## **One-page Nonprofit Marketing Plan Template**

Dates of Plan:

<ul><li><i>First</i>, make sure that your services/programs are high quality. Your best marketing is to deliver great mission-driven programs and then benefit from a set of strong referrals.</li><li>Assuming that your programs are in good shape, then address the following questions:</li></ul>	
I. Target Market Who, specifically, is your organization's target client/customer?	
II. Their Needs What, specifically are their key needs that your organization can meet?	
III. Your Services How, specifically, does your organization <i>uniquely</i> meet their key needs?	
IV. Marketing Actions How, specifically, will you tell your target clients that your organization can uniquely meet their needs (web site, network alliances, email newsletter, etc.)?  List up to three key marketing strategies that your organization will focus on during the next 12 months.	