

# SALES CALL LOG

NO	DATE	TIME	STORE	CONTACT/TITLE	DISCUSSED	NEXT STEP
Ex.	1/17/09	2:00 PM	Grocery Land	Jim Smith / Grocery Mgr	Company history, market presence throughout Ohio, Stores we service in the area, competitive pricing	Jim's going to talk to his manager tomorrow and I'll stop back on Thursday to hear his feedback. If he says no, I'll offer a fill at 1/2 price
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