Financial Security Advisor

Employer : SFL PARTENAIRE DE DESJARDINS SÉCURITÉ FINANCIÈRE

Location: Grand Falls, NB, CANADA

About Us

SFL Partner of Desjardins Financial Security (« SFL ») and SFL Investments, in conjunction with their counterparts outside of Quebec, form a national network for the distribution of financial services in the areas of financial security planning, life and health insurance (individual and group), savings, and investments. With offices across Canada, the SFL network has over 1,500 independent representatives and partner firms.

Job Description

Leaders, welcome to SFL! At SFL, our financial security advisors think big and aim high. Supported by a highly dedicated team, customized training program and state-of-the art technology, they have all the tools they need to succeed. Few careers offer you a chance to make a real difference in peoples' lives by helping them build their savings, protect their assets and realize their dreams. Our advisors prepare strategies and plans that meet the financial security needs of their clients to ensure they look to the future with confidence.

A career that lives up to your ambitions! Do you think you have what it takes to become an SFL advisor? For our part, we have what it takes to help you be one of the best. As an SFL advisor, you will benefit from the following:

- You'll be your own boss, setting your own hours and objectives
- A fixed weekly income for the first year, and bonuses tied to your performance
- Help starting up your business, personalized coaching and a professional development program
- The freedom to choose from a wide range of products from major Canadian insurers, Desjardins Insurance and more than 80 mutual fund companies
- State-of-the art software to help you build your business
- Assistance from a multidisciplinary team of professionals who complement your expertise
- Support for marketing and business development
- The chance to aim higher and think even bigger, thanks to a unique and exciting recognition program

Academic Requirements

- College diploma (DEC) or university degree in business administration, finance, accounting, insurance, financial planning, marketing or a related field
- Experience in the financial services or sales industries an asset
- Insurance of persons and/or mutual funds representative's certificate is an asset

Aptitudes

- Excellent people skills
- Leadership
- Sense of business/entrepreneurship
- Good communicator
- Personal discipline
- Independent
- Team player

Let's team up. Because everything is possible!
Send your resumé to sfl.qc.ca/career

For more info, go to www.sfleader.ca.

Source: http://www.workopolis.com/jobsearch/job/15890820?uc=e12