p>To help you succeed in your role, you will join our structured training program during the first 6 weeks of your career with us. Thereafter you will also have at least 5 training days every year to help you further develop your career and keep your skills sharp and up-to-date with the latest developments in the industry.</p> <p>As a successful Personal Financial Consultant, you will have the option to take your career forward by either pursuing our Management Route, on the path of becoming a Branch Manager one day, or the Sales Route, growing into a Senior Relationship Manager working with premier private clients. Plus, as a top performer, you will be invited to trips, visiting great locations across the world from Paris, Barcelona to London and many more.</p> | | | |
| Requirements (Education / Experience / Languages etc.): | | | |
| <ul style="list-style-type: none"> • Diploma with 2 years of sales experience or a degree • Results-orientated go-getter, who works well under pressure • Prepared to have flexible working hours that may include weekends | | | |

PRIVACY STATEMENT

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