

# JENNIFER HOMEDEAL

REALTOR

PATRIOT REAL ESTATE  
1234 CONSERVATIVE STREET  
ANYTOWN, CA 92111

January 15, 2013

Mr. Joe Lawyer  
Dewey, Cheatam & Howe  
43321 Republican Ave, Ste. 100  
Rightown, CA. 92115

Dear Mr. Lawyer,

The purpose of this letter is to request an appointment in your office to discuss with you a "strategic alliance" or more formally, a Reciprocal Referral Relationship with you and/or your firm and Patriot Real Estate. This relationship is intended to create a situation where Patriot Real estate can refer our clients, potential clients and colleagues to your firm when they need legal services. This business relationship will be at no cost to your firm, of course and is intended to create an environment of friendly referrals between our companies.

To summarize the relationship, Patriot Real Estate would like to possibly make your firm a resource for legal matters for our clients and also for our own real estate agents and associates. We will not be asking for any monetary referral from this. In return we would like to offer Patriot Real Estate as an option to your firm for your clients in regard to real estate services that may arise on an ongoing basis.

I am usually available in the afternoons for a meeting during regular business hours, typically 1:00pm until approximately 5:00pm. Please call or email me and we can set a mutually convenient time to meet. Thank you and I look forward to working with you.

Sincerely,

*Jennifer Homedeal*

**JENNIFER HOMEDEAL**

**REALTOR**

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