

## **Job description: CEO at StartupAUS**

### **About StartupAUS**

StartupAUS is a national not-for-profit organisation with the mission of transforming Australia through technology entrepreneurship.

We have six board members based in Adelaide, Melbourne, Sydney and Brisbane; part time operational staff; and a national network of volunteers.

Our key objectives are to build awareness for technology entrepreneurship and to advocate for better policy on behalf of technology entrepreneurs and investors.

### **About the role**

StartupAUS requires a CEO who will provide the leadership to make the organisation's mission a success. This individual will drive all day-to-day operational and long-term strategic activities.

Specifically you will be responsible for:

- Provide leadership vision (in conjunction with the StartupAUS board) and leadership that attracts followers.
- Public relations, including evangelising technology entrepreneurship through public speaking, digital media, and representing the startup sector.
- Government relations and public policy.
- Community relations (tech entrepreneur / startup community engagement), including engaging and managing volunteers.
- Education institution relations.
- Corporate stakeholder relations and fundraising.
- Managing input from, and reporting to, the StartupAUS board.
- Developing new and existing partnerships with professional associations to achieve common objectives.

### **Location**

The role of CEO may be based anywhere within Australia, however regular interstate travel will be required for board meetings, meetings with government, corporate and community stakeholders, and events.

### **Salary**

This is paid role with a salary that is commensurate with experience. We're in a position to negotiate flexible terms for the right candidate.

### Experience / Knowledge / Skills required

- Entrepreneurial experience (someone who has experience building a technology startup and had a successful exit of some kind)
- Public speaking
- Fundraising
- Good understanding of policy and government relations

### Experience / Knowledge / Skills preferred

- Experience running a not-for-profit business
- Experience organising and managing volunteers
- Strong communication skills

### Application

To apply for the role of CEO at StartupAUS, please send an email to [jobs@startupaus.org](mailto:jobs@startupaus.org) and include the following:

- a copy of your CV / link to your (up to date) LinkedIn
- a brief summary of why you are the best person for this role
- your required salary (can be a from-to range)
- your current location