Thank You Note for Superior Wholesale or Retail Product

Dear \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_:

Our buyer has been searching for some time for the best price on high-quality, flip-top cold frames. The price that your representative quoted us was a full 4 1/2 percent lower than any of the companies that we’ve dealt with in the past.

Since this particular product is always in demand in our stores, we must maintain significant quantities in stock. This break on the price translates into a considerable savings for us. You can be sure that we will being ordering from your company again soon.

Best Regards,

~~~~~~~~~~~~~~~~~~~~~~~~

Dear \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_:

My compliments on producing such a great set of cutlery. They arrived within a week as promised, and I was delighted to be able to use them for preparation of my holiday dinner.

I found the carving knife to be extremely easy to use. The sleek design of the handle made it unusually comfortable to hold. I found slicing both meat and poultry to be equally simple. I am extremely pleased with the quality of your product, and look forward to doing business with you in the future.

Sincerely,