



CNS LOGISTICS LLC
(An Affiliate of Trencon U.K. LTD)

Company Profile



**YOUR SATISFACTION
IS OUR SERVICE..**



Executive summary

Based in one of the fastest developing shipping hubs in the world, **CNS Logistics** specializes in total logistics requirements and services, related to your business. As a customer, you know that competing in the Global market, takes more than just the right product. This is where we can help you. **CNS Logistics** ensures delivery of your products to the **Right Place, at the Right Time and at the Right Price.....**which makes all the difference.

1. Activities

CNS Logistics an affiliate of Trencon U.K. LTD is based in Dubai, United Arab Emirates and is organized on a functional basis. Individual departments perform core activities which encompass

- Air craft/Vessel Chartering
- International Project Cargo Handling
- Warehousing and Distribution. (WMS)
- Cold Storage warehousing (Frozen -21degrees)
- International Air / Sea / Land- Freight Management.
- Consolidation Services/LCL (Groupage)
- Multi Country Consolidation Services
- Export & Cross Trades
- Bonded Logistics Services (Free trade zone)
- Land Transportation & Cross Border Trucking.(TMS)
- Sea / Air Operations
- OOG Cargo & Special Equipments
- Packing, Removals, Shifting & International Movers.
- Some Recent Major Projects Handled By **CNS Logistics**

Aircraft/Vessel Chartering

CNS Logistics a leading Multinational Forwarding Company with Charter and Project expertise CNS understands given the increasing size and complexity of today's Capital projects that many manufacturers look to turn to the CNS Chartering team, who are specialists in turnkey and projects within a number of industries.

These industries including: construction, mining, energy, oil and gas, infrastructure, engineering, marine and Off-shore Industries.

CNS has a good reputation and relationship with many first class Ship Owners and Aircraft owners. Our well versed professionals are dedicated in the movement of special cargoes which requires urgent attention by air or sea through full or part chartering of the Aircraft / Vessel with **24x7 hour support**. We are specialized in Dry Bulk cargo movement (Part and Full charter basis), Radio Active shipments, heavy lift equipments, Iron and steel (sheets, beams, coils, pipes and structures).Etc.

CNS's dedicated chartering team is fully supported by an extensive database of Ship's and aircrafts positions worldwide, enabling rapid solutions in sourcing the most suitable ship's and aircraft's for the cargo at the time and place to suit our client's requirements.

CNS has the capability to work with clients from initial proposal stage, through to firm contract stage, as this enables CNS to provide the client with outline feasibility assessments and budget costs when bidding for new business to be confirmed against final specifications and g.a drawings when firm orders are secured.

We are able to provide the following additional worldwide services:

- Any size dry-cargo tonnage (not limited to break bulk carrier), multipurpose, reefer, RoRo, heavy lift tonnage.
- Full or part charter shipment.
- Voyage chartering, Time chartering, Period charter, Bareboat contracting.
- Freight Covers, Contracting, Project-engineering.
- Sale and purchase of ships.
- Ship Operating.
- Ship management.

- Towage (Wet and Dry) , RO/RO, FLO/FLO operations.
- Freight Consultancy, Market Information.

International Project Cargo Handling

CNS Logistics expertise and experienced Project team provides an excellent and time bound services for voluminous cargo movement with 24x7 hour support, to all parts of the world. We are specialized in mining, construction, energy, Oil and gas industry projects, heavy lift offshore oil rig supplies, industrial turbines, transformers, oversized equipment and other voluminous steel structures. Our HSE policy provides a safe place for our employees and business associates, to avoid hazards and ensure Zero incidents

CNS places a significant emphasis on forming trust and long term relationships with both our clients and suppliers. As such CNS has developed a continually expanding client and supplier list within these sectors, with projects running throughout the world on an ongoing basis.

By having a dedicated team of project staff CNS specialist in-house skills place CNS in a position to handle any out of gauge or Heavy lift Project Cargo.

CNS operations department upon request provides our client with complete post-fixture follow up and can handle the entire operation of Ships/Aircraft and/or voyages to include

- Pre loading preparations, including stowage plan/superintendancy
- Cargo clearance, customs arrangements, documentation work
- Arrangements and Supervision of Stevedoring operations.
- Instructions to Masters and agents
- On/Off hire surveys.
- Liability Insurance.
- Vessel performance control on speed, bunker consumption.
- Weather routing.
- Disbursement accounts, hire calculations.
- Bunkering arrangements at lowest market prices.
- Conducting all correspondences and liaising with owners/Shippers on our client's behalf.

The concept of complete service has proven to be a key to CNS success. CNS all round service package will enable our clients to charter Ships in confidence with assurance that the transport will be capably handled, independently by CNS.

Warehousing and Distribution

CNS Logistics handles General and cold storage Warehousing facility and manages storage and distribution services for leading companies in the UAE and worldwide. Further, we have customers who are international branded companies looking for importing bulk cargo to the UAE and re-exporting within the UAE and Middle East /Africa as per market requirements.

CNS Logistics consolidate and manage the Movement of Merchandise to distribution centers and retail outlets domestically, regionally and around the globe. **CNS Logistic** provides consolidation services that improves reliability and reduces Supply chain costs for our customers. When our customers do not need an entire ocean container, LCL(Less than Container Load). **CNS Logistics** will combine or consolidate the products in one FCL (Full Container Load) with multiple customers cargoes, so that our customer will save more money by paying only the freight rates based on the actual shipment dimensions and weight. We will utilize the container space and organize the container loading according to the different characteristics of the goods and design the direct and transshipment routes and solutions to meet the different requirements of the customers.

Store ready orders are consolidated at the CFS. Products are picked and packed in accordance with store requirements, palletized and stretch wrapped before loading of containers. These containers, upon arrival at destination, go straight to the stores.

Apart from the simple cargo consolidation programs, all the other programs can be so designed to allow un-loading at destination distribution centers with arrangements for cross dock delivery or direct distribution to retail stores. These kinds of arrangements give significant costs reduction of distribution at destinations for customers.

De Consolidation and transloading and Re-Distribution Solutions:

Distribution decisions closer to demand reduce facility costs when you use **CNS Logistics** De Consolidation services. Expedite delay in transit or transload improve shipments to reduce inland transport costs or distribute to Multiple final destinations. Our facility provides low cost, highly flexible de consolidation, domestic and regional consolidation services.

Some specific service we have tailored for our partners include:

- Consolidation & vendor Management.
- Multi country Consolidation.
- Data Management/EDI clearing house.
- Purchase order (PO) Management.
- Vendor Management & Compliance.
- Receive/Sort/Segregate
- Cross-Docking.
- Quality Assurance and Inspection programs.
- Production compliance.
- Pick and pack.

Ware Housing & Deconsolidation:

- Warehouse Management.
- De Consolidation.
- Vendor-Managed Inventory.
- Dedicated contract carriage.
- Automated pick & pack operations.
- Returns Processing (Reverse Logistics)

C Contract Ware Housing:

We have a complete range of Warehousing and distribution services. Our Facilities blend modern systems and equipment with industry-best practices to lower your warehousing and distribution costs while increasing your service levels. Our unmatched experience in managing dedicated and multi-user facilities supports customers.

CNS Logistics network of multi-client distribution centers gives you unparalleled flexibility to manage your dynamic distribution requirements. Typical agreements allow you to pay only for the space and services you need, when you need them. Our multi-Client warehouse solution enables you to control warehouse costs by sharing overhead with other clients.

CNS Logistics is the single-source contact for many customers with multiple distribution center needs across the country, continent or globe.

We can design solutions tailored to your unique needs with facilities, equipment and people dedicated to your business. This allows you to focus investments on supporting your core business. Our dedicated warehouse management solutions helps you reduce operational costs through efficient processes and targeted use of warehouse automation and reduce inventory through better supply chain planning.

With Vendor Managed Inventory (VMI), we fully manage your end -to-end inventory planning and replenishment at a service level and price you decide upon.

CNS Logistics works with suppliers to set up VMI programs in distribution centers, in order to allow customers to buy on consignment and increase availability of products. Working closely with you and your suppliers, we automate the forecast management process, using web-based software that enables the flow of supply to more accurately mirror store-and even shelf – level – demand. When store or DC inventory falls below pre-determined levels, auto alerts are sent to you and your supplier to prompt replenishment. Advanced Shipping Notices (ASNs) provide detail on in-transit inventory from suppliers so you have visibility to inventory deeper into the supply chain.

This allows for confident commitment to orders based on this inbound flow. Postpone inventory Ownership until shipment to your site. Once your inventory is moved to the **CNS Logistics** DC, We work with your suppliers to transition inventory ownership until demand occurs. We can store and stage product for replenishment at our DCs, Often freeing up your own DC space or limited store rooms.

We take full responsibility for your inventory, freeing you to spend the time running your business. We also enable you to reduce supply chain inventory, eliminate out of stock goods and decrease logistics costs. Using shared data, the suppliers are able to better plan production schedules, procure raw materials more efficiently and achieve greater stability through consistent. demand planning. we help suppliers with production forecasting, transportation management and distribution to better fill customer orders, while reducing total supply chain inventory with forecast visibility, comparing actual demand against DC-on-hand, store-on-hand and in-transit inventory.

D Direct to store Floor-Ready Distribution

Our store Ready Shipment Solution provides fast, efficient logistics service for retailers and manufactures that require great speed for ongoing seasonal products destined for retail stores. More consumer companies are turning to **CNS Logistics** for total supply chain visibility and inventory solutions. **CNS Logistics** has the flexibility to allow rapid substitutions, in-transit reallocations, and store Ready Shipment delivery to an industry whose profitability depends on these exact abilities. These supply chain solutions reduce the cost transportation, warehousing, and distribution while maximizing responsiveness to major retailers. You achieve maximum sales opportunities, often ahead of the competition while building customer loyalty through consistent product availability over the long term. When you ship with **CNS logistics**, you cut days from traditional distribution, maximize inventory turns, reduce carry costs per shipment and ease the risk of stock-outs. For sales product launches, we distribute time-sensitive displays and end caps and advertising materials to stores.

CNS Logistics moves your supply chain decision-making points closer to final distribution, while at the same time meeting your customer's demands. We help you achieve economies of scale in warehousing, distribution and transportation to drive down your overall logistics costs. With a strong tradition of success in the UAE **CNS Logistics** offers a wide range of supply chain services – from pick-pack service to a variety of levels: master, inner, or unit, warehousing and distribution services to transportation and freight management. In addition, these services are all backed by superior information technology, allowing you track your inventory down to the SKU level as it moves through the Supply chain. As retailers increase the demand for vendors to deliver store-ready, consumer-ready merchandise, **CNS Logistics** can handle all details at the pre-ship point from anywhere in the world to your destination. Services offered include product selection, palletizing, Shrink wrapping, loading and international freight Management.

Reverse and Aftermarket Logistics

Reverse logistics is our post-sales support process in which we move goods from their typical final destination for proper or to capture value. **CNS Logistics** aftermarket logistics capabilities include it's leading solutions, which can handle the most complicated service-parts requirements. Reverse logistics includes inventory processing (excess, seasonal and returned due to damage), shelf-life management, restocking, inventory control and traffic, salvaging, Re-working, re-packing, re-labeling, testing and recall. We also include recycling programs, hazardous material programs, asset recovery activities and obsolete equipment disposition

Assembly and Packaging

You face the continuous challenge of meeting your customer's product requirements. Changes in package variations make it difficult to deliver the right product to the right customer. That's why you need a partner like **CNS Logistics**. Whether you need to assemble multiple components or create a value pack for a retailer, **CNS Logistics** has the solution that will add speed and efficiency to the process.

Using **CNS Logistics** technologies and facilities for packing and labeling operations with our service teams will reduce delays and quality problems. We help configure products in any form, whether it is bundling, shrink-wrapping, barcode label creation or other custom packaging or labeling. We also provide special protective packaging for large component shipments containing glass or fragile accessories.

Co-locating the assembly and/or packaging with the storage of your products not only saves money but removes steps in the supply chain. The elimination of transportation time to a packaging facility means you can reduce your lead times and decrease your inventory. And by having **CNS Logistics** perform all these activities you get the same visibility and operational excellence that you've grown to expect from the market leader in contract logistics.

Cold Storage Warehousing

CNS Logistics currently holds leased DP world cold store warehousing facility in JAFZA where major part of the frozen and perishable foods is stored at -21 degrees to +5 degrees. **CNS Logistics** team provides its multinational customers the complete cold storage warehousing solutions. The advantage of facility is that it is loaded at the quay side of the port and reduces cargo shifting charges as well as municipality check is done at the facility itself thus avoiding long queues and waiting charges by the trucking companies.

International Air / Sea / Land Freight forwarding Management

CNS Logistics provides comprehensive and professional service for delivery of your cargo by air, sea or by land. As one of the leading air, sea and land freight forwarders, we can handle large volumes on a global basis or specific requirements on a single route at any time and to any destination. We can manage your shipments on an individual basis or as part of an integrated supply chain solution. Our Logistic services also include Warehousing, Inventory Control, Domestic & Worldwide Distribution, Container Drayage, Trucking, Logistics Consulting, Insurance Coverage & Claim Service, Customs Brokerage, and Worldwide.

CNS Logistics is recognized as a leading intermediary providing extensive global coverage for your transport and forwarding services. You have a single point of contact investigating the carriers, trade lanes and service levels that best meet your needs. We track availability, frequency, transit time and cost, allowing you to easily select the service level you need. Our team of highly specialized industry professionals works to achieve the best possible solutions for your needs. With our process oriented approach and strong customer focus, you can be assumed that we work extra hard in meeting your special needs.

Our range of freight management services encompasses:

- Air Freight
- Sea Freight
- Consolidation Services
- Local Origin Transportation
- Destination Transportation
- Total Shipment Visibility (Online Track and Trace)

Air Freight

Shipping your cargo by air with CNS Logistics will keep goods moving at optimal speed and efficiency along the supply chain. As one of the leading airfreight forwarders in the world, our Air Freight Services provides three solutions, Value, Speed and Low Cost. We have established a professional air cargo services team spreading around main airports in Africa, Middle East, Asia, Europe, Australia and North America. We are capable of handling import & export shipment from/to the four corners of the world. In order to satisfy your demand of space allocation and competitive price, we have kept strong relationship with airlines, agent and partners major carriers that secure space on hundreds of flights and we offer charter flights for your larger consignments., our worldwide portfolio of preferred carriers, chosen for their professionalism, reliability and capacity, is complemented by the best local carriers, help us maintain peak and off-peak transit consistency.

We also offer-peak season charters, express clearances, 24x7 dedicated vehicles for door-to-door delivery. And we have the expertise and experience to meet your most demanding logistics challenges. Our consolidations are fixed schedule and time definite, using only premium carriers with multiple departures per week from all major airports in every region.

Sea Freight

CNS Logistics provides time definite, innovative sea freight services for both Full Container Loads (FCL) and Less Than Container Loads (LCL) shipments worldwide. As one of leading sea freight forwarders, we can handle large volumes on a global basis or specific requirements on a single route at any time and to any destination. We can manage your shipments on an individual basis or as part of an integrated supply chain solution. For your benefit of safe and accurate movement we operate our own Container Freight Station (CFS) in many Base ports or carrier relationships ensure loading priority for all of your sea shipments. And when congestion becomes an issue, our local experts work with you to book capacity and finds the most effective alternate routing, minimizing delays and ensuring that goods arrive when needed

CNS Logistics also has range of value-added freight management services such as managing carrier contracts on your behalf.

Additional Sea Freight Services:

- Quality CFS facilities at major ports.
- Customs- in house automated clearance.
- Transportation expertise at origin and destination.
- Load factor optimization.
- Customized consolidation.
- Local, proactive vendor management.
- Vendor documentation.
- Customized management reports.
- Audit and compliance management.

- CFS inventory visibility.
- Build to order consolidations.
- Direct to store or Distribution Centers Exclusive.
- Packing, labeling palletization and bar-coding.
- PO/SKU line item visibility.

FCL (Full Container Loads)

terms of attractive rates, transit time, security and service worldwide from our close partnership with premier sea carriers. Our value service is designed for customers seeking the most effective "Full container load" (FCL) sea freight option, while still meeting important time schedules. **CNS Logistics** will deliver your FCL shipment anywhere worldwide.

LCL (Less than Container Loads)

Our experience in handling and packing LCL at our CFS is proven and used by many of the leading global companies. **CNS Logistics** offers superior services providing regular, reliable, fast and cost effective weekly sailings from Asia. We offer reliable port-to-port and door-to-door transit times consistently throughout the year. Our Less than Container Load (LCL) Service offers you shipments with fixed schedules under our control at origin /destination. It is most consistently reliable LCL shipping service available.

Our experience in handling and packing LCL at our CFS is proven and used by many of the leading global companies.

Information Technology Solutions & Services

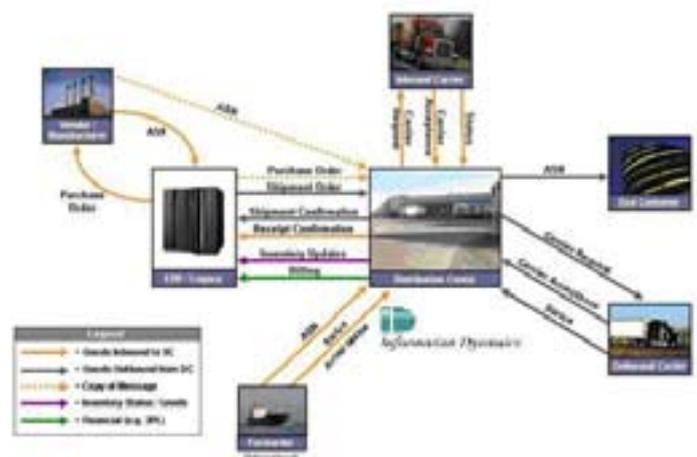
CNS Logistics facilities use the (WMS) Warehouse Management System and (TMS) Transport Management System Information Dynamics. This advanced application manages all warehousing processes, including receiving, put-away, replenishment, picking, packing, labelling and shipping.

With these powerful tools that let you monitor and manage shipments, from the factory, while in transit, and to your distribution centre or retail store. Easy, fast access to data improves planning and increases control across the supply chain.

Our Associates use mobile, radio-frequency (RF) communications equipment to receive, put-away, replenishment, pick, load, ship and inventory. Using RF communications, in combination with bar coding, increases productivity and data accuracy while improving inventory visibility.

Our web-based portal enables each of our Clients to view and manage inventories, 24x7, through a secure Internet connection. Clients can view inventory levels and event history as well as submit changes and adjustment to product orders and movement requests prior to shipping. The portal also allows customers to request and view reports online.

Our Shipment tracking offers detailed results and simplified report functions. In addition to tracking by shipment reference number you can track shipments using a container number. You'll receive detailed shipment status, including information on Shipper, Consignee, and container volumes.



Shipment tracking also offers customizable reports that you can organize by criteria such as origin, destination, and date range, and then download to Microsoft Excel. You can also designate your third-party providers (e.g., Customs brokers, truckers, etc.) to have visibility to shipment information, based on your approval.

Customers' distribution needs have changed rapidly with the advance of technological innovations of the past decade. Customers now demand more from the industry than ever before including:

- The ability to reduce inventory carrying and distribution costs by increasing inventory turns.
- Tighter integration with client host and ERP systems, beyond traditional EDI transactions.
- Internet-enabled fulfilment and distribution solutions that complement existing business processes.
- Flexibility to quickly respond to rapidly changing retail compliance demands.
- Convenient, secure access to real-time inventory and shipment status.
- Sophisticated value-added service capabilities such as kitting, returns management, postponement and fulfilment.

Additional System Features:

- Internet Access for Clients to View Their Inventory, Orders, Etc.
- Centralized Customer Service Rep (CSR) Capabilities
- Integration with Anything - Microsoft to SAP
- Repeatable Processes with Minimal Training
- Operated in Real-time Alerting Capabilities. As product moves throughout the life cycle in the CFS/Warehouse the system is immediately updated. All information on inventory, productivity, billing, etc is available and up to date at all times.

- Information Dynamics Promotes Accountability with a historical log of everything that happens in the system. The log contains items such as: Date & Time Stamp – Who Performed the Task Where Product was moved “From” and “To” Product Details - Inventory Owner. This information is kept on the system as long as you feel necessary. For example, some clients are contractually required to keep 7 years of data in the system.
- AD-Hoc Reporting
- Always Current Information
- Eliminate Physical Inventories due to improved accuracy with (Cycle Counting, Reduced data entry, etc.)
- Improved Labor Productivity
- Advanced Functionality for Kitting, Returns, Fulfilment, and Pick and Pack
- Web Enablement - Gives customers inventory visibility of their products and the ability to add & update their orders.
- Robust 3PL Functionality that is unparalleled
- Flexible & Configurable
- Current Technology - Voice Picking - RFID - EDI XML - Etc.
- The system uses barcodes throughout the operation. All barcode labels are completely customizable and can be specific to each customer, order, consignee etc.
- Information Dynamics comes with Crystal Reports embedded within to generate all reports in the operation. **CNS Logistics** provides over 100 various reports which can be customized at your request.

Customs Clearance & Security

A well-designed and well-managed customs clearance program reduces cycle times, improves shipment visibility and lowers cost. Local experts of our Customs service enable timely and reliable movement of your goods through the customs process. We offer clearance in a consistent, timely and cost effective manner by acting as a direct extension of your business to develop individual service programs that are uniquely tailored to your needs. You are assigned a single point of contact that is trained to handle all of your customs clearance needs by licensed professionals to the extent permitted by law and information system interfaces that are connected to customs authorities, Where available we provide translation and classification for documents. Because we check cargo availability, arrange physical inspections, re-stuffing and delivery, you have time to spend with your business. We also arrange survey of damaged cargo and obtain damage/loss reports to protect your right to make claims through underwrites

If your goods sit on a dock awaiting customs clearance for a day, your product flow advantage is squandered. Additionally incomplete or wrong customs documentation can cause considerable delays in transportation, reducing supply chain and delivery reliability

Our global logistics network of local experts understands the nuances of their respective country's customs regulations, giving you the critical edge in expediting customs clearance and delivery of shipments.

We electronically integrate customs brokerage event information and activities into our global transportation and distribution network. This information is directly linked to transportation and inventory management data, leading to a seamless, cost-effective global transportation and customs clearance process that assures maximum data quality and an efficient, secure service that delivers your shipments on time.

Consolidation Services and LCL

With more than 125 shipping lines servicing Jebel Ali Port, Dubai can boast of world class logistics and distribution capabilities. An added advantage is the proximity of Dubai International Airport and the extensive highway network in the country. There is growing interest amongst a lot of multinational companies to source their procurement activities in Dubai.

CNS Logistics is having a valid Private CFS License from Dubai Ports Authority to operate consolidation and LCL services for various trading and manufacturing units through our 110,000 Sq.Ft warehouse located in Jebel Ali Free Trade Zone. A positive feature is the location of free zone in close proximity with the Middle East ports, having regular services by liners calling at Jebel Ali port. This enables **CNS Logistics** to perform multi country consolidation with ease.

Multi Country Consolidation Services

CNS Logistics team of professionals handles consolidation of cargo at multiple regions round the globe. With this consolidation service **CNS Logistics** has built a strong relationship with several internationally branded companies. Dubai being located in the best strategic geographical location, the scope for the consolidation and transshipment service is always on the rise.

Export & Cross Trades

As growing number of multinational companies have regional offices in Jebel Ali Free zone, the requirement for cross trade and re-export shipments have increased in the last few years. Regular movements from the Far East to the Middle East are controlled right here in the UAE and hence all bookings and Documentation processes are managed locally. CNS Switches Bills of Ladings as per the requirement of the Customers.

Bonded Logistics Services (Free trade Zone)

As a domestic customs supervision and control zone with the characteristics of Jebel Ali Free trade zone area, the bonded zone plays a role of bonded processing, storage and clearance port, enjoying such rights as exemption from Customs duty beyond the borders and free entry and exit of goods beyond the borders. **CNS Logistics** has been supplying logistics services for the bonded zone. **CNS Logistics** believes that favorable policies and special functions of the Jebel Ali Free trade zone area will extent more potential in logistics operations.

Land Transportation & Cross Border Trucking

CNS Logistics sister concern, CNS Transports L.L.C., have various types and size of fleets, which enables us to move all size and types of cargoes (in-gauge, Out of gauge) through land. With a backup of this, our experienced transport team moves all types of cargoes professionally within the country and to all GCC destinations.

Sea / Air Operations

On an average, we handle 2-3 containers on a weekly basis. These shipments originate from the Far East and the Subcontinent there by utilizing the advantage of clearing at the Jebel Ali Port. It is then shifted to the Dubai Cargo Village and airlifted on prescheduled flights to Europe and America. This crucial phase of clearing containers from the port, followed by transfer to airport and airlifting to the final destination is completed within 24 hours of the arrival of the vessel.

OOG Cargo & Special Equipments

For out of gauge cargoes and the cargo's which require special attention and special equipments, **CNS Logistics** delivers the right solutions and right service to its valued customers at the right time and right price. Stuffing and lashing of the cargoes are also carried out professionally by ensuring the quality of Materials used for lashing the cargoes.

Packing, Removals, Shifting and International Movers

CNS Logistics is equipped with skilled persons in Industrial Packing, handling Personal effects and professionals in dismantling and moving heavy equipments.

CNS Logistics definition of "Logistics"

Logistics in a nutshell is based on 4 basic flows. A successful combination of these flows, according to customer requirements and market conditions, backed by the ideal mode of transport, will generate the exact Logistics solution.

- Product Flow
- Document Flow
- Information Flow
- Finance Flow

3. Jebel Ali Free Trade Zone Area (JAFZA) as Ideal Base

Jebel Ali Free Trade Zone Area has become a crucial centre for investors and international companies with the advantage of a wide range of facilities, including distribution to a whole spectrum of manufacturing / trading activities. **CNS** also being presents in Jebel Ali Trade Free zone is becoming a regional as well as an international player.

Jebel Ali Free Zone Area is also a power player, influencing a major role in the transshipment hub of Dubai, while providing exciting and unlimited possibilities for Industrial Development. Jebel Ali Free Zone Area aims to be one of the largest and fastest growing free zones and ultimately become the leading international business hub that is recognized and preferred globally.

4. CNS Logistics in Jebel Ali Free Zone Area

4.1 Vision

CNS Logistics has a vision to successfully grow and diversify business to the benefit of our customers and employees, creating value and profitability.

4.2 Strategy

CNS's Strategy is to develop logistics solutions with a clear mission, which will create new value for our customer. It is important to stay connected with the changing trends. Hence, it is a matter of necessity to develop industry-focused expertise, by taking a holistic approach that benefits our customers. To establish a corporate identity is our foremost strategy while providing solutions to our customers at the right place at the right time, at the right price.

4.3 Plans

CNS Logistics being a member of FIATA/NAFL and with a strong network of representative offices within the region are focused in an intention to represent multinational liners and logistics companies, who will in turn bring about a further boom in business activities in Dubai. **CNS Logistics** caters to multinational companies who do not have logistics capabilities in the region.

5. General and Cold Storage Warehousing

CNS Logistics is currently operating a 110,000 Sq Ft Green Logistics (USGBC LEED) certified, First in the Middle East, ambient temperature Warehouse (in Jebel Ali Free zone and 12,000Sqft cold storage (-21 degree temp) on 158,950 Sq Ft of land with a storage capacity of 30,000 cubic meter and office space to support staff strength of 150 employees. CNS will facilitate storage area to accommodate stackable and un-stackable cargo.

Additionally, CNS Logistics have value added activities like:

- Palletisation
- Shrink Wrapping
- Knitting/Marshalling
- Just In Time

5.1 Offices Structure

CNS Logistics office structure is a organizational structure backed by experienced team of logistics professionals from the industry.

Our business development team manages multinational customer base in the UAE by meeting their ever growing requirements and providing world class service. This is mainly achieved by 3 simple steps of creating logistics solutions with the help of a professional logistics team

- Design
- Implementation
- Operation

The documentation team will manage customs brokerage and distribution as this will be a regular feature on a day to day basis.

In short, CNS Logistics manages the following activities

- Performs clearance of all inbound/outbound and transshipment of cargo with 100% accuracy and promptness.
- Scope of jobs covers movement of cargo from "Port to Port"& "Free zone to Free zone", "Port to Air port", "Free zone to Air port"
- Geographical coverage by connecting customers globally with 3 basic modes of transportation – Sea / Land / Air.

6. CNS Logistics in Jebel Ali Free Zone Area

CNS Logistics is beneficial in this international business hub catering to the needs of diverse manufacturing activities as well as to one of the leading trading and distribution centers. There is also sufficient availability of skilled, unskilled and professional manpower to help us manage complex logistics activities, which in turn is helping us to expand.

6.1 Future developments

The Logistics City, Al Maktoum International airport and other leading projects such as Dubai maritime city, Etc and Dubai being strategically located as the major imports and transshipment point for Middle east , Africa's, Europe and Americas creates more logistics opportunities and growth.

6.2 Rules and regulations

Transparent rules and regulations in Jebel Ali Free Zone Area and PCFC is an additional advantage and create an ideal opportunity for exchange of information and innovative services.

6.3 Future

Jebel Ali Free Zone Area promises great business potential and plays host to several globally recognized shipping, logistics and manufacturing companies spread over an area of 5 million square meters and expanding year on year. Hence **CNS Logistics** positions itself in Jebel Ali Free Zone Area and is definitely expanding as one of the major key players in Jebel Ali Free Zone Area.

7. CNS Logistics Executive Management Team

CNS Logistics has a structured organization with a functional basis. As individual departments perform core activities, the organization is genuinely focused on their responsibilities and that will lead to efficiency and faster growth.

7.1 Managing Director

CNS Logistics is headed by Mr. Ramesh Narayan, who is responsible for the growth expansion and more specifically, increasing visibility and presence within the business community in the region. The MD is leading the organization with 2 key departments - a Business Development team and an efficient Finance department.

7.2 Business Development Team

CNS Logistics Business development team is headed by Business development director Mr. Sushanth Mohanlal, who is a Master in Business Administration in Marketing and supply chain management and was leading as the head of the business development team with American president lines logistics company with an annual turnover of more than US\$ 12 billion. Assisted single handedly in developing the logistics business in the Middle East and Africa's as well as negotiating both commercial and financial terms for the joint venture partners. Mr. Sushanth was responsible for the supply chain and logistics activities of fortune 500 companies like Walmart, JC Penney, Verbatim, Security label (Suppliers of security baggage tags and other related items to Emirates airlines and other leading airlines in the region).

7.3 Divisions of Business Development Team

- Regional Sales & Marketing Team
- Logistics Engineers
- Service Integrity Team
- IT Team
- Operations Team

7.4 Aircraft/Ship Chartering and Project forwarding:

Aircraft/Ship chartering and Project forwarding is handled under the expertise and years of experience of Mr. Roosen who has executed various turnkey projects with one hundred percent success and more than client's satisfaction.

7.5 Sales & Marketing Team

The Sales team is led by Mr. Karthikeyan, who is specialized and dedicated to specific industries like FMCG, Electronics, Metal & Construction Industry, Oil and Gas industry, Chemical Industries.

The Marketing team concentrates on different sectors and their core responsibility is to target new customers in this fast growing industry and also help identify fast developing countries and create supply chain solutions.

7.6 Logistics Engineers

The Logistics Engineer's team is led by Mr. Niraj Mohan who is specialized in creating Supply chain solutions as the team is dedicated towards the understanding of customer requirements. They will also design logistics products and finally create a completely new solution that is economic and efficient and satisfies the needs of individual customers.

7.7 Service, Integrity, IT & Operations Teams

They are more of a support team and led by Mr. Rajeev Menon and they play a crucial role in the company's growth and development.

7.8 Finance Team

Reporting directly to the Managing Director, the financial controller of our organization Ms. Ishita Dhanraj has a strong financial team who is responsible for managing the overall development of the company.

The Finance team specifically caters to the Budgeting, Planning, Scheduling and Implementation of all projects and business development activities. Backed by internationally recognized IT software, the company will produce only 100% results oriented services.

7.9 CFS Operations Manager

The CFS Manager Mr. Lal Rajan is a veteran in the logistics field heads the warehouse and distribution operations. The current facility has world class logistics and distribution facility that allows it to comprehensively fulfill the needs of both the customer and the company.

8. Operational Functions of our Jebel Ali Facility

The **CNS Logistics** team provides warehousing and distribution solutions that help clients improve inventory management reduce operating costs, speed order cycle times and boost their business profits.

Regardless of the industry and customer base, more effective supply chain solutions plays an increasingly important role in the customer's future success. The CNS Team enhances collaboration with customers and suppliers in the planning and replenishment process, which in turn controls customer's sales peaks and market fluctuations.

We also apply the industry knowledge, leading-edge technology and operational excellence to our clients' business and hence benefit from flexible, intelligent solutions that are customized according to the competitive needs and customer-required specifications.

8.1. Operational Functions of our Jebel Ali Warehouse CNS Logistics CFS operations believes in

- Shortening order cycle times
- Improve customer service
- Reduce inventory levels
- Cut real estate and labor costs
- Reduce overall logistics costs
- Enhance strategic and operational flexibility
- Fast, flexible response to market changes

Some recent Major Projects Handled By CNS Logistics

Handled and exported 23000 cbm of Oil Field Equipments From Jebel Ali to Mostaganem, Algeria, complete logistics & Freight(ship charter) was taken care by CNS from Ex-Suppliers yard to Mostaganem Port.

Handled for one of major oil filed servers company their Radioactive Air Freight Charter Movement from Houston USA to Muscat , our major challenge was co-ordinating and getting all approvals from respective countries Civil Aviation Authorities ,

Federal Authority for Nuclear Regular (FANR), police departments, fire and security departments and moving the shipment safely.

We have performed on COA basis for one of major oil field services company for their Cement Break Bulk Shipment from Germany to Egypt & Syria with average monthly tonnage of around 6000 mts, infact with our right choice of ships we reduced the cargo damages and ultimately reducing the cost.

Summary

CNS Logistics has an existing business setup in Dubai and Abu Dhabi and owns an Green Logistics(USGBC LEED CERTIFIED) Ambient temperature Ware House and leased Cold Storage (-21 degree Temp) warehouse in Jebel Ali Free Zone.

Our business being in a dynamic and thriving place for import and trans-shipment initiates us to be a part of the prestigious, fast growing & prosperous business community in the region.

After establishing ourselves in Dubai and Jebel Ali Free Zone and Abu Dhabi , we are now focused on a promising future on refinement and upgrading every aspect of our services and hence continue our commitment to our customers.

Thank you

And we welcome you to

CNS Logistics L.L.C.

Your Satisfaction Is Our Service...

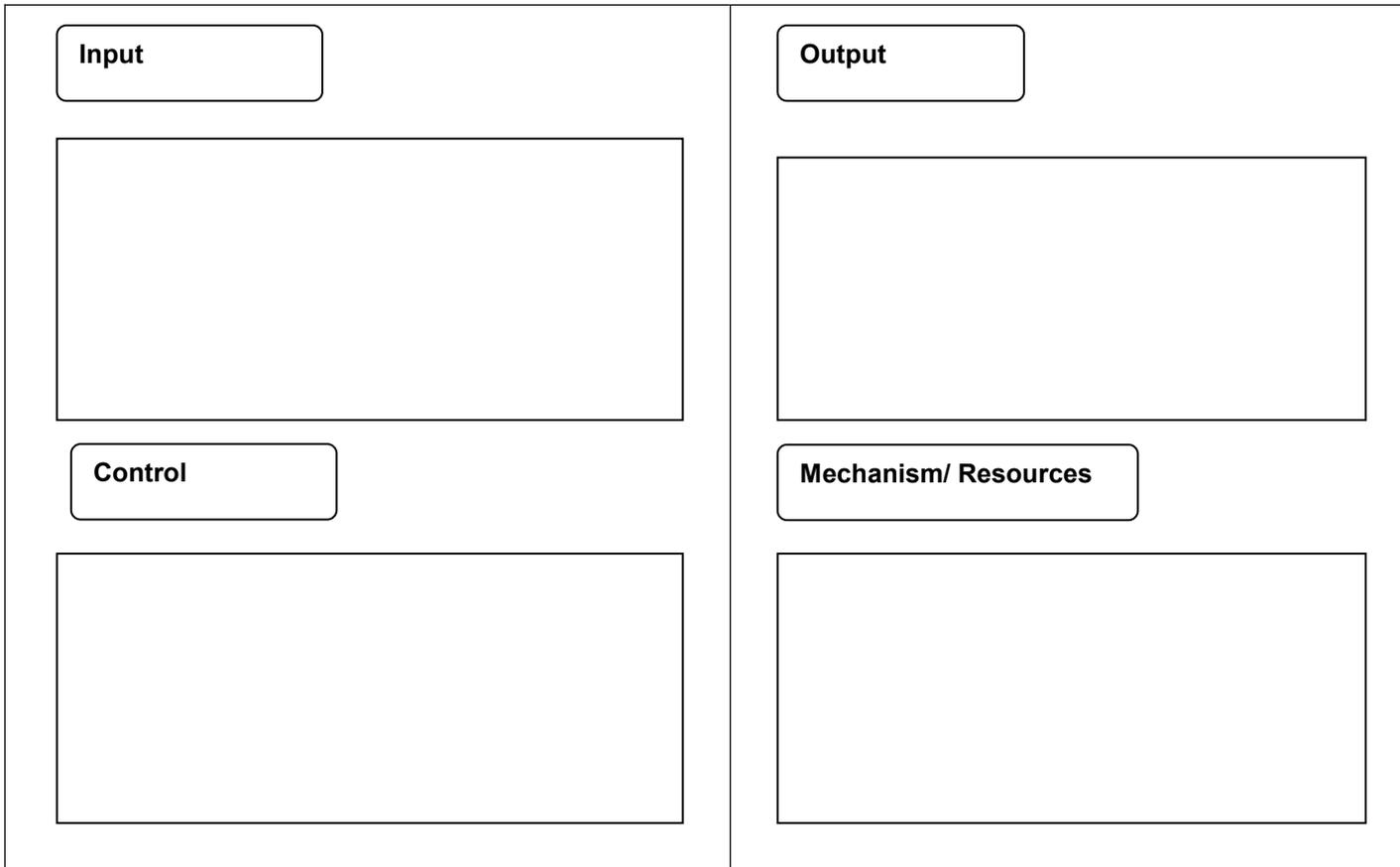
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OBJECTIVES	
1.	To confirm the availability of warehousing space within one hour.
2.	0% damages of customer's cargo.
3.	Timely feedback to the customers on their stock on a weekly basis.
4.	Ensuring 100% utilization of the warehousing space.
5.	On line web access for customers is working satisfactorily
6.	Ensure proper House keeping is done.
7.	Ensure Health and safety standards are followed in the warehouse
8.	Cyclic Inventory count of various customers.
9.	100% accuracy in stowage & retrieval of cargo.

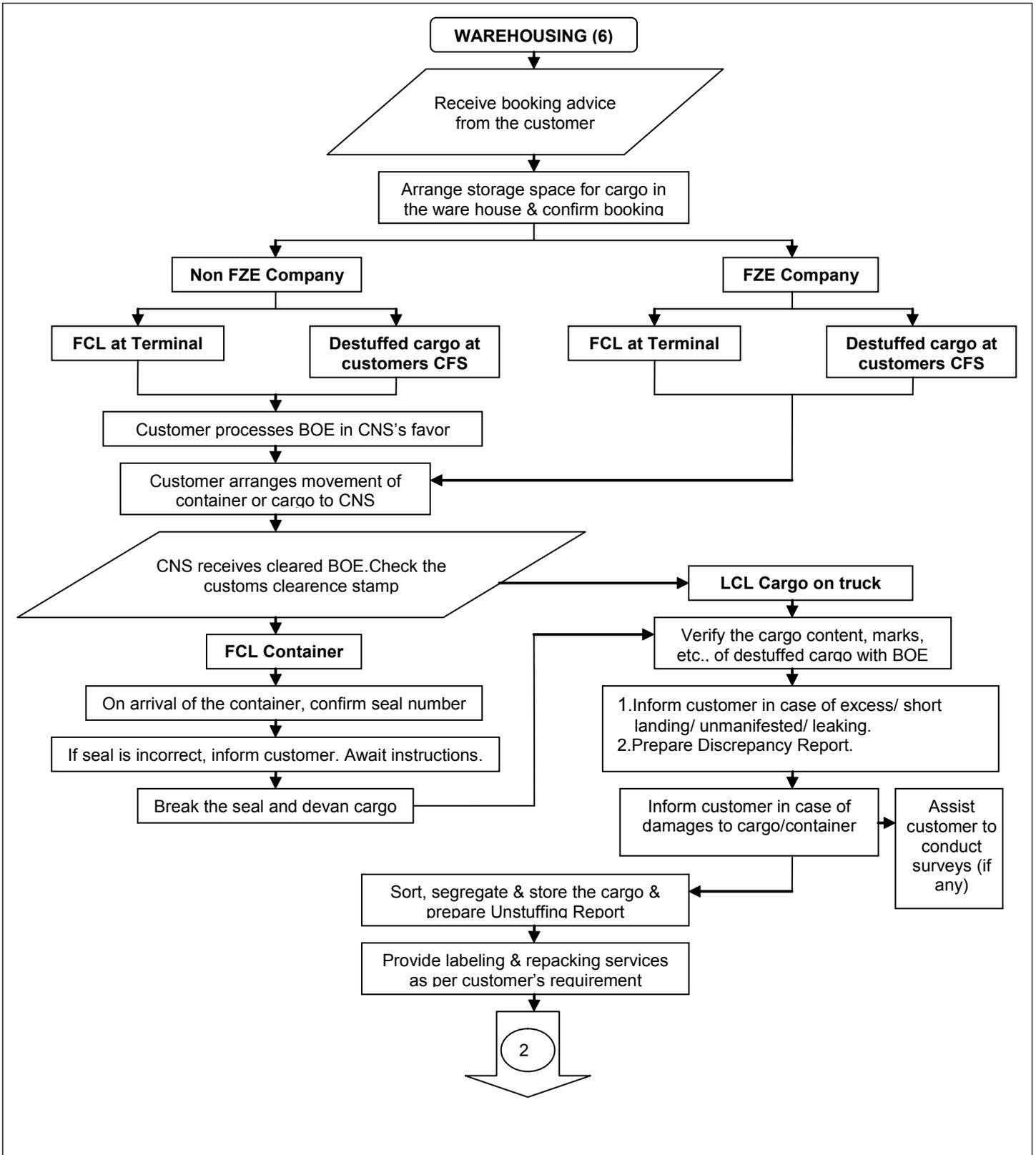
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Documents handled



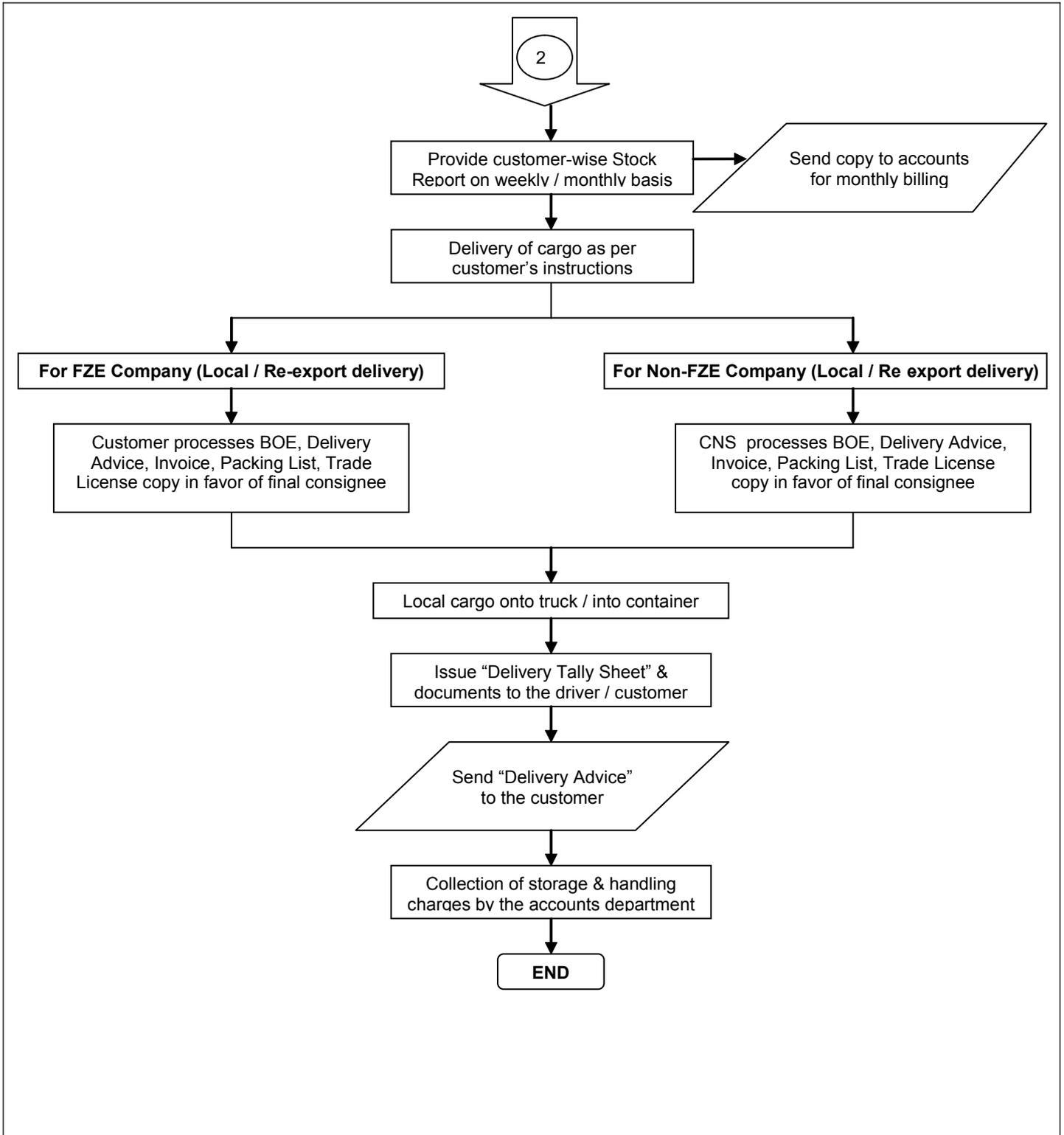
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Annexure -1

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<div style="border: 1px solid black; border-radius: 5px; padding: 5px; margin-bottom: 10px;">Input</div> <div style="border: 1px solid black; padding: 10px; margin-bottom: 10px;"> <ul style="list-style-type: none"> BOE & Documents from customer Booking advice from customer Delivery instructions from customer </div> <div style="border: 1px solid black; border-radius: 5px; padding: 5px; margin-bottom: 10px;">Control</div> <div style="border: 1px solid black; padding: 10px;"> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Item</th> <th style="text-align: left;">Parameter</th> </tr> </thead> <tbody> <tr> <td>If discrepancy in seal</td> <td>Do not destuff, check with customer</td> </tr> <tr> <td>If BOE doesn't have customs stamp</td> <td>Do not destuff, check with customer</td> </tr> <tr> <td>If excess, short</td> <td>Prepare Discrepancy Report & inform customer</td> </tr> <tr> <td>Stock Report</td> <td>Customer – weekly as per requirement Accounts – monthly</td> </tr> <tr> <td>Delivery Advice to customer</td> <td>Within 12 hours of cargo delivery</td> </tr> <tr> <td>Fork Lift Drivers</td> <td>To have valid driving License</td> </tr> <tr> <td>CFS Insurance</td> <td>To have annual validity</td> </tr> <tr> <td>Safety Instructions</td> <td>As per port guidelines</td> </tr> </tbody> </table> </div>	Item	Parameter	If discrepancy in seal	Do not destuff, check with customer	If BOE doesn't have customs stamp	Do not destuff, check with customer	If excess, short	Prepare Discrepancy Report & inform customer	Stock Report	Customer – weekly as per requirement Accounts – monthly	Delivery Advice to customer	Within 12 hours of cargo delivery	Fork Lift Drivers	To have valid driving License	CFS Insurance	To have annual validity	Safety Instructions	As per port guidelines	<div style="border: 1px solid black; border-radius: 5px; padding: 5px; margin-bottom: 10px;">Output</div> <div style="border: 1px solid black; padding: 10px; margin-bottom: 10px;"> <ul style="list-style-type: none"> Booking confirmation from customer Discrepancy Report Unstuffing Report Stock Report (customer-wise) Delivery Tally Sheet Delivery Advice to customer </div> <div style="border: 1px solid black; border-radius: 5px; padding: 5px; margin-bottom: 10px;">Mechanism / Resources</div> <div style="border: 1px solid black; padding: 10px;"> <ul style="list-style-type: none"> CNS Warehouse Management System(WMS). Warehousing Tariff Packing Material Nestainers / Pallets / Trolley 3 ton Fork-lifts (1 number) </div>
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