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Build My Resume

Angela Gonzales

123 Main Street, San Francisco, CA 94122
Home: 000-000-0000 | Cell: 000-000-0000
email@example.com

Professional Summary

Dedicated jewelry sales associate with a proven track record and an energetic spirit. Over four years of experience in high-end retail jewelry sales resulting in over \$500000 in sales per year. Adept at customer engagement and relationship building using communication and consultative sales approach.

Core Qualifications

- Sold over \$500000 in jewelry sales per year
- Customer service
- Sales and upselling
- Display setup
- Presentation and demonstration of products
- Dedicated and enthusiastic
- Detail oriented

Experience

Jewelry Sales Associate America's Jewelry Headquarters

11/1/2007 - Present
Upland, CA

- Worked as the dedicated high-end sales associate.
- Increased revenue by 30 percent within the first six months on the job.
- Helped create a new display method to entice more buyers.
- Achieved a promotion to Lead Jewelry Sales Associate overseeing 10 to 14 employees per shift.

Jewelry Sales Associate Glitzy Gems

8/1/2005 - 11/1/2007
New Cityland, CA

- Kept display neat and tidy.
- Achieved \$600000 in sales the first year and \$500000 plus each subsequent year.
- Used consultative sales approach to successfully build relationships with high-end buyers.
- Demonstrated products to interested customers.
- Introduced a jewelry-cosmetic product idea that increased sales in both departments by 14 percent.

Jewelry Sales Associate Top Rock Jewelry

3/1/2004 - 8/1/2005
New Cityland, CA

- Won Sales Associate of the Month award five consecutive months.
- Achieved over \$525000 in sales.
- Became the leader in high-ticket sales.
- Created a new display method that improved sales by 10 percent.

Education

High School Diploma New Cityland High School

2004
New Cityland, CA

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