**Wal-Mart Sales Manager CV Template**

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**Objective**

To work as a Wal-Mart Sales Manager at its Supercenter in Florida

**Summary of Qualification**

* 13 years of experience in the retail business with the last 4 years as a sales manager for a large consumer retail store
* Excellent verbal and written communication skills in English and Spanish
* Excellent social and interpersonal skills

**Career Experience/Job History**

**2006 – Present:  Retail Sales Manager, Bloomingdale’s, NY**

* Implement store policies over bulk sales and shop floor sales procedures.
* Ensure the store opens precisely on the expected selling hours of a working day
* Supervise sales and customer relations clerks to ensure high level of customer satisfaction and cost effective floor operations.
* Collaborate with merchandise brand managers in promoting their inventories
* Provide analysis of inventory turnover to identify high and slow moving inventories
* Implement seasonal sales discounts and other promotional discounting offers.
* Mentor and train sale floor operations staff

**1997 – 2006:  Assistant Sales Manager, Glendale Mall, CA**

* Assist the sales manager in promoting inventory sales inventory
* Implement store policies and procedures and disciplinary actions for any infraction
* Coordinate with webmaster to ensure online sales items remain updated.

**Education**

1994 – 1997:  BA Business Management, University of Phoenix, Brookfield campus.

**Professional reference will be furnished upon request**