Rishi XXXX  
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CAREER SUMMARY

-A result oriented professional with over X years of experience in Retail-Sales.   
-Currently working with XXXX Store as Retail Store Manager.   
-Effective communicator with excellent planning, organizational and problem solving skills.   
-Possess a focused; improve the sales with excellent relationship management skills.   
-Team leader with the ability to recruit, train and mentor the team members.

SKILLS

- Store Management  
- Staff-Briefing  
- Stock Reconciliation   
- Team-Work  
- Team Motivation  
- Mailing reports and data on daily basis  
- Billings   
- Customer Handling Accounts, Inventory Management   
- Complaint handling

PERSONAL QUALITIES

- Good Team-player  
- Good in Team Motivation

KEY RESPONSIBILITIES HANDLED

- Sales and Retailing  
- Monitoring the performance of E.B.O’s and to achieve target given by the company.  
- Sales Promotion, Visual Merchandising at E.B.O   
- Value addition in Range Architecture.   
- Training and Development of Sales Team   
- Managing sales team of 9 people and monitoring their performance relating to Sales and targets.  
Team Management  
- Provide direction, motivation and training to sales team for ensuring optimum performance.  
- Responsible for recruiting, mentoring & training front line Sales Officers.  
- Stock Reconciliation   
- Billings Customer Handling Accounts, Inventory Management   
- Complaint handling

ACHIEVEMENT:

Successfully Launched X Outlet of ABC in DELHI market.  
Achieve the company's goal and mission.