



# Business Plan of Action (First 90 Days)

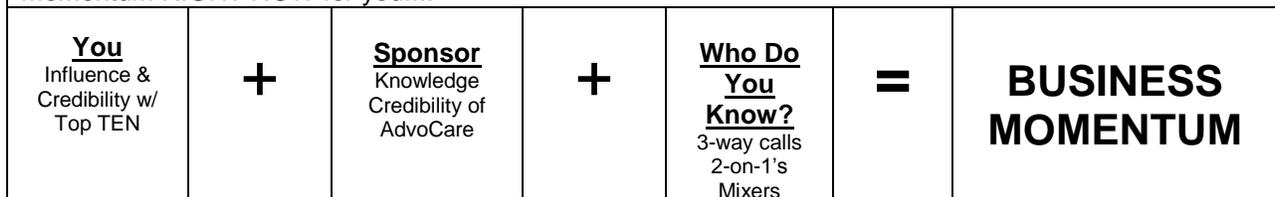
<b>Name:</b>	<b>Phone:</b>
<b>Email:</b>	<b>Mobile:</b>

**\*\*\* Complete and Give to sponsor and upline leadership within 48 hours \*\***

<u>Purpose</u>	<u>“Top Ten”</u>																						
<p>What is your purpose for working AdvoCare as a business? Identify financial disgust (ie..Debt, more time with family, etc.).</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>What are you willing to sacrifice other than Faith, Family and your current profession, in order to make this business work?</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>Are you willing to follow AdvoCare’s Success System found in the Impact Magazine?</p> <p style="text-align: center;">_____ Yes      _____ No</p> <p>Are you willing to put your ego and pride aside and focus on following the Success Plan stated below for <i>the next 90 days</i> to <i>achieve your 90 day financial goal</i>?</p> <p style="text-align: center;">_____ Yes      _____ No</p> <p><b>1<sup>st</sup> Goal – 30 days</b> How much do you want to earn? \$ _____</p> <p><b>2<sup>nd</sup> Goal – 90 days</b> How much do you want to earn? \$ _____</p>	<p>The Top TEN in your life that you have personal influence and credibility with is who <b><u>we</u></b> will present the facts of the AdvoCare business opportunity to.</p> <p>Characteristics of a <u>potentially productive</u> distributor:</p> <ol style="list-style-type: none"> <li>Identifiable <u>disgust</u> with current life circumstances.</li> <li>Burning desire to overcome those circumstances.</li> <li>A teachable spirit &amp; willing to work.</li> <li>A strong <u>work ethic</u>.</li> <li>A <u>financial</u> motive.</li> <li>A sense of <u>urgency</u> to act now.</li> <li>Some history of <u>success</u> in current or previous ventures.</li> <li>Character and <u>Integrity</u>.</li> </ol> <p>_____</p> <table border="0"> <thead> <tr> <th style="text-align: left;"><u>Name:</u></th> <th style="text-align: left;"><u>Phone Number:</u></th> </tr> </thead> <tbody> <tr><td>1) _____</td><td>(____) _____</td></tr> <tr><td>2) _____</td><td>(____) _____</td></tr> <tr><td>3) _____</td><td>(____) _____</td></tr> <tr><td>4) _____</td><td>(____) _____</td></tr> <tr><td>5) _____</td><td>(____) _____</td></tr> <tr><td>6) _____</td><td>(____) _____</td></tr> <tr><td>7) _____</td><td>(____) _____</td></tr> <tr><td>8) _____</td><td>(____) _____</td></tr> <tr><td>9) _____</td><td>(____) _____</td></tr> <tr><td>10) _____</td><td>(____) _____</td></tr> </tbody> </table>	<u>Name:</u>	<u>Phone Number:</u>	1) _____	(____) _____	2) _____	(____) _____	3) _____	(____) _____	4) _____	(____) _____	5) _____	(____) _____	6) _____	(____) _____	7) _____	(____) _____	8) _____	(____) _____	9) _____	(____) _____	10) _____	(____) _____
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## The Business Plan is this simple:

Use your personal influence and credibility with your top ten people to introduce your sponsor, who will bring the knowledge and credibility of AdvoCare. Outside credibility is the most powerful tool you can use. This is done through 3-way calls and 2-on-1 presentations. This simple and proven success formula brings your contacts and the opportunity of AdvoCare together in a way that **we** can create business momentum RIGHT NOW for you!!!!





# Retail Plan of Action (First 90 Days)

<b>Name:</b>	<b>Phone:</b>
<b>Email:</b>	<b>Mobile:</b>

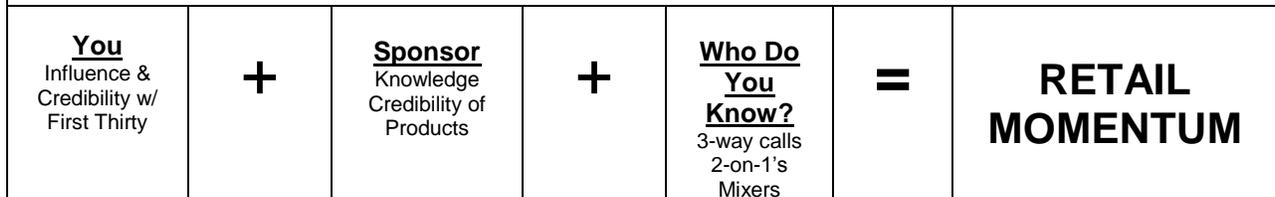
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<b><u>Purpose</u></b>	<b><u>First Thirty</u></b>
What is your purpose for taking the AdvoCare products (ie..More energy, better health, weight loss). _____ _____	List below the first thirty people in your life that you have personal influence and credibility, and who have the following characteristics: a) Health conscious b) Willing to invest in their health c) Want more energy, weight loss, definition, sports perf d) Willing to invest in their children's health

<b><u>Name:</u></b>	<b><u>Phone Number:</u></b>	<b><u>Name:</u></b>	<b><u>Phone Number:</u></b>
1) _____	(____)_____	16) _____	(____)_____
2) _____	(____)_____	17) _____	(____)_____
3) _____	(____)_____	18) _____	(____)_____
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6) _____	(____)_____	21) _____	(____)_____
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8) _____	(____)_____	23) _____	(____)_____
9) _____	(____)_____	24) _____	(____)_____
10) _____	(____)_____	25) _____	(____)_____
11) _____	(____)_____	26) _____	(____)_____
12) _____	(____)_____	27) _____	(____)_____
13) _____	(____)_____	28) _____	(____)_____
14) _____	(____)_____	29) _____	(____)_____
15) _____	(____)_____	30) _____	(____)_____

**The Retail Success Plan is this simple:**

You move your Advisor order to the thirty people using your personal influence and credibility. A great way to get started is through "Nutritional Mixers". Through mixers you will get trained on the products while putting retail profit in your pocket!!! This simple 12 year success formula is the fastest way to create your retail momentum.



**Lets go ahead and get started by setting your first two Mixer dates:**

**Date:** \_\_\_\_\_ **Time:** \_\_\_\_\_  
**Date:** \_\_\_\_\_ **Time:** \_\_\_\_\_