

CLIENT LIST

<i>Public Works Agencies, Non-Profits, and Universities</i>			
#	CLIENT	TYPE OF BUSINESS	SERVICES PROVIDED
1	Asian Business Association (ABA)	Trade Association	WORKSHOPS/SEMINARS: Building Your Company's Financial Infrastructure and Cash flow Management. Understanding Minority and Small Business Certifications.
2	CHARO Community Development Corporation	Economic Development Center	WORKSHOPS/SEMINARS: Business Plan Development; Developing Infrastructure; Increasing Your Sales; Managing Your Cash Flow; Marketing Plan Development; Marketing; and Strategic Planning.
3	Exposition Construction Authority (EXPO)	Transportation: Design-Build Light Rail Construction (Los Angeles to Santa Monica)	DBE/SBE Program Monitoring, Local Hiring, and Labor Compliance Project Oversight; Certified Payroll Monitoring.
4	Los Angeles Unified School District (LAUSD)	Design-Build Public Works Contracting Agency - School Construction and Modernization (K-18)	Lead Consultant: Workshops - Technical Assistance; Consultation; Coordinated 10-hour CalOSHA classes; IIPP; How to Bid Formal and Informal Contracts; Safety Pre-Qualifications; SBE Certifications; Labor Compliance/Prevailing Wage Compliance.
5	Los Angeles Community College District (LACCD)	Design-Build Public Works Contracting Agency - 9 Campuses	Business Development; Business & Community Outreach Services; GFE Document Development; Contract Compliance Policy Development; Outreach Plan Development & Monitoring; Technical Assistance
6	PACE Asian Pacific Consortium Employment	Business Development Center	WORKSHOPS/SEMINARS: Business Plan Development; Break-Even Analysis; Managing Your Business Finances; Pricing Your Products/Services.
7	Pepperdine University School of Law	Micro-Enterprise Entrepreneurship Program	WORKSHOPS/SEMINARS: Business Plan Development Training; Managing Your Business and Infrastructure; SWOT Analysis; Market Research; Industry Analysis; Marketing Development Plan; Record Keeping; Cash Flow Management
8	The Latin Business Association (LBA)	Trade Association	WORKSHOPS/SEMINARS: Business Plan Development; Managing Your Business and Infrastructure; Developing Business Structures; Strategic Operational Planning; Procurement - Obtaining and Keeping Contracts; Understanding Minority Certification Programs; Managing Your Cash Flow; Developing Statement of Qualifications (SOQs); Marketing Plan Development; Marketing; Partnering and Mentor Protégé Programs.
9	Valley Economic Development Center (VEDC) and Los Angeles Community College District (LACCD)	Economic Development Agency - Mini Boot Camp for Construction Contractors	Lead Consultant: Technical Assistance; Consultation; Develop Statement of Qualifications (SOQs) for contractors.

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Small Businesses			
1	A. B. Acoustics, Inc.	Suspended Ceiling and Insulation Installer	DBE/SBE Certification Application Packaging, Consultation, Legal Structure
2	ALAMEDA Construction Services	General Construction	Business Plan Development
3	American Contractor Services (ACS)	General Contractor and Construction Management	Small Business Boot Camp Training: Safety Plan Development; Business Infrastructure Development; Minority Certifications, Capability Statement, Best Practice Compliance; Cash Flow Management; Statement of Qualifications; Contract-Readiness
4	APEX Development, Inc.	Concrete Construction Company	SBE Certification, Business Plan, Loan Packaging, Bonding
5	Automated Manufacturing	CNC Tool Manufacturer	Development of an Unsolicited Proposal
6	Belle Biscotti Baking Company	Bakery and Store Front Cafe	Business Plan Development and Business Consultation
7	Beverly Hills Quality Care Center (BHQCC)	Adult Care Facility	SBA 8(a) Certification, Consultation
8	Biotex Laboratory Services	Phlebotomy Services	Capability Statement, Business Plan
9	Bulb Star	Energy Saving Bulbs Sales	Business Plan Development; Proposal Development; Business Consultation
10	C. Camacho & Associates	Labor Compliance & Community Outreach	MLK Proposal Development; Outreach Plan Development; Business Consultation
11	Cal Plumbing	Specialty Trade plumbing contractor	Business Plan, Certified Payroll
12	CASANOVA'S Towing & Equipment	Towing Equipment Sales & Service	DBE/SBE Certification Application Packaging; Best Practice Compliance Preparation; Corporate Record Book
13	Carpet Guys	Flooring & Tile Contractor	Bid Preparation, Certified Payroll Reporting
14	Cedar Financial	A nationwide debt & credit collection service	Proposal (Response to an RFP)
15	Certified Services Group	Carpentry - Construction	Business Plan Development; Business Consulting
16	CitiWide Engineering, Inc.	Construction Engineering	SBA 8(a) Certification; SBA Business Plan Development; Business Consultation
17	Eagle Protection of California	Alarm Security Services	Capability Statement, SBA 8(a) Certification
18	EJS Construction	General Construction	8(a) Certification Application Preparation; Business Consultation
19	Envision Success, Inc.	Distributor of Novelty Products	Business Plan Development

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20	EXBON	General Construction	SBA Business Plan Development
21	Facility Resources Unlimited	Cubicle Installation, Equipment Relocation	SDB Certification Application Preparation
22	First Call Janitorial Services	Janitorial service	Capability Statement, Proposal
23	Girard & Peterson, Inc.	Tow Truck Services	Preparation of Good Faith Efforts (GFE) Documentation; SBE Contract Compliance
24	Greenland Supply, Inc.	Landscaping supplies and equipment distribution	Business Plan Development
25	Green Star Landscape Development	Landscaping and Irrigation Installation	DBE/SBE/MBE Certification Application Preparation
26	Harris Computer Werks	Computer Consulting - Service Repair Installation	Business Plan, SBA 8(a) Certification
27	Hatchett Mountain Construction, Inc.	Construction	Business Plan Development
28	IPI Corporation	General Construction	Business Plan; Consultation; Business Development, Workshop Training.
29	J.R. Ayala Transport	Trucking	Business Plan Development, Consultation
30	JAYVEE's Dance Studio	Dance Studio	Business Plan Development
31	JDL Environmental, Inc.	Construction	LAUSD Safety Prequalification Preparation
32	Kingstone Development Solar Panel	Solar Panel Distribution	Proposal Development
33	L.G. Express	Trucking	Business Plan, Business Consultation
34	Le Bleu Chateau Assisted Living	Assisted Living Facility	Business Plan Development
35	Lucy B Lingerie	Vintage Lingerie Manufacturing and Distribution	Business Plan; Consultation; Workshop Training.
36	M1 Integrated Systems, Inc.	Electrical, Low Voltage Services	DBA/Fictitious Business Name Set-up
37	M-1 General Contractors	General Construction Services	Business Infrastructure Development, DBVE Certification Application Packaging
38	Mama's Hot Tamales Café	Mexican Restaurant	Develop 4-Year Pro Forma; Consultation
39	MASBuild	Design and Architectural Firm	SBA 8(a) Certification Application Packaging and Business Consultation
40	Maximum Cleaning Services	Janitorial Service	Bid Document Preparation
41	Med West, Inc.	Medical Billing Services	Business Plan Development; Workshop Training; Business Consultation
42	Metro Electric Company	Specialty Trade Electrical Contractor	Business Infrastructure Development; Capability Statement, Employee Handbook; LAUSD Safety Prequalification
43	MetTra, Inc	Roadway Feasibility Studies Contractor	Consulting and document development services

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44	Milli Micro Systems	IT and Project Management	SBA Business Plan Development
45	Natalie Hemmens Leather Accessories	A Designer and Manufacturer of Purses	Business Plan Development; Business Consultation
46	Nupmil Construction, Inc.	General Construction	Capability Statement, Bid Referral Services
47	Onyx, Inc	Pest Control Company	Minority Certification Services
48	Pickett & Associates	Small Business Consulting & Outreach	Public Works RFP and Proposal Development; Business Consultation
49	Power Pro Plus, Inc.	General Building Contractor and Electrical	SBA 8(a) Certification Application Packaging, Business Consultation
50	R&F Fire Protection & Plumbing, Inc.	Fire Sprinkler System installation & Construction	Corporate Statement of Qualifications (SOQ) Development; CBE Certification Application Preparation; Consultation
51	RD Construction	General Building Construction - Parking Structures and Commercial Buildings	SBA 8(a) Certification Application Packaging, Business Consultation
52	Road Runner Towing	Towing & Hauling	Capability Statement, Workshop Training, Business Infrastructure Development
53	Secured Data Shredding	Confidential Documents and Record Shredding Services	Business Plan Development
54	SMB Enterprise	Providing Retail Music By CD and Downloads to Hair Salons and Boutiques	Business Plan Review, Refurbish, and Overhaul
55	Surety Mechanical, Inc.	HVAC Installation & Repairs	Business Infrastructure Development, Workshop Training, Business Consultation
56	Torres Construction	General Construction	Corporate Resume, RFP Preparation
57	The "G" Crew	Construction Inspection Services	Labor Compliance Monitoring and Project Oversight, Business Consultation
58	Try Me Electric	Specialty Trade Electrical Contractor	Capability Statement, Certified Payroll Reporting
59	Twins Roofing, Inc.	Specialty Trade Roofing Contractor	LAUSD Safety Prequalification, Bonding
60	University of West Los Angeles School of Law	Law School - Providing Education to Aspiring Lawyers	Business Plan Development; Business Consultation
61	Venagas & Associates	Real Estate Brokerage	Business Plan Development; Consultation
62	VINCOR Construction, Inc.	General Construction	Construction Management Plan Development; Business Consultation
63	VMY Construction	Specialty Trade - Carpenter	LAUSD Safety Prequalification; Business Consultation
64	West Coast Building Construction, Inc.	General Construction	Business Plan Development, Consultation, SBA 8(a) Certification Application Packaging; Business Coaching
65	WSDG, Inc.	HVAC installation and Service Contractor	SBA 8(a) Certification Packaging