

Srinivas Singaraju

Werner Wohnbau GmbH & Co. KG

Beroldinger Straße 17

78078 Niedereschach

Subject: Reference Letter for Mr. Roberto Fiore regarding house purchase at Bickenbach

Dear Mr. Fiore,

We're very pleased to write you a formal letter of reference regarding our interaction that concluded in our purchase of a Double Row house ('Doppelhaushälfte') at "Am Hartenauer Feld, Bickenbach, 64404".

Right from the first meeting we had in September 2016, we had a positive perception about Mr. Fiore. In general Mr. Fiore comes across as a person who is easy to talk to & has a friendly demeanor. In our case, since we were foreigners in Germany, it was necessary to communicate in English sometimes which he also did without a problem.

Since, we had not too much experience with the real-estate in Germany, we had a lot of basic questions & also asked him to schedule several visits to the 'Musterhaus'. I'm happy to note that he did this without any complaints and also sometimes on weekends which is much appreciated. I have also particularly noted the fact that he was able to anticipate what we were looking for and has been good source of detailed information about the project. This I'd say makes him not just a salesperson but someone who's more deeply involved than just getting you to sign the contract. As a matter of fact, I had already recommended Mr. Fiore to some potential buyers and heard positive reviews about him. We certainly appreciate the patience with which he handled our questions, appointment reschedules etc.

Overall, I'd work with Mr. Fiore again if there's an opportunity to do so & definitely recommend him as a professional. I wish him all the best for his future endeavors.

Best Regards,

Srinivas Singaraju.

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Senior Product Specialist
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