Rishi XXXX
Mobile: 78\*\*\*\*\*\*
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CAREER SUMMARY

-A result oriented professional with over X years of experience in Retail-Sales.
-Currently working with XXXX Store as Retail Store Manager.
-Effective communicator with excellent planning, organizational and problem solving skills.
-Possess a focused; improve the sales with excellent relationship management skills.
-Team leader with the ability to recruit, train and mentor the team members.

SKILLS

- Store Management
- Staff-Briefing
- Stock Reconciliation
- Team-Work
- Team Motivation
- Mailing reports and data on daily basis
- Billings
- Customer Handling Accounts, Inventory Management
- Complaint handling

PERSONAL QUALITIES

- Good Team-player
- Good in Team Motivation

KEY RESPONSIBILITIES HANDLED

- Sales and Retailing
- Monitoring the performance of E.B.O’s and to achieve target given by the company.
- Sales Promotion, Visual Merchandising at E.B.O
- Value addition in Range Architecture.
- Training and Development of Sales Team
- Managing sales team of 9 people and monitoring their performance relating to Sales and targets.
Team Management
- Provide direction, motivation and training to sales team for ensuring optimum performance.
- Responsible for recruiting, mentoring & training front line Sales Officers.
- Stock Reconciliation
- Billings Customer Handling Accounts, Inventory Management
- Complaint handling

ACHIEVEMENT:

Successfully Launched X Outlet of ABC in DELHI market.
Achieve the company's goal and mission.