#### Thomas Santiago 2456 MacArthur Blvd. Manchester, NJ 05258 236-555-9000 tsantiago@ramapo.edu

#### **OBJECTIVE** To obtain a position as a legislative assistant

#### SUMMARY OF QUALIFICATIONS

Intelligent, motivated, and personable individual seeks a full-time career opportunity that utilizes extensive academic and pre-professional experience while employing excellent research, writing, and presentation skills.

**EDUCATION** Ramapo College of New Jersey, Mahwah, New Jersey Candidate for Bachelor of Arts degree, May 2009 Major: Political Science GPA 3.7/ 4.0

#### HONORS AND AWARDS

Ramapo College Dean's List, Academic Excellence, Spring 2007- present Omicron Delta Kappa Honor Society, Leadership Honors, May 5, 2008 Francis J. Dwyer Memorial Scholarship, Academic Excellence/Community Service, April 24, 2007

#### **RELEVANT COURSEWORK**

Senior Seminar: Election Year	Political Science Seminar	Critical Thinking
Business & Society	Public Policy	State & Local Government

#### ASSOCIATED RESEARCH PROJECTS

"Political Chess: Nationalizing the District Method as the Standard for the Electoral College" 2008 "Enemies of State: A European Political Spectrum from the French Revolution to Nazi Germany" 2007

#### **COMPUTER SKILLS**

Proficient in Microsoft Windows, Word, Excel, PowerPoint, and Internet; Experienced with IBM PCs

#### **RELATED EXPERIENCE**

Office of State Senator Joseph Kyrillos, Jr., Middletown, New Jersey Legislative Intern April 2008-present

- Advise constituent callers on governmental services and political issues
- Implement a computer-based library information system
- Expedite recognition letter for high school graduates within the district

#### **OTHER WORK EXPERIENCE**

Trivett's Sunoco, Atlantic Highlands, New Jersey

Service Station Manager June 2006-September 2007

- Supervised daily operations of automotive service station and provided customer service
- Maintained up-to-date records of all customer repair orders, billed services, and inventory prices
- Scheduled automotive service repair appointments and performed mechanical services

#### VOLUNTEER SERVICE

Atlantic Highlands Fire Department, Atlantic Highlands, New Jersey

Volunteer Firefighter September 2007-present

- Provide fire protection for residents and their property
- Special Certifications: Haz-Mat First Responder; WMD Emergency De-con
- Top 10 Call Club Award (Ranked #5 for total alarm calls responded to in 2007), January 26, 2008

Saint Agnes Catholic Youth Organization, Atlantic Highlands, New Jersey Adult Advisor/Peer Counselor September 2007-present

- Offer counseling services to members and organize weekly meetings
- Louis Della Penna Award (Excellence in Community Service), May 20, 2008

#### **PROFESSIONAL AFFILIATIONS**

American Academy of Political and Social Science, February 2007-present American Political Science Association, April 2007-present

# Sample Resume #2 –Scannable Resume

Thomas Santiago 2456 MacArthur Blvd. Manchester, NJ 05258 236-555-9000, tsantiago@ramapo.edu

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#### HONORS AND AWARDS

Ramapo College Dean's List, Academic Excellence, Spring 2007- Present Omicron Delta Kappa Honor Society, Leadership Honors, May 5, 2008 Francis J. Dwyer Memorial Scholarship, Academic Excellence & Community Service, April 24, 2007

#### RELEVANT COURSEWORK

Senior Seminar: Election Year, Political Science Seminar, Critical Thinking Business & Society, Public Policy, State & Local Government

#### ASSOCIATED RESEARCH PROJECTS

"Political Chess: Nationalizing the District Method as the Standard for the Electoral College", 2008 "Enemies of State: A European Political Spectrum from the French Revolution to Nazi Germany", 2007

COMPUTER SKILLS Proficient in Microsoft Windows, Word, Excel, PowerPoint, and Internet; Experienced with IBM PCs

#### RELATED EXPERIENCE

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PROFESSIONAL AFFILIATIONS

American Academy of Political and Social Science, Feb 2007-present American Political Science Association, April 2007-present

# Keisha McCabe

	22 Madison Ave.
	Holmdel, NJ 08908 973-555-8999
	keisha.mccabe@hotmail.net
Objective	To obtain an entry level position in human resources
Education	Candidate for Bachelor of Science degree, May 2009Ramapo College of New Jersey, Mahwah, New JerseyMajor: Business AdministrationMinor: SpanishConcentration: ManagementGPA: 3.3/4.0
Computer Skills	HRIS (Human Resource Information Systems), Microsoft Excel, Word, PowerPoint and Access
<b>Related Work</b>	
Experience	<ul> <li>Panasonic Consumer Electronics Company, Secaucus, New Jersey</li> <li><i>Cooperative Education Intern, Human Resource Department</i>, Sept 2007 to May 2008</li> <li>Created organizational flow charts for PCEC structure utilizing PowerPoint program</li> <li>Revised the PCEC structural charts on an annual basis</li> <li>Reviewed all employee I-9 compliance forms for audit purposes</li> <li>Accessed HRIS database to confirm job status and analysis of designated employees</li> <li>Processed and sorted appraisals for 1800 employees and created an Excel spreadsheet to input appraisal scores</li> </ul>
<b>Other Work</b>	
Experience	<ul> <li>Panasonic Consumer Electronics Company, Secaucus, New Jersey</li> <li><i>Cooperative Education Intern, Home Appliance Department</i>, Summer 2007</li> <li>Updated existing models in the SAP systems utilizing Excel program</li> <li>Created marketing presentations integrating annual sales reports to assess product viability</li> </ul>
	<ul> <li>Bed, Bath, and Beyond, Ramsey, New Jersey</li> <li>Sales Associate, Sept 2006 to Aug 2007</li> <li>Provided customer service; processed returns and exchanges; cashier responsibilities</li> </ul>
	<ul> <li>Ramapo College of New Jersey, Mahwah, New Jersey</li> <li>Student Aide, Educational Opportunity Fund Program, Sept 2005 to Aug 2006</li> <li>Scheduled trips and events; provided office support</li> <li>Assisted first year students with the EOF orientation process</li> </ul>
Extracurricular Activities	Student Government Representative (2006-07), Organization of Latino Unity (2005-06), First Year Orientation Leader (2006), Culture Club (2006)
Volunteer	Wheelchair Basketball Tournament (2008) and AIDS Awareness Week (2007)
Professional Affiliation	<ul> <li>Society for Human Resources Management (SHRM), Oct 2007 to Present</li> <li>Garden State SHRM Annual Conference, May 2008</li> <li>Participated as a student volunteer responsible for keynote speaker presentation slides</li> </ul>

### **Duke Marshall**

45 Airmont Lane

Mahwah, NJ 07430

dmarshall@ramapo.edu

201.555.2131

**OBJECTIVE** To obtain an entry level management position

#### **EDUCATION**

Ramapo College of New Jersey, Mahwah, NJ May, 2009 Candidate for Bachelor of Arts Major: Economics GPA 3.8/4.0 National Dean's List, Presidential Scholarship, Honors Program

#### WORK EXPERIENCE

BANK ONE CORPORATION, New York, NY

**Retail Banking Intern/UNCF Corporate Scholar** 

- Discovered and rectified errors in several Banking Center P&L variance reports, saving the corporation an excess of \$30,000 per year
- Successfully combined capital markets, commercial real estate, media relations, and Arizona state • government resources in the preparation of a bond proposal valuing more than \$20 million
- Prepared and facilitated 2 successful Banking Center Manager Computer Training Classes, adding to the efficiency of bank managers
- Learned the retail banking business through observations of banking center activity, mystery • shopping, and continued support in competitor and financial analysis
- Developed methodology for Telephone Mystery Shops and assumed full responsibility for the • production of written results from internal and external mystery shops, supporting the Western Region's quality control

### RAYTHEON SYSTEMS COMPANY, New York, NY

#### Supply Chain Assistant

- Designed and executed an intern program to be implemented every summer, to increase company outreach and growth
- Learned procurement process and used knowledge to design the site's first manual for online • procurements, contributing to departments' efficiency
- Provided support in price analysis and obtained quotations for several proposals for future • international contracts with a combined value in excess of \$10 million
- Managed procurements with value below \$10,000, helping to eliminate delinquencies in purchase • orders
- Conducted inventory of property with value in excess of \$1 million which helped the success of a government audit

# LINVOL G. HENRY CPA, Franklin Lakes, NJ

#### **Accounting Clerk**

- Assisted with maintenance of financial records for 3 corporations with combined assets in excess of \$36 million
- Utilized computer skills to maintain ledger accounts and cash disbursements, reconciled bank • accounts and produced financial statements
- Preparation of tax forms for several clients

#### **COMMUNITY SERVICE**

- CENTER FOR RESEARCH ON THE EDUCATION OF STUDENTS PLACED AT RISK (CRESPAR), Ridgewood, NJ September 2007-present **3rd Grade Tutor** 
  - Utilized asset-based approach to instruction •
  - assisted in the implementation of academic support activities •
  - Demonstrated flexibility and creativity in approach to implementing academic support activities

**Summer 2008** 

#### Summer 2007

September 2005 – April 2006

# MARTHA REYNOLDS

13 Rolling Ridge • Basking Ridge, NJ 08888 • 973-314-2783 • martha reynolds@optonline.net

Dedicated, goal oriented, energetic individual with passionate interest in film and television production. Motivated self-starter with strong leadership abilities and a positive attitude.

#### **EDUCATION**

RAMAPO COLLEGE OF NEW JERSEY Candidate for Bachelor of Arts degree Concentration in Television Production

Mahwah, New Jersey August 2009 Major GPA 3.6/ Overall GPA 3.2

#### **SKILLS**

- Proficient Final Cut Pro, After Affects, Pro Tools, Adobe Photoshop, I Movie, PC and Mac, MS Word, Excel, PowerPoint
- Solid creative, organizational, and presentational abilities

### WORK EXPERIENCE

#### **MOVING IMAGES**

**Client Services** 

New York, New York March 2008 to Present

New York, New York

December 31, 2007

Fall 2007

- •Attend to all clients' needs during their post-production experience at Moving Images.
- •Oversee petty cash for office.
- •Answer and transfer phone calls, deliver messages when sitting in for the receptionist.

### LAST CALL WITH CARSON DALY-NBC

NBC's New Years Eve Special

Audience Production Assistant

- Helped coordinate the audience for NBC's New Years Eve Special.
- Checked in audience members and distributed tickets and gift bag vouchers.

#### Control Room Intern

- Aided the assistant directors and production assistants in the control room
- Distributed and revised final copies of scripts, rundown, and questions prior to tapings.
- Delivered tapes to editors for modification of the opening titles for the show.
- Observed the staff's varied duties in the control room during the show.
- Photocopied scripts and rundowns, answered and transferred phone calls, delivered messages.

#### Edit Room Intern

- Assisted the production assistants and assistant directors during the editing process.
- Ran tapes to the executive producer for screening.
- Picked up tapes after logging and return to assistant director.
- Helped screen edited pieces for any additional errors.

### **CABLEVISION**

### Production Assistant Intern

- Assisted on commercial shoots with camera and lighting set up.
- Secured signatures on talent release forms.
- Reviewed and learned technical skills during the editing process on Avid equipment.
- Selected appropriate music for commercials.
- Logged in footage and was responsible for dubbing Beta and VHS tapes.

#### **LEADERSHIP**

Theta Phi Alpha Sorority Spring 2006 – present

President (Sept. 2007 - May 2008); Treasurer (Sept. 2006 - May 2007); Standards Board (May – December 2006): Philanthropy Chair (December 2006 - May 2007) Order of Omega (Greek Honor Society) December 2006 – December 2007 Theta Phi Alpha Sorority Board Chairman Financial Advisor (April 2007 – Present)

#### **INTERESTS**

Television production, photography, audio and visual technology, art, tennis and travel

#### Summer 2007

# Oakland, New Jersey

Spring 2005

#### **Sharon Powell**

3B Highview Lane • Camden, NJ 02366 732-555-6988 • <u>spowell@ramapo.edu</u>

**OBJECTIVE:** To obtain a network administrator position

Mathematical Skills Programming Languages	Calculus I & II, Multivariable Calculus, Probability, Linear Algebra, Analysis C, C++, Java, C#, Visual Basic, STL, MFC, Prolog, Lisp, Win32 Programming, PHP
Databases	MySQL, MS Access, Oracle 9i
<b>Operating Systems</b>	Windows (98, 00, XP), Linux (Red Hat Fedora)
Tools	Microsoft Visual Studio.Net/6.0, Emacs, Geometer's Sketchpad, Mathematica 5
Office Applications	MS Word, MS Excel, MS PowerPoint, MS FrontPage, Open Office 1.0
Web Applications	HTML/DHTML, Photoshop 7.0, ImageReady7.0, DreamWeaver MX, Fireworks 4.0
<b>Business Applications</b>	Goldmine 6.0, ACT 6.0, QuickBooks 6.0

 EDUCATION: Ramapo College of New Jersey - Mahwah, New Jersey Candidate for Bachelor of Science degree, August 2009
 Majors: Mathematics (GPA 3.9/4.0) and Computer Science (GPA 3.7/4.0) / Overall GPA 3.8/4.0 Awarded Presidential Scholarship by Ramapo College of N.J. Fall 2006 to present

#### **EXPERIENCE:**

#### Private Industry Council of Rockland County Inc., NY, September 2006 to present

- Assist the Executive Director in evaluation of system resources and program development.
- Administer Windows and Linux Systems and integrate databases.
- Configure router and TCP/IP, Samba, PHP, Apache and MySQL.
- Design and maintain images for staff and partner company workstations.
- Install routine network software and hardware and replacement of network and workstation components.
- Provide client site support and conduct workshops for partner company clients.
- Provide back-up support to Network Administrator for implementing modifications to existing technology.

#### Ramapo College of NJ School of Theoretical and Applied Science, January 2006-December 2007 Math and Computer Science SI Leader, September 2006 to December 2007

• Conducted supplemental instruction sessions in Advanced Calculus, Probability, Statistics and CS courses.

#### Physics Lab Coordinator, January to May 2006

• Maintained Physics department server and website (Database based on PHP and SQL).

# Ramapo College of NJ Computing and Information Systems, Summers 2006, 2007

#### **Resnet Support**

- Resolved client TCP/IP, LAN related problems.
- Installed and wired Cisco switches; supplied dormitories with Internet access.
- Configured the network and implemented cable management techniques.

#### KCI, Inc. Mahwah, NJ, January to May 2006

#### Intern - Systems Engineering Business Unit

- Performed trend and variance analysis to develop budgets and forecasting tools.
- Analyzed financial data of competitors to assist Vice-President in finalizing sales decisions.
- Researched procurement reports to identify business leads using printed and online resources.
- Established and pursued business relationships with potential clients to solicit sales contracts.
- Integrated software and implemented Goldmine, MySQL and QuickBooks software.
- Maintained MySQL server.

#### PROJECTS: Carpenter Environmental Associates, Mahwah, NJ, Fall 2007

Database system (project status tracking software) implemented with Visual Basic at front-end and Access at back-end.

#### **RESEARCH:** Constraint Satisfaction Techniques, Spring 2009

Supervisor: Dr. Amruth Kumar, Professor of Computer Science, Ramapo College of NJ

Kayla Rodriguez 17 Maple Ave. Rutherford, NJ 07070 Home Phone: (201) 555-5881 E-mail: <u>krodri@yahoo.com</u>

<b>OBJECTIVE:</b>	To obtain a position in publishing.
EDUCATION:	Ramapo College of New Jersey, Mahwah, New Jersey Candidate for Bachelor of Arts, January 2009 Major: Literature Minor: Spanish
SKILLS:	Microsoft Word, Excel, PowerPoint, Microsoft Publisher, Dreamweaver Read, write, and speak Spanish fluently
<b>EXPERIENCE:</b> 6/08- present	<ul> <li>Hudson United Bank, Mahwah, NJ</li> <li>Merchant Services Representative</li> <li>Assist merchants with questions on promotional plans for financing</li> <li>Advise merchants on what financial plans were best for their customers</li> <li>Compose reports for Vice Presidents and Account Executives</li> <li>Assist customers with billing questions (both English and Spanish speaking customers)</li> <li>Mail letters to customers concerning their account</li> <li>Help test and edit customer service website</li> </ul>
2/07-6/08	<ul> <li>Saint Anthony's School, Hawthorne, NJ</li> <li>Visual and Performing Arts Teacher</li> <li>Taught grades K-8</li> <li>Created lesson plans for each grade</li> <li>Helped students develop drawing ability</li> <li>Allowed children to explore different types of art, both traditional and abstract</li> <li>Taught students different drawing techniques when using water colors, pastel paint, pastel chalk, finger paint, and color pencils</li> </ul>
8/06 – 8/07	<ul> <li>Ramapo College of New Jersey, Student Development Center, Mahwah, NJ Student Activities Program Coordinator</li> <li>Proofread all promotional literature</li> <li>Co-Chair for Latino Heritage Month Committee</li> <li>Helped plan and over saw over 40 activities</li> <li>Edited monthly calendars and all promotional literature</li> <li>Coordinated, supervised, and evaluated, activities for over 2,200 campus residents</li> <li>Event planning liaison for over 40 student club organizations</li> <li>Handled logistical details for events including contracts, budget, setting up and supervision</li> <li>Advised over 40 different student organizations and clubs how to plan and advertise successful events</li> <li>Maintained records of attendance to students activities for over 1,000 events</li> </ul>
12/05 to 10/06	<ul> <li>Fortunoff, Paramus Park Mall, Paramus, NJ Sales Associate</li> <li>Involved in inventory control</li> <li>Sales associate for jewelry department with sales of \$30,000 a week</li> <li>Cashier for jewelry department utilizing in house software</li> <li>Involved with vendors with reference to inquiries regarding customers' special requests</li> </ul>
<b>PROFESSIONAL</b> <b>AFFILIATIONS</b> 1/08- Present	<ul> <li>Toastmasters International, Ramsey, NJ</li> <li>Toastmaster-Communication &amp; Leadership Training</li> <li>Prepare and present speeches to inform and persuade</li> <li>Study and practice communication and leadership skills</li> </ul>