

Wells Fargo® Student Loan for Career and Community Colleges

Application and Solicitation Disclosure



Education Financial Services
 P.O. Box 5185
 Sioux Falls, SD 57117-5185
 1-800-658-3567
 FAX: 1-800-456-0561

Loan Interest Rate & Fees

Your interest rate will be between

9.750% and **16.250%**

After the rate is set, it will be fixed for the entire term of the loan.

Your Interest Rate (upon approval)

The interest rate you pay will be determined after you apply. It will be based upon your credit history and other factors, including cosigner credit and your/cosigner's relationship with the Bank. If approved, we will notify you of the rate you qualify for within the stated range.

Your Interest Rate during the life of the loan.

Your rate is fixed. This means that your interest rate will never change during the life of your loan. For more information on this rate, see the Reference Notes.

A fixed interest rate applies to this loan.

Loan Fees

Application Fee: \$0.00 **Origination Fee:** The fee that we charge to make this loan is 0.000%. **Loan Guarantee Fee:** 0.000% **Repayment Fee:** 0.000% **Late Charge:** 5.000% of the amount of the past due payment, or \$28.00, whichever is greater. **Returned check charge:** \$15.00 .

Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon three (3) different repayment options available to you while enrolled in school.

Repayment Option	Amount Provided (amount provided directly to you or your school)	Interest Rate (highest possible rate)	Loan Term (how long you have to pay off the loan)	Total Paid over 12 years (includes associated fees)
1. DEFER PAYMENTS Make no payments while enrolled in school. Interest will be charged and added to your loan	\$ 10,000.00	16.250%	12 years starting <u>after</u> the deferment period	\$ 39,440.16
2. PAY ONLY THE INTEREST Make interest payments but defer payments on the principal amount while enrolled in school	\$ 10,000.00	16.250%	12 years starting <u>after</u> the deferment period	\$ 30,096.36
3. MAKE FULL PAYMENTS Pay both the principal and interest amounts while enrolled in school	\$ 10,000.00	16.250%	12 years starting after your first payment	\$ 22,783.68

About this example

The repayment example assumes that you remain in school for 4 years and have a 6 month grace period before beginning repayment of the 12 year repayment term. It is based on the **highest rate currently charged** and associated fees.

Federal Direct Loan Alternatives

Loan Program	Current Interest Rates by Program Type
PERKINS For Students	5.00% fixed
Federal Direct Loan STAFFORD For Students	3.40% fixed Undergraduate Subsidized
	6.80% fixed Undergraduate Unsubsidized; Graduate Subsidized & Unsubsidized
Federal Direct Loan PLUS For Parents and Graduate/ Professional Students	7.90% fixed

You may qualify for Federal education loans.

For additional information on student loan options, **contact your school's financial aid office or the Department of Education at:**

www.federalstudentaid.ed.gov

Next Steps

1. Find Out About Other Loan Options.

Some schools have school-specific student loan benefits and terms that are not detailed on this form. Contact your school's financial aid office or visit the Department of Education's website at www.federalstudentaid.ed.gov for more information about other loans.

2. To Apply For This Loan, Complete the Application and the Borrower Self-Certification Form.

You may get the certification form from your school's financial aid office. If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

Reference Notes

Your Interest Rate

Wells Fargo Relationship Discount - The Wells Fargo Relationship Discount will apply if the borrower or any cosigner has and maintains a Qualified Relationship with the Bank. Please ask the Bank about what constitutes a "Qualified Relationship" if you have any questions about this feature. Further Relationship Discount details are set forth in the Loan Request/Consumer Credit Agreement.

Eligibility Criteria

Borrower:

- Must be enrolled as an undergraduate or graduate student at an eligible school, and seeking a degree, certificate, or license.
- Must be a U.S. Citizen, permanent resident alien without conditions, or an international student who is a temporary resident alien with a current U.S. address and with proper evidence of eligibility. For permanent and temporary resident aliens, a U.S. citizen cosigner is required.
- Must have a cosigner, unless you qualify on your own by meeting credit, debt to income, and employment requirements.
- Must be at the age of majority or older at the time of the application. The age of majority is 18 years old in all states except Alabama and Puerto Rico. The age of majority in Alabama is 19. The age of majority in Puerto Rico is 21.

Cosigner:

- Most students will need a cosigner for this loan to meet underwriting requirements. Rates are typically higher without a cosigner; however, cosigners are not required for qualifying student borrowers.
- Must be at the age of majority or older at the time of the application. The age of majority is 18 years old in all states except Alabama and Puerto Rico. The age of majority in Alabama is 19. The age of majority in Puerto Rico is 21.

Bankruptcy Limitations

- If you file for bankruptcy you may still be required to pay back this loan.

More information about loan eligibility and repayment deferral or forbearance options is available in your loan request/consumer credit agreement.

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Loan Interest Rate & Fees

Your **starting interest rate** will be between

5.500%

and

11.990%

After the starting rate is set, your rate will then vary with the market.

Your Starting Interest Rate (upon approval)

The starting interest rate you pay will be determined after you apply. It will be based upon your credit history and other factors including cosigner credit and your/cosigner's relationship with the Bank. If approved, we will notify you of the rate you qualify for within the stated range.

Your Interest Rate during the life of the loan.

Your rate is variable. This means that your rate could move lower or higher than the rates on this form. The variable rate is based upon the Prime Rate (a publicly available interest rate we use to set the variable rate). For more information on this rate, see the reference notes.

There is no maximum interest rate on this loan.

Loan Fees

Application Fee: \$0.00 **Origination Fee:** The fee that we charge to make this loan is 0.000%. **Loan Guarantee Fee:** 0.000% **Repayment Fee:** 0.000% **Late Charge:** 5.000% of the amount of the past due payment, or \$28.00, whichever is greater. **Returned check charge:** \$15.00.

Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon three (3) different repayment options available to you while enrolled in school.

Repayment Option	Amount Provided <small>(amount provided directly to you or your school)</small>	Interest Rate <small>(highest starting possible rate)</small>	Loan Term <small>(how long you have to pay off the loan)</small>	Total Paid over 12 years <small>(includes associated fees)</small>
1. DEFER PAYMENTS Make no payments while enrolled in school. Interest will be charged and added to your loan	\$ 10,000.00	11.990%	12 years starting <u>after</u> the deferment period	\$ 29,100.96
2. PAY ONLY THE INTEREST Make interest payments but defer payments on the principal amount while enrolled in school	\$ 10,000.00	11.990%	12 years starting <u>after</u> the deferment period	\$ 24,300.00
3. MAKE FULL PAYMENTS Pay both the principal and interest amounts while enrolled in school	\$ 10,000.00	11.990%	12 years starting after your first payment	\$ 18,904.32

About this example

The repayment example assumes that you remain in school for 4 years and have a 6 month grace period before beginning repayment of the 12 year repayment term. It is based on the **highest starting rate currently charged** and associated fees.

Federal Direct Loan Alternatives

Loan Program	Current Interest Rates by Program Type	
PERKINS For Students	5.00% fixed	
Federal Direct Loan Stafford For Students	3.40% fixed	Undergraduate Subsidized
	6.80% fixed	Undergraduate Unsubsidized; Graduate Subsidized & Unsubsidized
Federal Direct Loan PLUS For Parents and Graduate/ Professional Students	7.90% fixed	

You may qualify for Federal education loans.

For additional information on student loan options, **contact your school's financial aid office or the Department of Education at:**

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Next Steps

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2. To Apply For This Loan, Complete the Application and the Borrower Self-Certification Form.

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Reference Notes

Variable Interest Rate

- This loan has a variable interest rate, that is based on a publicly available index, the Prime Rate. Your rate will be calculated each month by adding a margin between 2.250% and 8.740% to the Prime Rate. The Index (which is equal to the Prime Rate) is subject to a contractual minimum of 3.250%.
- The rate will not increase more than once a month, but there is no limit on the amount that the rate could increase at one time.

Wells Fargo Relationship Discount

- The Wells Fargo Relationship Discount will apply if the borrower or any cosigner has and maintains a Qualified Relationship with the Bank. Please ask the Bank about what constitutes a "Qualified Relationship" if you have any questions about this feature. Further Relationship Discount details are set forth in the Loan Request/Consumer Credit Agreement.

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- Must have a cosigner, unless you qualify on your own by meeting credit, debt to income, and employment requirements.
- Must be at the age of majority or older at the time of the application. The age of majority is 18 years old in all states except Alabama and Puerto Rico. The age of majority in Alabama is 19. The age of majority in Puerto Rico is 21.

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