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Parker Thomas

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Professional Summary

Experienced Real Estate Sales Associate who currently holds the regional record for monthly sales volume. Adept at negotiating a sales price staging a property for sale and identifying opportunities. Specializes in residential property and foreclosed properties.

Core Qualifications

- Certified real estate agent
- Aggressive but respectful sales professional
- Marketing experience
- Comfortable with social media
- Adept with creating spreadsheets
- Strong understanding of contracts
- Excellent communication abilities
- Diligent and proactive sales professional

Experience

Real Estate Sales Associate Brenner Developers

7/1/2009 - 7/1/2014
New Parkland, CA

- Responsible for sales of existing development homes and properties.
- Often assisted team responsible for new property sales in developing marketing plans.
- Assisted in developing and executing company's social media marketing plan.

Real Estate Sales Associate Horvath Real Estate

9/1/2005 - 7/1/2009
New Parkland, CA

- Responsible for handling all out of town customers who were looking to relocate to the area.
- Part of a small team that would identify and try to flip foreclosed property opportunities.
- Helped to start and develop the firm's online marketing plan.

Real Estate Sales Associate Uptown Realty

7/1/1999 - 9/1/2005
New Parkland, CA

- Broke the regional sales revenue for the month of October 2000 by several thousands dollars. The record still stands.
- Assisted in developing new listing marketing materials with other associates in the firm.
- Responsible for creating and acting on the dynamic list of foreclosed properties in the area.

Education

High School Diploma Winchell High School

1999
New Parkland, CA

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